# $\bigcirc TH\Xi SIS$

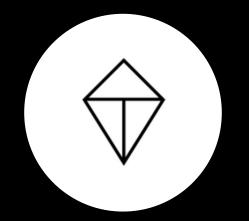
Presented by Sleek Events Agency



# *"Give a girl the right pair of shoes, and she can conquer the world."*

- Marilyn Monroe

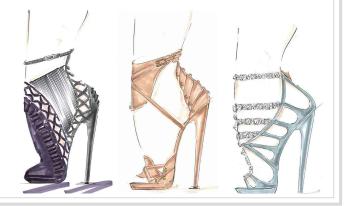
# Who is Thesis Couture?

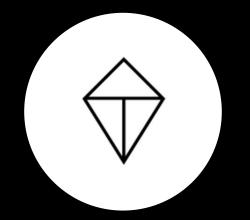


## **Client Overview**

#### Thesis Couture

- Founded in 2013 by Dolly Singh
- Luxury shoe brand
- For the "modern woman"
- LIFT technology
- Ranging from \$650 to \$950 per pair
- Competitors: Louboutin, Prada, Saint Laurent





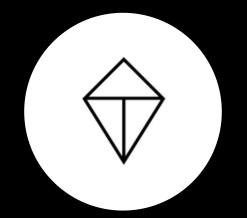
# Target Audience

## The Modern Business Woman

#### Women in the Workplace

- Women ages 25-40
- Business professionals
- Work in or around New York City
- Wealthy or growing wealthy
- Motivated by prevailing taste in clothing and shoes
- Comfort is a secondary goal or added bonus
- Minority in business industry

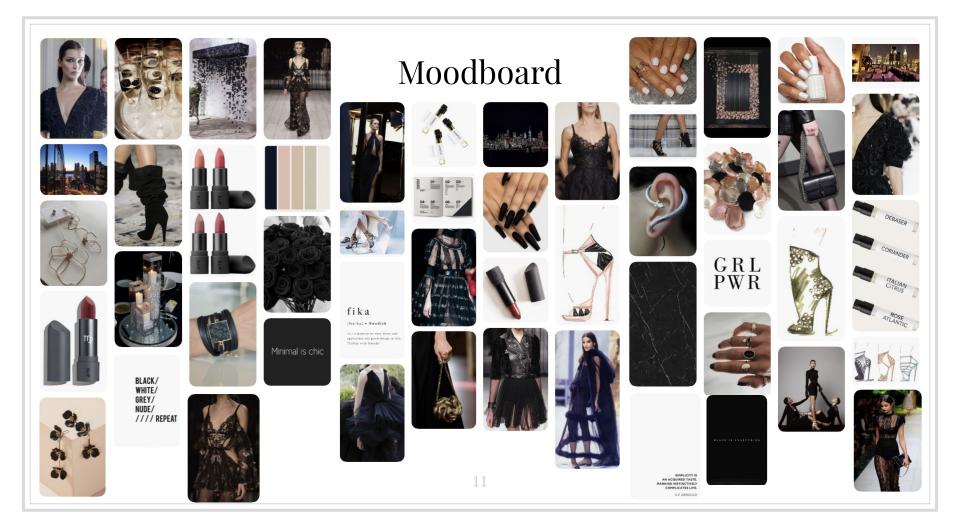


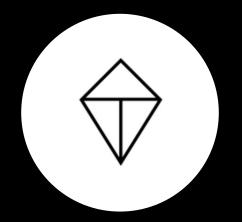


# **Event Strategy**

#### Event Goals

- Overall Goal
  - Give the individuals attending Thesis Night the opportunity to feel as luxurious as a runway model
- Looking to showcase Thesis Couture high heels, while also giving business professionals the chance to feel confident in their own skin
- Measurable Objectives
  - Have 500 people show up to the Thesis Night
  - Increase foot traffic to Thesis Couture's website by 5%
  - Increase Thesis Couture's sales by 3%





### **Event Details**

## Thesis Night

February 16, 2021 7pm –10pm

330 W 40th St New York, NY 10018

#### The Sky Room



#### Schedule

- 7:00 PM: Guests Start to Arrive: Guests are welcome to go into main room to enjoy cocktails and hors d'oeuvre
- 7:30: Barbara Corcoran
- 7:45: Jean Chatzky
- 8:00 PM: Dolly Singh
- 8:15 PM: Ancillary Event: Lipsticks, nail polishes, and perfume will be created
- 9:00 PM: Styling Hour: Individuals who purchase a pair of Thesis Couture heels
- 9:30 PM: Runway starts
- I0:00 PM: Guests start to exit 15

#### Food & Beverage











#### Speakers



Barbara Corcoran



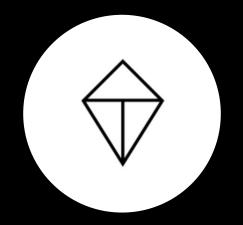
#### Jean Chatzky



Dolly Singh

#### Invite Only

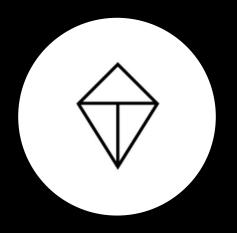
- Invitations sent out 3 months prior to Thesis Night
- Invitees
  - IBM
  - JPMorgan Chase
  - BECCA Cosmetics
  - Columbia University
  - Advance Publications
  - Tiffany & Co



# Partnership



- Bite Beauty
  - Make-your-own lab
  - Customized lipstick, nail polish, and/or perfume
  - Packaging will include Thesis Couture logo and name of event: Thesis Night
- Increase in brand awareness



Logistics

#### Staffing

- Combination of Thesis Couture employees, Bite Beauty employees, and Sky Room employees
- Positions
  - 5 Event Coordinators
  - Security Team
  - Sky Room: bartending, serving, setting up, and taking down the event
  - Bite Beauty: Runs ancillary events
  - Stylist team
  - Check-in/Welcoming team

#### Risk Management

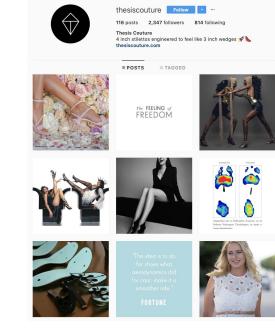
- Security checks
- Mandatory safety training with the building staff for events staff
  - Training on what to do in the event of many emergencies
  - Including but not limited to fires, evacuation, and health emergencies

#### Beyond Physical Location & Time

- Individuals will wear their Thesis Couture shoes to their offices
- Thesis Couture will gain ample exposure as a brand for comfort and style in the workplace
- Social media exposure

#### Social Media

- Posts from companies who attended Thesis Night
- Instagram stories
  - #ThesisStatement
  - @thesiscouture
- 12-month test run
- Measurement and results to follow



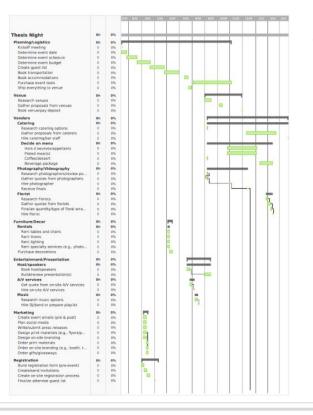
#### #ThesisStatement @thesiscouture



#### Budget

450	500	550
\$ 12,000.00	\$ 14,500.00	\$ 17,000.00
\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
\$ 7,000.00	\$ 7,000.00	\$ 7,000.00
\$ 2,250.00	\$ 2,500.00	\$ 3,000.00
\$ 3,700.00	\$ 4,000.00	\$ 4,300.00
\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
\$ 55,950.00	\$ 59,000.00	\$ 62,300.00
	\$ 12,000.00 \$ 10,000.00 \$ 1,500.00 \$ 7,000.00 \$ 2,250.00 \$ 3,700.00 \$ 10,000.00 \$ 2,000.00 \$ 7,500.00	\$ 12,000.00 \$ 14,500.00   \$ 10,000.00 \$ 10,000.00   \$ 10,000.00 \$ 10,000.00   \$ 1,500.00 \$ 1,500.00   \$ 1,500.00 \$ 1,500.00   \$ 7,000.00 \$ 2,500.00   \$ 3,700.00 \$ 4,000.00   \$ 10,000.00 \$ 10,000.00   \$ 2,000.00 \$ 2,000.00   \$ 7,500.00 \$ 7,500.00

#### Timeline







# thanks!

# Any questions?