# **Alec Friedman**

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#### **Professional Experience**

#### **Whole Foods Market**

Associate Team Leader (Whole Body)

- Spearheaded comprehensive merchandising strategies, optimizing product placement and visual appeal within the Whole Body department to drive sales and enhance customer experience
- Provided adept sales direction, leveraging market trends and customer insights to guide product ٠ assortment and pricing strategies, resulting in a significant increase in departmental revenue
- Directed and motivated a dynamic team, fostering a collaborative work environment and implementing training programs to enhance product knowledge and customer service skill

#### **Piping Rock Health Products**

Retail Supervisor

- Successfully promoted from Part-Time Sales Associate to Full-Time Sales Associate to Retail Supervisor within a year
- Collaborated closely with my manager, using Shopify analytics and Excel workbooks, to analyze sales data
- Acted as a liaison between the sales team and management to cultivate a collaborative and harmonious work environment, facilitating effective communication, and ensuring that team performance is aligned with the company's overarching goals

#### Videography Experience

#### Alec in the Kitchen

Content Creator

- Curate and manage a thriving food-focused Instagram account, showcasing culinary expertise through captivating food photography and enticing content that has garnered thousands of followers
- Analyze trends and engagement metrics to strategically tailor content, resulting in increased follower engagement and substantial organic growth within the target audience demographic
- Digitally enhance and retouch photos to achieve appealing visual results

### **O'Connor for Islip Town Council**

Videographer

- Captured high-quality A and B footage showcasing key messages and campaign events with precision and creativity.
- Recorded clear and professional audio to accompany video footage, ensuring seamless synchronization and enhancing the overall impact of campaign ads.
- Demonstrated proficiency in video editing by producing 10 polished campaign ads, incorporating graphics, music, and effects to engage voters and contribute to the success of the campaign.

#### Education

## Baruch College, Weissman School of Arts and Sciences

B.S. in Journalism and Creative Writing

Relevant Coursework: Photojournalism, Multimedia reporting, Workshop: Film Writing Skills & Interests

Skills: Writing, Photography/Videography, iMovie, The Microsoft Suite, Adobe Photoshop, Final Cut, CPR Certified

### Manhasset, NY

Nov 2023-May 2024

Farmingdale, NY

Apr 2022-Nov 2023

Melville, NY Dec 2021- Present

Islip, NY

Sep 2021- Nov 2021

New York, NY

*Grad: Dec 2020*