

Digital Product Adoption Guide — Social Media Posts

LinkedIn: Master the Art of Digital Product Adoption 🚀

Discover the strategies and best practices that can propel your business ahead in the digital race. Our latest guide is here to lead you to victory.

[Link to Guide]

Embrace the future of customer engagement and loyalty with data-driven insights. Stay ahead of the competition and secure your spot as the go-to choice for your customers.

#DigitalAdoption #CustomerEngagement #BusinessGrowth #DataDriven

Twitter: Ready to Win the Digital Race? 🏆

Our new guide is your ticket to success in the world of digital product adoption. Uncover strategies, tips, and real-life examples to lead your industry.

Download now: [Link to Guide]

#DigitalStrategy #BusinessSuccess #ProductAdoption

Facebook: Explore the Winning Strategies for Digital Product Adoption! 🏆

Staying ahead of the competition is crucial in today's fast-paced digital landscape. Our latest guide is your roadmap to success.

Get the guide here: [Link to Guide]

Unlock the potential of data-driven insights and elevate your business to new heights!

#DigitalTransformation #CustomerLoyalty #BusinessGrowth

CI/CD Guide — Social media

LinkedIn: 🚀 Elevate Your DevOps with Data-Driven Strategies! Unlock the power of data at every stage of development and revolutionize your #DevOps journey. Our comprehensive guide, curated by industry experts, will reshape your approach to innovation and growth. Discover the essentials of cultural transformation, team empowerment, and impactful adoption strategies.

[🔗](#) Access the guide now and set your organization on a path to data-backed success: [Link to Guide]

#DataDrivenDevOps #Innovation #Growth #TechExcellence #B2BInsights

Twitter: 🚀 Elevate your #DevOps game with Data-Driven Strategies! Dive into our expert-curated guide and unlock the potential of data at every development phase. Transform innovation and growth through cultural change, team empowerment, and impactful adoption tactics.

#DataDrivenDevOps #TechExcellence #Innovation #Growth #B2BInsights

Facebook: 🚀 Ready to take your DevOps to the next level? Dive into our expert-curated guide and harness the power of data-driven strategies at every step of the journey. Revolutionize innovation and growth through cultural transformation, team empowerment, and strategic adoption tactics.

[🔗](#) Grab your guide here: [Link to Guide]

#DataDrivenDevOps #Innovation #TechExcellence #Growth #B2BInsights

LinkedIn social posts — PAM eBook

1. What do a Black Hawk Pilot and a PAM implementation consultant have in common? While this might sound like a bad joke, @James Hauswirth spent 15 years in the military before he transitioned to a career in cybersecurity — and he's ready to share what he learned (and how those learnings can help you) in our new eBook. We don't want to steal his thunder, but here's a hint: it has a lot more to do with empathy than you might think. {link}
2. "PAM implementations are easy." said no one ever. With so many moving parts, convoluted configurations, and an abundance of stakeholders, it might seem easier to just skip it and take the insurance premiums (that's a joke—no one wants that). But what if we told you getting PAM set up in your organization doesn't have to feel like you're drowning? @James Hauswirth breaks down the common pitfalls companies are experiencing and how to avoid them in Guidepoint's new eBook, **Call Sign: PAM**. {link}
3. Not having PAM is no longer an option, so why are so many organizations struggling to get it up and running? Lack of trust rushed adoptions, and a fundamental misunderstanding of how the solution functions have made PAM feel inaccessible to many organizations. @James Hauswirth explains why this doesn't have to be the case and walks us through the best practices for implementing a PAM solution that's easy on your team and beneficial to your organization as a whole. Read more here 🙌 {link}

4. "PAM is one of the greatest impactors from a behavioral change perspective" – @James Hauswirth (PAM Practice Lead, Guidepoint Security). So, why are so many organizations struggling to get it implemented?

In Guidepoint's new eBook, James breaks down what PAM is, why it's important, where organizations are missing the mark, and how you can lead a successful deployment for your company.

But don't take our word for it; read the eBook for yourself: {link}

LinkedIn social posts —

1. During a recent conversation about cloud governance with Jonathan Villa—Practice Director, Cloud Security here at GuidePoint Security—we touched on key players, communication, and how the round table of Arthurian legend is a perfect metaphor for the need for broad input and about the value of a broad spectrum of experience brings to the process of both implementation and long-term success.

Check out our eBook to learn more about the lessons we can learn from a centuries-old story! (LINK)

2. Many of today's problems require creative solutions, but have you ever considered that the inspiration and guidance for some of those solutions might lie in ancient legend?

Jonathan Villa—Practice Director, Cloud Security here at GuidePoint Security—recently sat down to talk about cloud governance, key players, and communication across stakeholders when the apt metaphor of the round table and King Arthur's governmental methodology took shape.

What lessons can we learn from a circular gathering of knights in armor? Check out our eBook to find out. (LINK)

3. What do King Arthur's court and cloud governance teams have in common? While not on anyone's list of FAQs, the similarities are striking.

In the modern day, the dissemination of information between teams, a broad base of experience, and an understanding of the value of a flexible and agile response to threats allows us to rapidly respond in an appropriate manner.

In Arthurian legend, the sharing of information across a table, guidance from knights with more experience, and emphasis on a wide range of experiences were what made King Arthur's rule successful.

Read more from a recent conversation with Jonathan Villa, Practice Director, Cloud Security here at GuidePoint Security here: (LINK)

LinkedIn Posts — Mega Deals Guide

Post 1:

ARE YOUR SALES STRATEGIES HITTING THE MARK?

If you only engage with one decision-maker, you might miss out on mega-deals.

In our new guide, you'll learn:

- How to forge strong connections with multiple stakeholders.
- The role of multi-threading in securing game-changing deals.
- Techniques to transform your sales engagements and skyrocket win rates.

Ready to unlock the secrets of multi-threading and start landing those elusive mega-deals?

LINK

Post 2:

CLOSING MEGA-DEALS IN A MULTI-THREADING WORLD

The era of relying on basic pitches for complex deals is over.

And for those aiming to close game-changing deals—it's time to elevate your strategy.

Introducing our guide: "How to Win Mega-Deals: A Guide to Multi-Threading Done Right."

We're pioneering the era of strategic engagement.

🌟 Embrace this new age with:

- Tailored strategies—from initial contact to close.
- In-depth insights into the dynamics of complex sales processes.
- Techniques to engage multiple stakeholders effectively.
- Expert advice on leveraging AI for personalized, impactful interactions.