

# 7 Scenarios That Call for Managed, Cloud-Centric IT Services

There are certain situations in IT that require change and assistance. Some of them stem from business and technology growth, while others are the result of unanticipated events and emergencies. If you don't have the time, staff or budget to address the following scenarios on your own, managed cloud services are a compelling option that should be seriously considered.



Situation	What's Needed	How Concerto Can Help
<b>1. Running out of capacity</b>	If compute and storage capacity is available, it will get used. And that can lead to a continuous cycle of over-investment in capacity, only to see it gobbled up within a few years. Many IT groups don't have the budget or appetite to continue the cycle, and others want a more controlled and intentional expansion of their compute and storage resources.	Concerto managed cloud services are elastic and on-demand, with predetermined, flat-rate billing that includes failover. Capacity can expand and contract as needed, and there are no overage charges. This means no more requests to upper management for large capital investments, no capacity planning, no money spent on unused resources, and no possibility of ever running out. You also receive full visibility of your cloud consumption and can make adjustments accordingly.
<b>2. Security breach or event</b>	When breaches, malware, ransomware and other attacks impact a corporate IT environment, immediate help is needed. Not only to restore normal operations and recover lost data, but also to shore up any vulnerabilities that could be exploited in the future.	Concerto's cloud offerings are designed to reduce risk and exposure. Rock solid processes, controls and tools—including virtual desktop infrastructure (VDI), hardware compliance templates and routine testing—extend security from physical to application layers. And our customers are supported by a dedicated team of security specialists. This world-class protection is backed by the industry's best uptime service level agreement (SLA).
<b>3. Legacy equipment and applications reaching end of life</b>	Replacing legacy systems is a costly and time-consuming endeavor. In addition to the capital expense of new systems, IT groups often have to pay extra for consultation, implementation and support services. Newer systems sometimes require additional IT staff and skills, and newer applications often demand additional computing power.	Concerto managed cloud services provide a fast and cost-effective way to adopt the latest equipment and applications. You get to shift spending from CapEx to OpEx, take advantage of a full team of technical and support specialists, and never worry about wholesale replacements again. Concerto customers not only gain a fully managed platform when they move to our cloud—they also see an average of 40% savings over their on-prem infrastructure.



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<b>4. IT skills gaps and staff turnover</b>	IT groups struggle to fill staffing and skills gaps. The talent pool for cloud and security is in high demand, and the domain-specific roles of yesterday are being replaced by multi-skilled IT professionals who are proficient with a variety of platforms, languages and models. These professionals are increasingly hard to find, costly to hire and difficult to retain.	Concerto managed cloud services allow you to quickly tackle gaps or projects with a team of technical and support experts that are cross-trained on your systems. Our team offers a wealth of specialized skills, experience, certifications and knowledge, and is well versed in the latest trends and best practices. You get multi-cloud services, skills and support from a single source.
<b>5. Post-audit pressure</b>	IT groups often feel confident going into an audit and startled coming out of it. Audits can expose compliance gaps, security vulnerabilities and other sources of risk. This puts tremendous pressure on the IT staff to address the issues immediately—before they result in breaches, downtime, fines or other serious problems.	With the latest and most robust security, redundancy, data protection and access control measures, Concerto's managed cloud environment reduces your risks and increases your compliance from day one. And switching to our cloud environment is often less costly and time consuming than attempting to fill security and compliance gaps internally.
<b>6. Disasters and accidents</b>	Natural disasters are a big concern, but so are electrical fires, broken sprinkler pipes, clogged toilets and theft. Big or small, intentional or accidental, catastrophes can cause major damage to an IT infrastructure and the business it serves.	The Concerto cloud environment delivers considerable redundancy and fast disaster recovery, and there is no add-on fee for automatic failover to a secondary data center. This helps ensure business and data continuity and provides tremendous peace of mind.
<b>7. Mergers, acquisitions, and divestitures</b>	Following a merger, acquisition or divestiture, multiple teams and technology environments must come together—or break apart—quickly. Doing so helps move beyond the Transitional Service Agreement, minimize customer disruptions and get the new entity or entities to market.	Concerto managed cloud services can speed up technology integration or separation following a merger, acquisition or divestiture. And we can deploy an operational environment—including employee desktops, Microsoft Office, and email applications—for a new division or entity within days. We have deep experience combining diverse data sets, workloads and IT resources, and are also adept at multi-tenant models where data, workloads and IT resources are isolated and fully supported.

### About Concerto Cloud Services

Concerto Cloud Services provides fully managed private, public and hybrid cloud solutions. A cloud pioneer, Concerto was built on a rich legacy of application expertise, innovation and a relentless pursuit of service excellence. Concerto is a trusted advisor to customers and partners seeking to make IT easier, manage risk and reduce operational challenges.

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