

# Carlie Sorosiak ABOUT THE AUTHOR



CARLIE SOROSIAK GREW UP IN NORTH CAROLINA. SHE HAS A MASTER'S IN ENGLISH FROM OXFORD UNIVERSITY AND ANOTHER IN PUBLISHING FROM CITY, UNIVERSITY OF LONDON.

#### BOOK DESCRIPTION



EVER SINCE COSMO BECAME A BIG BROTHER TO MAX TEN YEARS AGO, HE'S KNOWN WHAT HIS JOB WAS: TO PROTECT HIS BOY AND MAKE HIM HAPPY. THROUGH MANY GOOD YEARS MARKED BY TENNIS BALLS AND PILFERED TURKEY, TORN-UP TOILET PAPER AND FRAGRANT GOOSE POOP, COSMO HAS DOGGEDLY KEPT HIS VOW. UNTIL RECENTLY, HIS BIGGEST PROBLEMS WERE THE EVIL TUTU-WEARING SHEEPDOG HE MET ON HALLOWEEN AND THE ARTHRITIS IN HIS OWN JOINTS. BUT NOW, WITH DAD-SCENTED BLANKETS APPEARING ON THE COUCH AND ARGUING VOICES GETTING LOUDER, COSMO SENSES A TOUGHER CHALLENGE AHEAD. WHEN MAX GETS A CRAZY IDEA TO TEACH THEM BOTH A DANCE ROUTINE FOR A CONTEST, HOW CAN COSMO REFUSE, STIFF HIPS OR NO? MAX WANTS TO REMIND HIS FOLKS OF ALL THE GREAT TIMES THEY'VE HAD TOGETHER DANCING - AND MAKE THEM FORGET ABOUT THE "D" WORD THAT'S MAKING THEM ALL CRY. TOLD IN THE OPEN, OPTIMISTIC, UNINTENTIONALLY HUMOROUS VOICE OF A GOLDEN RETRIEVER, I, COSMO WILL GRAB READERS FROM THE FIRST PAGE — AND REMIND THEM THAT LOVE AND LOYALTY TRANSCEND WHATEVER LIFE THROWS YOUR WAY

#### PRESS RELEASE- ONLINE AND STORE PARTNERSHIP

For the press release, it will be announced with time on instagram, snapchat news and tik tok. The release date is April 11,2021, on National Pet Day. The book besides being released in a bookstore, it will be available in pet stores and middle school book fairs.

I have decided to pick Petco, and Amazon for its better deals and greater demographics. These two partnerships are versatile and can work together. For PetCo it will be sold in stores and Amazon online.





## Online Market Share in Pet Products

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Merchant	Market Share	
Amazon	55.9%	
Mr. Chewy	24.9%	
1800PetMeds	5.0%	
Petco	2.7%	
PetSmart	1.7%	
Drs. Foster & Smith	1.4%	
Amazon Prime Now	1.1%	
PetFlow	1.1%	
Jet	1.1%	
Walmart	0.8%	

## PRICE RANGES AND COMPARISONS

	PetSmart	PetCo
AKC Adjustable Leather Collar	\$9.99	\$10.39
PediPaws Nail Trimmer	\$12.99	\$9.99
Kong Extreme	\$12.99	\$11.99
FURminator deShedding Ultra Premium Pet Shampoo	\$14.99	\$14.99
Petmate Evolution Retractable Dog Leash (M-L)	\$17.47	\$25.95
Head Collar	\$21.99	\$19.22
Dog Clippers	\$28.99	\$32.99
23 x 24 Pee Pads (box of 100)	\$52.99	\$59.99
Mr. Herzher's Smart Ramp	\$99.99	\$116.19
36 x 24 x 36 Kennel	\$119.99	\$159.99
42 x 28 x 30 Wire Crate	\$119.99	\$119.99



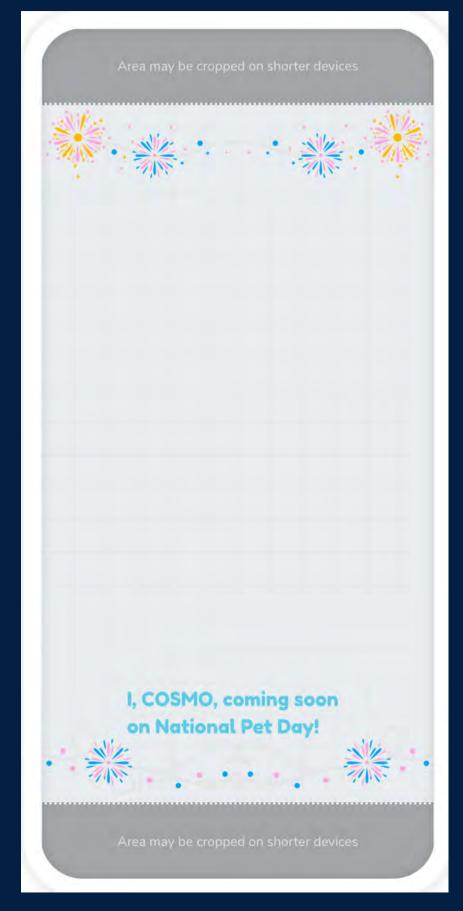
### PRESS RELEASE- SNAPCHAT

#### **Snapchat**

CREATE A GEOFILTER FOR THE RELEASE DATE
AS WELL AS INCLUDE PUBLIC STORIES OF
PEOPLE WITH THEIR DOGS AS THE
COUNTDOWN FOR THE RELEASE DATE BEGINS.
FROM APRIL 1ST TO 15TH. I,COSMO'S FILTER
WILL BE AVAILABLE

ESTIMATE COST: 15 DAYS FROM 9:00AM TO 11:PM - ATLANTA AREA (41,110,506 SQ FT) \$846.30

## Example geofilter





CREATE A TIK TOK ACCOUNT AND REGUARLY POST BEFORE THE RELEASE DATE.
INCLUDE PEOPLE WITH THEIR DOGS. CREATE A TIK TOK CHALLENGE OF "WHAT IS MY DOG THINKING" WHERE PEOPLE POST ABOUT THEIR DOGS THOUGHTS IN FUNNY CLIPS.
AVERAGE COST FOR A TIK TOK AD: \$10/1K VIEWS
MIN. \$500 REQUIRED

CONTACT THESE PET ACCOUNTS FOR INFLUENCER MARKETING: (\$500 AVERAGE PER POST)

@LIFEWITHKLEEKAI - 1.5M FOLLOWERS

@WHIT.AND.DOGS - 200,000 FOLLOWERS (SOFT LAUNCH OPTION)



### PRESS RELEASE-INSTAGRAM

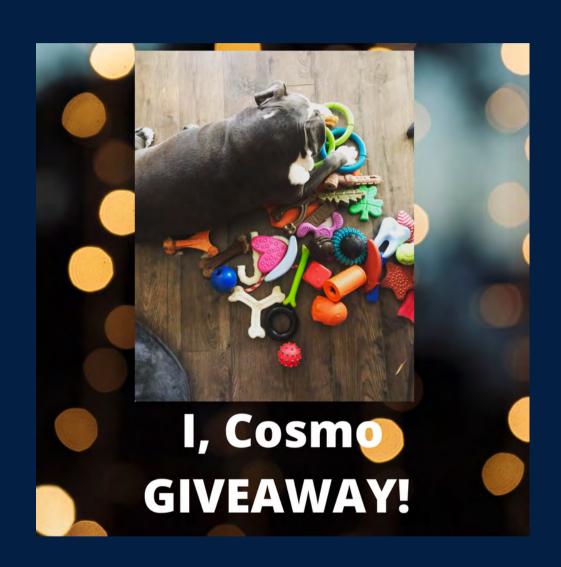
## CREATE AN ACCOUNT FOR THE BOOK AND POST REGULARLY. DO A GIVEAWAY WITH PETCO.



What do they think about? Carlie Sorosiak has an idea! I,Cosmo coming soon April 11



The best middle grade book for the spring! Teach your kids how to interact with their new pet! Pre-Order on Amazon.com



Pamper your pooch with the I,Cosmo giveaway! Winner announced April 11! Partnered with Petco

#### EVENT- STORE PARTNERSHIP

- With every Petco purchase (min: \$30) you get a 10% discount on the book.
- In all 23 Petco stores there will be a photobooth outside with props for you to take pictures and post them on social media with the hashtag #ICosmo. Must make a Petco purchase to receive free physical photo. To download the photo is 99cents at the I,Cosmo website. The website will include all the promotional content for the book and redirect the consumer to Amazon.com for the purchase fo the book.
- The photobooth will be on April 11,2021 from 1:00PM-3:00PM
- Average cost for photobooths in Georgia are \$235/3hours.
- Estimated Cost: \$5,405. For 23 stores, and 3hr service time.
- Even though it is a large sum of the budget. It will generate a lot of foot traffic as well as compete with other stores for National Pet Day deals. It is a double partnership that generates traffic for the book's website as well as push Petco's sales.

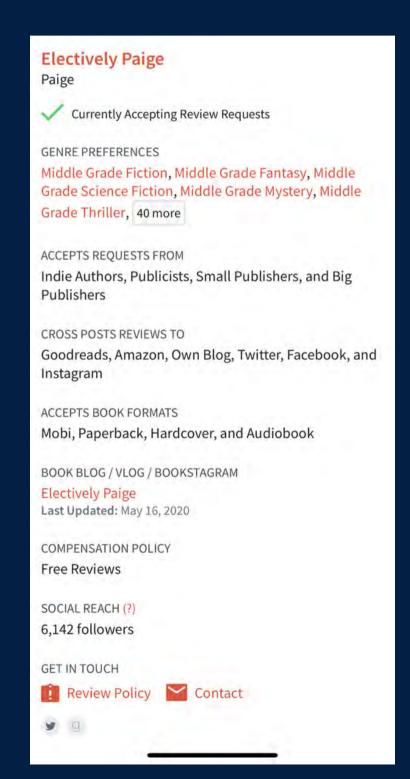
## EVENT- SCHOLASTIC BOOK FAIR

• Because National Pet Day falls on a Sunday in 2021, there will be a streaming of Carlie Sorosiak reading an excerpt of I,Cosmo at Scholastic Book Fairs themed around animals Friday April 9,2021.

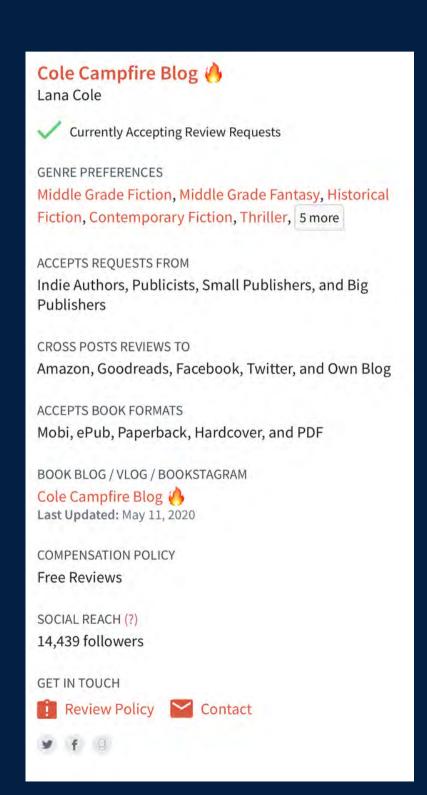


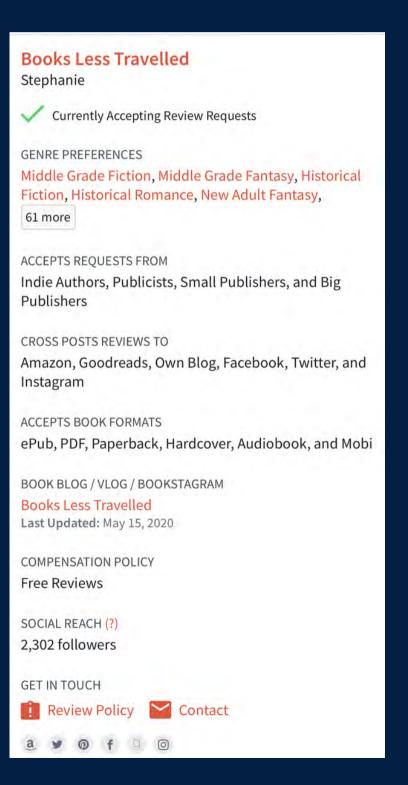
#### BOOK REVIEW

For the book review I will be contacting several middle grade fiction book reviewers. These people post their reviews on pages like GoodReads, Amazon, Twitter, Instagram, etc.









## BUDGET SUMMARY:

SNAPCHAT: \$846.3

TIK TOK: \$ 1,000

PHOTOBOOTH \$ 5,405

BOOK REVIEWERS \$ 400

WEBSITE: \$103.5

TOTAL:

\$7,754.8

By skipping the traveling fees, and publicist, the fees can be cut by half. This promotional tour is social media heavy. The streaming for the scholastic book fair reduces costs of visiting several schools.

