

### CONTENT MARKETER

000

# Kaylie Pickett





#### **EXPERIENCE**

# **Senior Content Manager**

Smaac Digital Marketing | 2017 - 2021

- Strategized digital content including blogs, newsletters, video, email, social media, and event marketing
- Spearheaded client consultations, discovery interviews, and content audits to craft new, exciting brand stories
- Published high-impact marketing materials and web copy for 16 different companies across 11 diverse B2B/B2C industries

## **Email Marketing Specialist**

Freelance | 2015 - Ongoing

- Authored and designed HTML marketing emails & newsletters for SaaS clients
- Collaborated with automation & analytics, lead-generation teams, and web designers to mature existing brand-consumer relationships





#### **Email Open Rates**

Outperforming industry averages up to 51.7%



### **Clickthrough Rates**

Surpassing B2B averages up to 31.6%



#### Dorliss Gott Armentrout Award

Winner for 2016 best shortstory fiction







#### **EXPERIENCE**

# Publication and Social Media Director

Brick Street poetry | 2017 - 2021

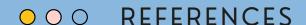
- Coordinated state-commissioned publication, "Mapping the Muse: A Bicentennial Look at Indiana Poetry"
- Exceeded fundraising goals and volunteer participation from all 92 Indiana counties

#### **Social Media Content Writer**

Kellogg Writer's Series | 2014 - 2016

- Literary community events promotion via social media
- Organized travel accommodations for author/poet Jeffrey Condran, Todd David, Michael Martone, Karen Gettert Shoemaker, and Katie Coyle





Available upon Request



# MFA Creative Nonfiction Candidate

University of San Francisco 2016 -Leave of Absence

#### **Bachelor of Political Science**

University of Indianapolis 2016