The Business Of MEN'S GROOMING

WINTER 2020

SUCCESS STRATEGIES How to attract top talent for your salon



The latest products you have to try.

MUST-HAVES

by Sarah Reyes

Johnny B. Juniors Shampoo, Conditioner, Detangler, Pomade and Gel boast all-new gentle formulas designed for kids. (Shown: Gel) @johnnybhaircare

TRUEFICT & HILL EST. IBOB ST JAMES'S LONDON APSLEY SHAVING CREAM

TRUEFITTANDHILL.CO.UK

Truefitt & Hill Apsley Shaving Cream features a glycerin-based formula that allows for a close and comfortable shave, as well as an aromatic fragrance containing notes of vetiver, grapefruit, pepper, cedar wood, patchouli and musk. @truefittandhill.usa



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A M E R I C A N C R E R I C A N C R E R I C A N C R E R I C A N More a construction of the second of the secon

Nirvel Professional MEN Age Defender is formulated with antioxidants, oak extract and Japanese cryptomeria sprouts to stave off signs of aging. @nirvelprofessional_official



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Bosley Professional Strength Bos•Renew Rejuvenating Scalp Scrub utilizes bamboo, charcoal, rosemary leaf extract

and shea butter to cleanse, moisturize and improve scalp health. @bosleypro

> Lucky Tiger Liquid Cream Shave boasts a rich creamy lather that soothes and moisturizes skin while reducing razor burns. @luckytigershaving

> > IQUID CRE

SOFTEN & PROTECT

WITH OLIVE FRUIT OIL CALENDULA & CHAMOMILE

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Professionals Choice ANTISEPTIC CREAM

8 oz 236 ml

Finipil 4 Men Only Professionals Choice Antiseptic Cream nixes 99.99 percent of bacteria that can be agitated during the hair removal process while staving off follicle infection. @nufreefinipil



AT YOUR SERVICE

by Sarah Reyes

Later Martinet

Add these ingenious tools to your kit for stellar services.

Andis Master Cordless @andisclippers > With a flexible cordless design and a lithium-ion battery that provides 90 minutes of run time, the Master Cordless features a Master Li blade that quickly adjusts from size 000 to 1 with the flick of a switch.

BaBylissPRO GoldFX @babylissprousa > Built with a fully exposed T-Blade for a complete 360-degree view, the powerful 7,200 RPM brushless engine makes for quick, thorough styling.

WAHL Professional 5 Star Cordless Magic Clip @wahlpro

 > The high-precision stagger-tooth 2161 blade boasts sharp performance for easy fading and blending with cord and cordless cutting capabilities.

1. States

Jack Dean Fade Brush @denmanbrush

Featuring the classic Denman teardrop handle and extra-soft bristles, the ergonomic brush is ideal for styling fine hair and clients with tender scalps.