

RFI Executive Summary

This was the introduction to an RFI for a UC & CC leader looking to build a scalable cloud solution and outsource their infrastructure.

[Prospect] has become a leader in Contact Center Infrastructure and Unified Communications by balancing a pipeline of innovative technology solutions with a relentless focus on the customer experience. Those initiatives have necessarily led [Prospect] to develop cloud solutions, where customers are seeking greater collaboration, mobility, speed, and scalability in order to further their digital transformations.

In order to successfully offer solutions in the cloud, [Prospect] requires an partner who is an expert at building and managing infrastructure. A cloud solution is only as good as the infrastructure it is built on, so performance is paramount. Finally, the cost structure must be conducive to pricing for [Prospect] customers.

As a pure-play infrastructure provider, OVHcloud™ has been building and managing data centers for nearly two decades. We offer industry-leading performance on a powerful global network. Our pricing is extremely competitive, and completely transparent, with no hidden costs or fees. Our experience and our focus on delivering the best experience to [Prospect's] customers make OVHcloud the ideal partner for [Prospect's] cloud offerings.

OVHcloud owes its price competitiveness to innovation in data center design, as well as to keeping full control over the supply chain, from server manufacturing and in-house maintenance of their infrastructure, right down to customer assistance. OVHcloud is able to ensure stable and reliable product and service offerings to all clients across all its brands while also providing the best price-to-performance ratio.

In the following pages, we will share with you how we are able to deliver secure, performant, cost-effective solutions so that you can build best-in-class Contact Center and Unified Communications solutions in the cloud for your customers, and leave the infrastructure to us.

If you have any immediate queries; you can contact me at any time on my direct line [sales executive phone number] or via email at [sales executive email].

Yours Sincerely,

Sales Executive
Email address
Phone number