Capgemini Italy increases its commitment to the Internet of Things and opens a dedicated IoT division

The company is taking advantage of the experienced gained with its existing customers and is supporting the market through a specialized unit made up of over 200 experienced professionals, with this number to double by year end. Fifty new hires are expected over the next three months. Technology partners include SAP and WSO2

Milan, 5 March 2015 – In order to support businesses throughout this transition, Capgemini Italy—a member of the Capgemini group, one of the world's leading players in consulting, technology and outsourcing services—has announced a major investment plan to develop a rich portfolio of integrated services and solutions to transform the revolution of the Internet of Things (IoT) into new business opportunities. The company has also launched a new division made up of over 200 specialist consultants and other IoT experts, with this team to be expanded with 50 additional hires over the next three months.

The Internet of Things is the next "industrial revolution" and an important opportunity for organizations and for the marketplace as a whole. In a recent Capgemini study[1] involving interviews of executives from some of the world's leading organizations, 96% of those surveyed stated that their organizations would be using IoT in one form or another within the next three years. However, most of these organizations have yet to gain any significant financial benefit or other advantage from this revolution.

In order to meet IoT needs in business, Capgemini has distinctive capabilities that include the definition of enabling IT architectures, digital business, the end-to-end (E2E) management of machine-to-machine (M2M) processes for global telecommunications operators, and the design of real-time, embedded software born out of the specialist capabilities of the company's High Tech division, which has been designing embedded solutions and command and control systems for years. Finally, Capgemini has integrated all of the potential of its big-data offering into its portfolio of IoT solutions.

There are also a number of strategic partnerships through which Capgemini helps its customers to adopt innovative IoT systems, including SAP through the execution of projects based on SAP's HANA Cloud Platform, which is able to generate information in real time and which features advanced capabilities in terms of in-memory computing, predictive and geospatial and analytics, text mining, and the processing of complex events. In 2014, as confirmation of the company's in-depth knowledge of SAP technologies, Capgemini was given the SAP Pinnacle Award as the SAP HANA Adoption Partner of the Year.

Together with WSO2, the innovative global company with which Capgemini is a premium partner, an *ad hoc* offering of open-source enterprise solutions has been created that is able to support IoT architectures and provide a number of key components for devices. What makes the WSO2 platform unique is its ability to support multiple organizations in a single distribution while keeping the organizations separate, a feature which is crucial for the implementation of IoT Software-as-a-Service (SaaS) solutions.

---

[1]Monetizing the Internet of Things: Extracting Value from the Connectivity Opportunity

These capabilities and long-standing experience as a global system integrator make Capgemini a preferred partner for businesses working in IoT and M2M. In telecommunications in particular, the company provides E2E services for the management of IoT platforms. In the automotive industry, they develop and integrate embedded components for connected vehicles and for intelligent transport management. In energy and utilities, they provide smart metering and home automation solutions for the smart management and monitoring of energy consumption for both the home and business.

"These are a few examples of how Capgemini operates in a landscape rich with opportunity for our customers and in which we are investing significantly both in highly skilled personnel and in research and development, such as through our collaboration with academia in order to conduct exciting experiments in the area of wearable devices," said XX of Capgemini Italy.