

Summary- Zaki S

Zaki S. is a passionate, result-driven, tech-enthusiastic professional who believes in the exponential technologies and has a life-long love and proven accomplishments in building and developing the business by utilizing the negotiation, communication and deal-making skills.

He interlinks his strong technical solution selling skills with strong marketing and business development skills to nurture the commercial success of the organization. He has honed his abilities to develop the company strategic direction and plans for the implementation of the company's mission, goals and financial objectives.

Zaki S. is the founder of UMPA- a company that peruses people to make the eco-friendly decisions in their daily lives. He strives hard to set the overall marketing plans, and maintain a platform that attracts, engage and motivate the people to adopt the company policies and objectives. He supervises the customer-support team to building long-term relations with the clients by resolving public concerns.

Throughout his life, he has been driven by his curiosity to pace himself with the evolving nature of finance and marketing problems. He holds an MBA degree in finance and marketing.

He is Proficient in English, French and Arabic and knows how to craft the deals and drive the results through effective negotiations, value-adding sales pitches rather than distributive bartering.

If you ever need Chief Commercial Officer with the perfect blend of in-depth strategic knowledge, experience and expertise, then let him be your optimum choice.