

## Who we are

As a transaction coordinator in the fast-paced, deadline-driven world of real estate, April Baray, owner of Baray Transaction Coordinators, is patient and helpful with brand new agents, answering their questions and providing guidance, while at the same time, she is a prized asset to high-caliber real estate veterans who seek a self-starter with master-level proficiency of the industry and poise under pressure.

With 13 years under her belt as an independent TC, plus many more years in other areas of real estate and banking, April also operates as a short sale processor, a loan modification specialist, and a bankruptcy consultant. In addition, her time working with a broker/lawyer sharpened her skills, adding a distinctive skill set to her repertoire that puts her in a class of her own.

April considers it critical to keep herself apprised of all the latest updates in the industry with continuous training, making sure she is up-to-date on even the most minute changes to laws and forms—that one short phrase, sentence, or paragraph that could hinder a sale later on—and she uses what she learns to educate her agents and to provide them with their most valuable asset: time.

Another key element to April's work style is communication and responsiveness. When time is of the essence and deadlines are looming, she returns calls, answers emails, sends out updates and checklists to ensure a smooth, efficient transaction from start to finish.




## Our Mission

To leave a legacy in the industry as a transaction coordinator who is known as a resource of knowledge and support for agents, and who couples the success of her business with the growth of her non-profit charity to assist homeless individuals and families.

## Our Vision

April's vision is to expand her business to three locations across Southern California with a stellar team that will raise the bar by exceeding expectations and building solid relationships, and to be widely known as California's transaction coordinators of choice.



## It's all about service

April is the Siri of her industry and she's always just a phone call away.

On top of that, April offers her clients something they won't find anywhere else. She makes sure that agents know she's their support system. She's not just their TC, she's their teammate. As a liaison between all parties in the transaction, she makes it a point for her clients to know she's just a phone call away and available to help them out of the toughest jams in the most stressful times.

Whether her client is a power agent or someone who's just starting out, April can be a coach or a team player. "I have firsthand experience at all levels of real estate, with all levels of players. I've played pro-ball and the minor leagues." From the smallest transaction to the mega deal, April's end game is for the team to efficiently execute the gauntlet of paperwork, cruise through deadlines, and close out the transaction by hitting a home run.

Taking your business to Heart!

## AFFORDABLE

Baray Transaction Coordinators works for you. There are no up-front fees, no hidden fees, and no software to download! Baray Transaction Coordinators is hired per file and invoices escrow for payment at the close of escrow! We don't even charge if your transaction cancels – we only get paid when you get paid!

### LISTING

**\$350**

Upon execution of a Purchase Agreement, we will coordinate with Escrow and all parties throughout transaction, per our Services. We will immediately prepare and send the complete Seller's Disclosure Package directly to the Seller for signatures, tracking all activities with all the players in the transaction in a timely manner, through the close of escrow. A completed file will be submitted to your broker at close of escrow.

### PURCHASES


**\$350**

We will coordinate with Escrow and all parties throughout transaction, per our Services. A completed file will be submitted to your broker at close of escrow.

### DUAL AGENCY TRANSACTION

**\$400**

For agents representing both Buyer and Seller in a single transaction, we will coordinate both sides throughout the transaction, per our Services. We will immediately prepare and send the complete Seller's Disclosure Package directly to the Seller for signatures, tracking all activities with all the players in the transaction in a timely manner, through the close of escrow. A completed file will be submitted to your broker at close of escrow.



Contact us to setup a meeting with  
a Baray Transaction Coordinator

**T: 323.286.2829**

**www.baraytc.com**