DANIEL H. VIRKSTIS

379 FARRELLY DR. - SAN LEANDRO, CA 94577

virkstis@gmail.com

SUMMARY OF QUALIFICATIONS

- Positive marketing/PR professional with 15 years driving strategic communication campaigns.
- International MBA with high-level business development and financial acumen.
- Former Press Secretary for the U.S. Senate Committee on Finance.
- Exceptional writer and public speaker with expertise distilling complex content to message.
- Proactive manager and advisor who works cross-functionally to lead project teams.
- Cultural competency, including three years working internationally as part of diverse teams.

PROFESSIONAL EXPERIENCE

JANUARY 2013 – PRESENT **ALAMEDA HEALTH SYSTEM (AHS)**

Manager, Government & Community Relations Sr. Associate, Marketing, PR, and Communications ALAMEDA COUNTY, CA

- > Driving positive communication and engagement with government, community, and media on behalf of public network of 5 hospitals and 4 clinics undergoing re-branding and restructuring.
- > Supervise Government and Community Relations Coordinator.

APRIL 2011 – JANUARY 2013 FLEISHMANHILLARD, INC.

Consultant San Francisco, CA

> Represented global marketing and communications firm on behalf of client during community meetings for purpose of messaging and reporting of sensitive materials and information.

JANUARY 2008 – APRIL 2010

U.S. SENATE COMMITTEE ON FINANCE

Press Secretary Washington, D.C.

- Advised and represented Chairman Max Baucus in stakeholder communications regarding U.S. policy on taxes, international trade, Social Security, Medicare, and Medicaid, including landmark legislation addressing the 2008 financial crisis and 2010 health care reform.
- > Supervised Deputy Press Secretary.

July 2004 – January 2008

KEY COL COMMUNICATIONS, LLC

Principal

WHITEFISH, MT & GRENOBLE, FRANCE

> Conducted strategic business review, including brand development, marketing and public relations project consulting for select clients in U.S. and abroad.

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NOVEMBER 2000 – JULY 2004

WINTER SPORTS, INC.

Communications Manager Communications Coordinator Whitefish, MT

- > Primary spokesperson and brand manager for major U.S. ski and summer destination, including investor relations, employee communications, and media engagement through privatization, corporate restructuring, and other important movements
- > Supervised two part-time marketing coordinators.

EDUCATION

2007 M.B.A., GLOBAL MANAGEMENT

Graduated with Distinction Grenoble Graduate School of Business Grenoble, France

2000 B.A., ENGLISH LITERATURE; ENVIRONMENTAL STUDIES

Graduated Cum Laude with Honors Skidmore College Saratoga Springs, NY

AFFILIATIONS & CERTIFICATIONS

BOARD OF DIRECTORS (2012-2014)

SEEDS Community Resolution Center

COMMISSIONER (2011-2013)

City of Berkeley

CRISIS COMMUNICATIONS TRAINING

Willdan Homeland Solutions

MEDIATION AND CONFLICT RESOLUTION

SEEDS Community Resolution Center

LANGUAGES & COMPUTER SKILLS

- Advanced French (Verbal & Written); Beginner Spanish (Verbal)
- Proficiencies include HTML, Drupal, Wordpress, SharePoint, Smartsheet, Constant Contact;
 Adobe, Apple, and Microsoft products; Facebook, Twitter, YouTube; Google+, LinkedIn;
 Willingness to learn new software and systems