# **DAVID GEAR**

# SENIOR COPYWRITER & CONTENT MANAGER

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#### **CAREER SUMMARY**

I am a skillful and driven senior content manager and copywriter with over 19 years of experience in creating award-winning content across multiple media platforms. I never miss a deadline and have an extensive understanding of how to work with clients and colleagues to get the job done and have fun while doing it.

#### **PORTFOLIO**

https://www.davidbarrygear.com

## PROFESSIONAL EXPERIENCE

April 2023 - | Global Expansion, Remote

### **Head of Content (Contract)**

- Manage a small marketing team to ensure the ongoing growth of GX's brand.
- Created the new brand style and web copy for Global Expansion's website.
- Creating engaging digital content via blogging, web content writing, video scripting, editing, social media posts, and more.
- Ghostwrote 30+ thought leadership articles for C-suite executives published in Forbes, Newsweek, and Fast Company, elevating the brand's authority in the industry.
- Writing and managing the social media content for the CEO and sales team.
- Updated and edited <u>214 different country guides</u> in 6 months.
- I have grown GX's LinkedIn by over 1000 new followers in 6 months and increased page views by over 75% over the same period.

February 2023 - March 2024 | Biz Latin Hub, Remote Freelance Lead Content Writer

- Authored and optimized high-quality SEO content for diverse markets across Latin America, contributing to improved search rankings and audience engagement
- Edit and update articles and improve social media content.

# November 2021 – November 2022 | Globalization Partners, Remote Content Writer

- Helped boost G-P's premium gated content numbers by 145% in less than a year.
- Wrote SEO/optimized copy for the new G-P website (G-P.com) which involved working (quickly) across multiple departments and company personnel to ensure every detail was correct.
- Led the writing team in creating new <u>interactive content</u> for G-P's social media channels which helped lead to a growth of over 50% in followers and engagement.
- Spearheaded content creation for the successful launch of G-P Recruit and G-P Contractor, driving significant user adoption and market penetration.
- Enhanced the webinar creation and presentation process. One of my webinars achieved a record audience for G-P with over 500 registered attendees.

# March 2021 - November 2021 | Draft, Remote

#### Freelance Writer

- Wrote over 30 new SEO-optimized website pages for a camping website in under two weeks.
- One of my articles for a sports website has been read by over 100,000 people.
- Created engaging blog content for an <u>international airline</u>.

# April 2019 – December 2020 | Badger Communications, Auckland Senior Copywriter

- Launched 5G into New Zealand via a campaign that involved writing case studies, blogs, animation scripts, print ads, social media posts, and long-form articles.
- Wrote interactive eBooks for Vodafone NZ's new business plan which has been downloaded hundreds of times.
- Produced fun, informative animations for Vodafone's latest phone plans working alongside animators, voice talent, and graphic designers.

November 2017 - December 2018 | ArchiPro, Auckland

#### **Head of Client Services**

- Onboarded, educated, and booked all new and renewing members' ad schedules.
- Managed over 300 clients and ensured they received results from their ArchiPro membership.
- Led the production team of five employees.
- Booked, created, wrote, edited, proofread, and released the weekly digital publications sent out to over 30,000 subscribers on deadline.

# April 2005 - June 2017 | NZME, Auckland

# Senior Copywriter

- Create, design, and execute creative concepts across all media channels digital, print, TV, and radio.
- A radio campaign I wrote helped gain the client over \$200,000 in new business.
- NZ Radio Award winner.
- Never missed a deadline in 12 years.

# **EDUCATION**

University of Otago, Dunedin, NZ

Bachelor of Arts, History

New Zealand Broadcasting School, Christchurch, NZ

**Bachelor of Broadcasting Communications** 

#### **RELEVANT SKILLS**

Technical Skills: SEO, Digital Marketing, Video Scripting, Google Drive, Microsoft Suite, Slack,

Confluence, Jira, Ceros, Monday.com, YouTube, iMovie, Ambassify, Sharepoint.

Content Creation: Copywriting, Content Strategy, Blogging, eBooks, Case Studies, Email Writing,

Social Media Management, Web Copy, Thought-leadership, Webinars, Rebranding Content,

Radio Ads.

Leadership & Collaboration: Project Management, Voice Direction, Team Collaboration,

Mentorship.

Languages: Spanish (B2 - Intermediate)