

### This is not a Sysomos Analysis, It's A Tide Ad: Communicating Better with Tide



Rachel Barboza

Date: 24-2-2018





#### **AGENDA**

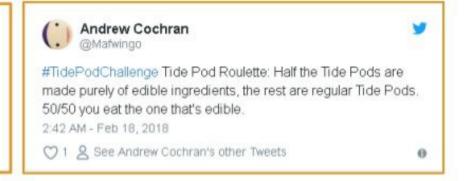
- The Tide Pod Dilemma
- » Leveraging the Superbowl
- » Solution or TideAd
- \* #ItsATideAd Results
- » Recommendations



#### The #tidepodschallenge is negatively reflecting Tide's brand on social media



People started misinterpreting the message that Tide wanted to deliver (Keep out of reach from children)



- Millennials created a meme of "eating tide pods" which reflected a negative message that was being delivered
- » Videos circulated over social media showing kids biting laundry detergent and getting sick.



#### The #tidepodschallenge is negatively reflecting Tide's brand on social media

- News reporters began reporting serious concerns around the #tidepodschallange which escalated the overall negative sentiment.
- » Bills are being drafted to change tide pods



This is affecting Tide's marketing efforts of promoting the pods to its target audience

### Tide has an opportunity to leverage the upcoming Super Bowl and change it's negative sentiment into a positive one on social media

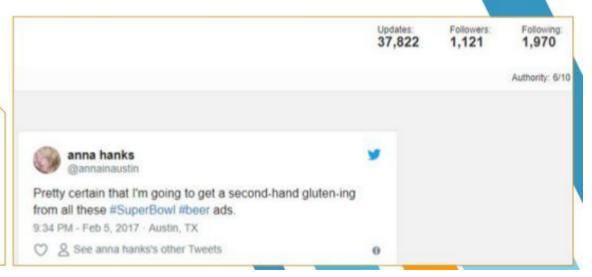


Super bowl event causes many people talk about the game on social media during a specific time.

| Total Mentions   | 10.7M |
|------------------|-------|
| Twitter Mentions | 97.1% |

They even talk about their favourite ads aired during the game.





# What did tide release during super bowl to improve its image on social media?





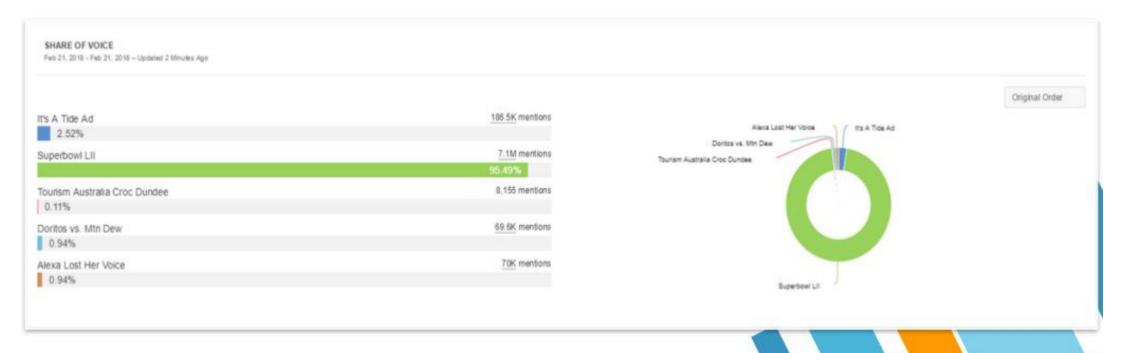
Tide won more engagement and interaction via twitter over the first quarter of the Ad commercial and kept building more after over twitter.

> After the airing of the Tide Ad, people started talking about it on social media. Engagement on twitter, forums and tumblr considerably increased.



Tide won more engagement and interaction via twitter over the first quarter of the Ad commercial and kept building more after over twitter.

The Tide Superbowl Ad resonates among the audiences and has the best share of voice on social media compared to the other advertisements.



# Tide won more engagement and interaction via twitter over the first quarter of the Ad commercial and kept building more after over twitter.

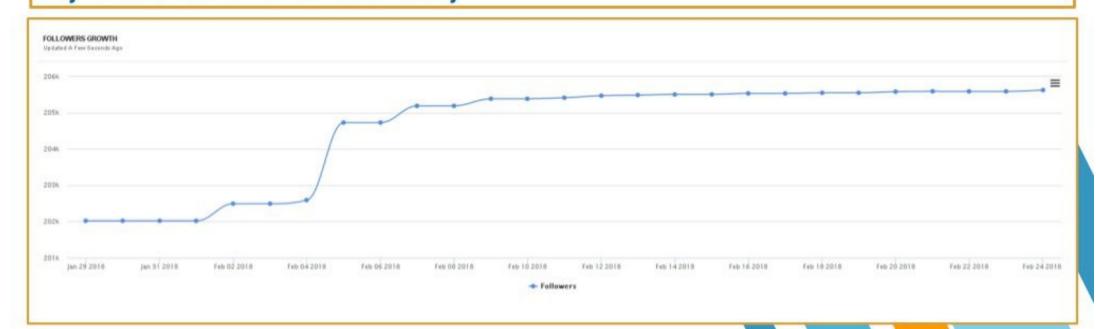
The Tide ad was being spoken about in a positive way on social media.



# The campaign #itsatidead is successful and is changing the way millennials are interacting with the brand on social media



The ad was impactful and shows a continuous increase in engagement with a spike from the day it was aired i.e 4th of Feb till today.



# The campaign #itsatidead is successful and is changing the way millennials are interacting with the brand on social media

TRIE)

Tide now has a more fun way of talking to its audience on social media and audiences are talking with/about tide in a more positive way.

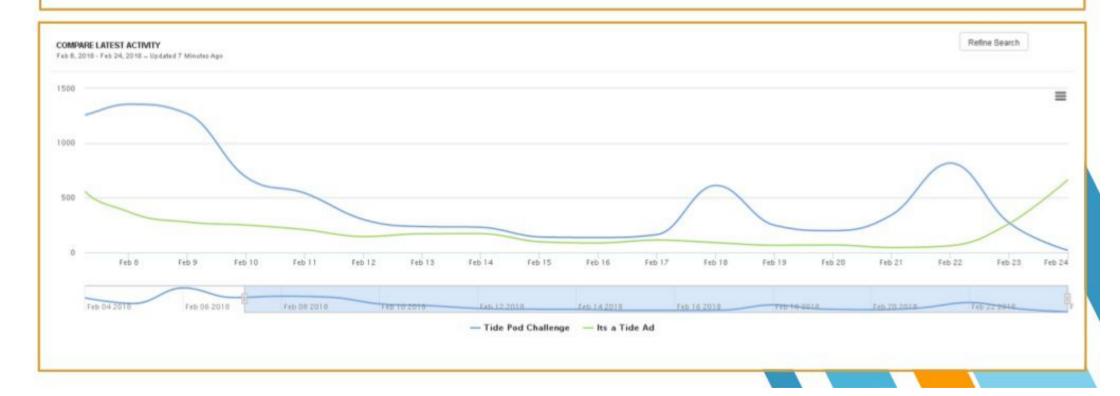




# The campaign #itsatidead is successful and is changing the way millennials are interacting with the brand on social media



The ad was so impactful that it is reducing the amount of #tidepodchallenege talk on social media.



### Based on data analysed, Tide should continue with #itsATideAd

#### Time

Recommended for 2 months then re-analyze.

#### **Platform**

Where to advertise the next ads: continue on twitter, advertise on YouTube (YouTube, pro can use traditional media ads like from tv)

#### Influencer/Future collaboration

Collaborations (future prospects after 2 months for new ads, FIFA World cup, Fake stranger things ad with Netflix, Movie like Deadpool 2)