

ELECTRONICS MANUFACTURING

Turn Surplus into a Big Plus



A Better Future for Surplus


LIQUIDITY
SERVICES

Why Liquidity Services?

We maximize total supply chain value.

Better Service



Partner with us to experience superior industry and asset expertise, responsiveness, intelligence, and analytics that achieve high-performance results aligned to your strategic goals.

Better Scale



Simplify operations with customized solutions that are comprehensive, modular, and scalable, spanning all volumes, asset categories, sales channels, and locations worldwide.

Better Results



Let us orchestrate the right combination of great people, best-in-class processes, and cutting-edge systems to deliver maximum return and long-term value.

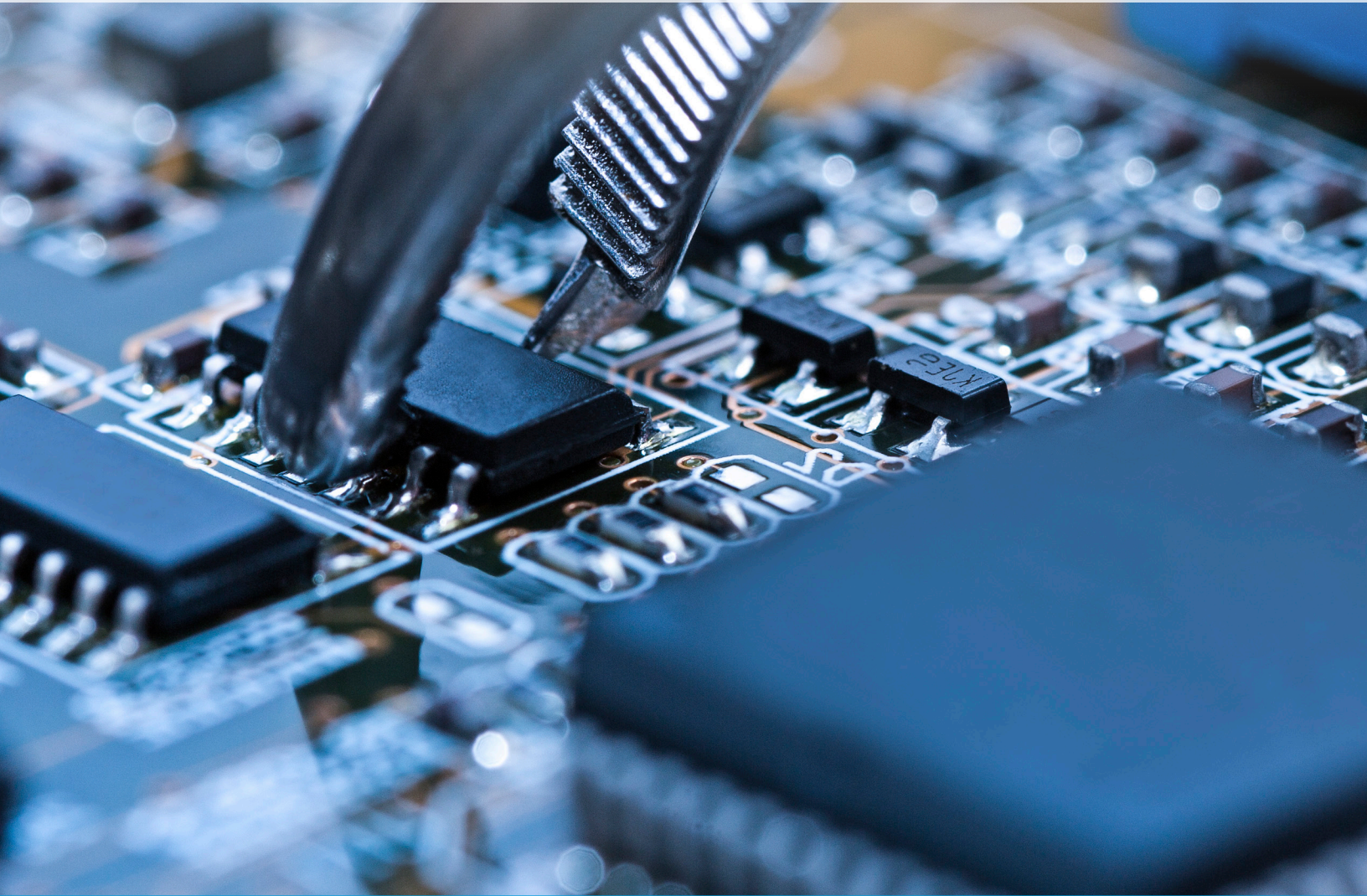
- Dedicated client teams and staff of experts in every industry, market, and asset category we serve
- Perspective and knowledge of industry best practices
- Wealth of market, performance, and operational data available on demand
- Robust compliance and risk mitigation services, such as export controls and buyer screening
- AssetZone® platform used by professionals at Fortune 1000, Global 500, and government enterprises

- Integrated services that span consultative management, valuation, and sale of surplus
- Services that scale across all your locations worldwide to manage a virtually unlimited volume of surplus
- Ability to manage nearly all asset categories and conditions
- Capacity to maximize velocity and return through comprehensive marketing and sales strategies
- Nearly 3 million registered buyers with reach into almost 200 countries and territories

- \$6 billion in completed transactions
- More than 8,000 clients worldwide in virtually every industry
- Adherence to industry-leading quality standards, such as Six Sigma, R2, and certified product refurbishment
- SOX compliant, publicly traded company with strong balance sheet

Spark Profitability and Growth with Superior Asset Management

Electronics manufacturers must optimize global operations while developing faster innovation and differentiated customer experiences. Liquidity Services provides comprehensive solutions for managing your electronics manufacturing reverse supply chain, helping you stay focused on what drives your business.



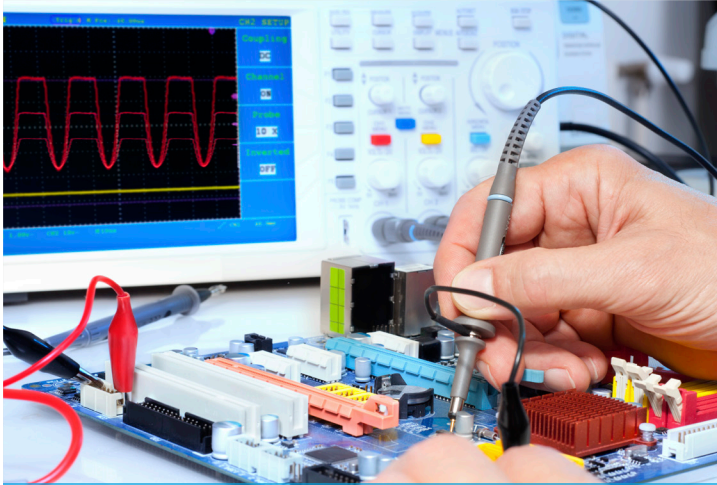
Our
Electronics
Manufacturing
Expertise:

More than
**\$255
MILLION**
in total sales

More than
105,000
registered buyers

More than
1,500
sales events

Liquidity Services has expertise in nearly every **Electronics Manufacturing Asset Category**



TEST & MEASUREMENT EQUIPMENT



SURFACE MOUNT TECHNOLOGY &
BOARD ASSEMBLY EQUIPMENT



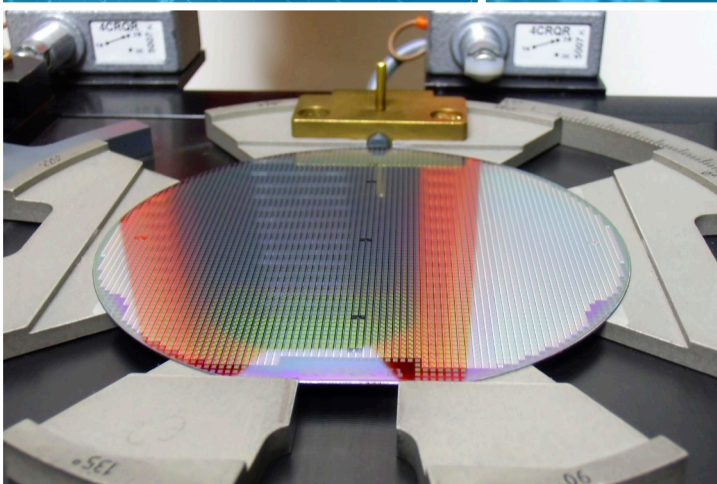
PHOTOVOLTAIC EQUIPMENT



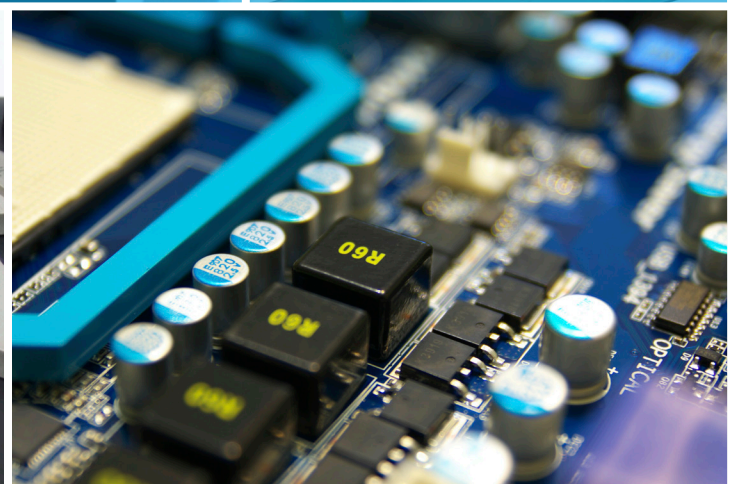
RENEWABLE ENERGY
EQUIPMENT



PLANT SUPPORT
EQUIPMENT



SEMICONDUCTOR &
OPTOELECTRONICS EQUIPMENT



PRINTED CIRCUIT BOARD EQUIPMENT

Electronics Manufacturing Surplus, **Solved**

Generate ROI to Fuel Innovation



Constant innovation requires electronics manufacturers to frequently upgrade equipment, resulting in obsolete assets. Liquidity Services has a proven history of working with top electronics manufacturers to transform surplus into liquid opportunity that generates recovery to invest in innovation. Our proven processes, expert staff, and cutting-edge technologies ensure your asset management program produces measurable results and operates as best-in-class.

Optimize Operations Across Global Facilities



Many electronics manufacturers are outsourcing production to developing countries to reduce costs, which results in a complex array of equipment sitting idle across facilities. Our AssetZone® software provides full visibility into your surplus, helping you better track, manage, and control assets across all global locations. And with reach into nearly 200 countries and territories, we can effectively manage, value, and sell your assets virtually anywhere in the world.

Get More from M&A



Aiming to stay ahead in a competitive industry, many electronics manufacturers are merging with or acquiring other businesses. These activities usually result in surplus. Our valuation services help appraise and identify this surplus, while our AssetZone software empowers you to make superior decisions about selling or redeploying it.

Protect Assets and Mitigate Risk



One click is all it takes for an illicit distributor to buy your used equipment. To keep your surplus out of the wrong hands, Liquidity Services offers a full suite of compliance and risk mitigation services, including buyer vetting and an expert team that follows regulations regarding “do-not-sell-to” lists. As a publicly traded company, we are a transparent, accountable partner that you can trust to look after your interests and provide protection from all risks inherent to the reverse supply chain.

Remain Stable in a Challenging Economic Climate



Shrinking profit margins and a volatile global economy pose challenges for electronics manufacturers. Liquidity Services' comprehensive solutions unlock the value of your surplus assets to generate working capital, helping you maintain financial health. Our deep knowledge of your industry and expert marketing and sales methods ensure we always recover maximum value for your surplus.

Services

We provide consultative surplus asset management, valuation, and sales solutions.

- Program Management
- Valuation Services
- Asset Management
- Marketing & Sales
- Warehousing & Transportation Support
- Buyer Customer Support
- Compliance & Risk Mitigation

About Liquidity Services

Every organization has surplus – assets or inventory no longer required. Liquidity Services (NASDAQ: LQDT) works with clients to ensure surplus is intelligently transformed from a burden into a liquid opportunity that fuels the achievement of strategic goals. Our superior service, unmatched scale, and ability to deliver results enable us to forge trusted, long-term relationships with over 8,000 clients, including Fortune 1000 and Global 500 organizations as well as government agencies. With \$6 billion in completed transactions, nearly 3 million registered buyers, and reach into almost 200 countries and territories, we are the proven market leader in delivering smart surplus solutions. Let us build a better future for your surplus. Visit us at LiquidityServices.com.

Ready to Optimize Your Reverse Supply Chain?

Call Toll-Free

North America: 844-704-0367

Europe: 800-2007-0312

Asia Pacific: 800-1408-1960

Email

North America: SellSurplus@LiquidityServices.com

Europe: SelleMEA@LiquidityServices.com

Asia Pacific: SellAPAC@LiquidityServices.com