

## Womble by the Numbers

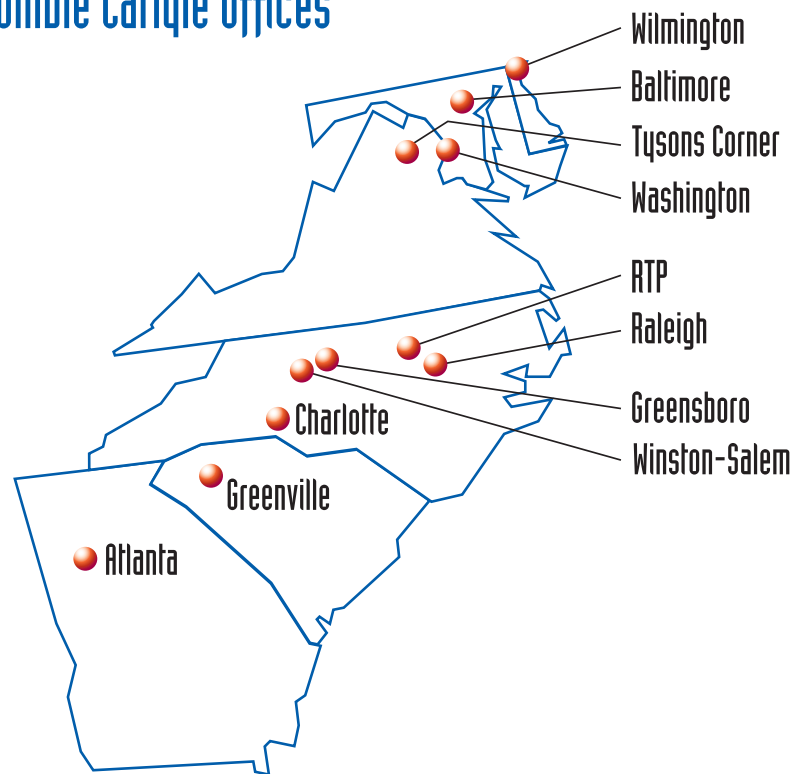
**500+** LAWYERS

**11** OFFICES IN 6 STATES AND WASHINGTON, D.C.

**32** LAWYERS NAMED BEST IN FIELD BY CHAMBERS USA 2008

**102** LAWYERS SELECTED FOR 2009 BEST LAWYERS IN AMERICA

## Womble Carlyle Offices



## Firm Overview

Established in Winston-Salem in 1876, Womble Carlyle Sandridge & Rice, PLLC now comprises more than 500 lawyers in eleven offices, including Winston-Salem, Charlotte, Greensboro, Research Triangle Park, Raleigh, NC; Atlanta, GA; Greenville, SC; Tysons Corner, VA; Washington, DC; Baltimore, MD and Wilmington, DE.

Womble Carlyle serves a wide range of regional, national and international clients in industries that include financial services, commercial real estate, information technology, health care, manufacturing and telecommunications, as well as educational institutions and governmental bodies and agencies.

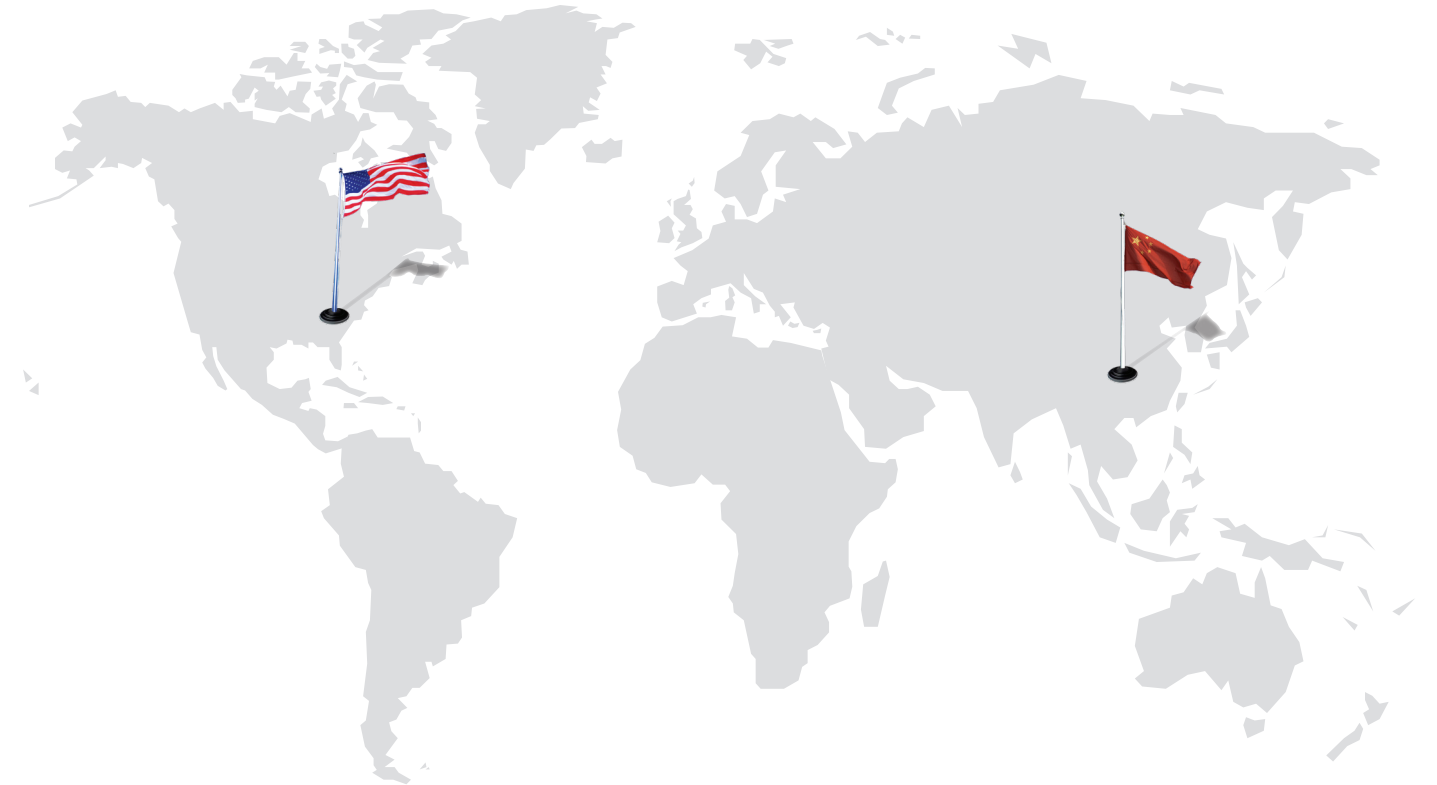
Extraordinary client service is a hallmark of Womble Carlyle. We provide value to our clients by combining professional skill, technology, and a thorough understanding of our clients' needs to deliver high quality, cost-effective and responsive services.

For more than 130 years, our lawyers have helped businesses grow and thrive. The firm is perennially ranked among the *AmLaw 100*, *American Lawyer* magazine's list of the leading U.S. law firms.

[www.wcsr.com](http://www.wcsr.com)

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## China Practice 中国业务



稳博律师事务所

WOMBLE  
CARLYLE  
INNOVATORS AT LAW®

## China Practice

From its base in the Southeastern and Mid-Atlantic United States, Womble Carlyle has developed a record of helping U.S. and Chinese companies explore opportunities for establishing or expanding operations in China and the U.S.

We have helped Chinese companies establish subsidiaries in the U.S., form strategic alliances with U.S. partners, resolve disputes with U.S. companies, and protect their intellectual property in the U.S. Likewise, our attorneys have helped U.S. companies acquire equity interests in Chinese companies, form subsidiaries and joint ventures in China, and negotiate distribution and service agreements with Chinese entities.

Building relationships is a critical part of our process. We have a team of lawyers who understand and appreciate Chinese culture. We know that entering an unfamiliar market can be difficult, so we work to help our clients better understand the legal and cultural differences between China and the U.S., in addition to providing exceptional legal services.

## Representative U.S.—China Cross-Border Transactions

- Forming business entities in the U.S., after analyzing tax considerations
- Developing investment strategies
- Negotiating economic incentives and other investment conditions with state and local governments
- Preparing and negotiating investment documents, including real estate acquisition documents
- Preparing and negotiating Industrial Revenue Bond offerings, as well as Fee-In-Lieu-Of-Property-Tax Agreements
- Counseling clients on various regulatory/permitting matters
- Structuring, negotiating and documenting business transactions with third parties
- Conducting private offerings in the U.S. market for Chinese companies
- Forming representative offices, WFOES and joint ventures in China
- Acquiring equity interest in Chinese companies
- Negotiating strategic agreements between U.S. and Chinese companies

[www.wcsr.com/chinapractice](http://www.wcsr.com/chinapractice)

## Related Services:

### ECONOMIC DEVELOPMENT >>>

Our economic development team understands the complexities of the business location process. We combine a thorough working knowledge of economic development incentives, land use and site location procedures at the state, county and local level with strong relationships built over many years with key governmental and civic leaders.

### REAL ESTATE DEVELOPMENT >>>

Our experience includes assisting clients with all commercial projects and real estate transactions, including building, operating, developing, buying, selling and leasing commercial real estate.

### PRODUCT LIABILITY LITIGATION >>>

Womble Carlyle has one of the premier litigation practices in the Southeastern and Mid-Atlantic United States. Our lawyers have defended national class actions in product liability litigation and represented clients in mediation and arbitration in numerous states throughout the country.

### PRIVATE EQUITY / VENTURE CAPITAL >>>

We represent growing companies, both in China and the U.S., in fundraisings, acquisitions, dispositions, joint ventures, governance, and licensing.

### INTELLECTUAL PROPERTY/ PATENT >>>

Our intellectual property attorneys help clients register and secure intellectual property rights, including patent, trademark, copyright and trade secrets. We also pursue or defend claims to protect our clients' intellectual property.

### CORPORATE & SECURITIES >>>

Womble Carlyle can assist you in evaluating, structuring and negotiating various complex business transactions.

### INTERNATIONAL TRADE >>>

Womble Carlyle's team is skilled in many foreign languages, committed to an understanding of our clients' businesses, and fully aware of the domestic and foreign risks inherent in cross-border transactions.

### EMPLOYEE BENEFITS >>>

We can assist your company with a full range of employee benefits and executive compensation matters for the American market, including retirement, health care and benefits plans.

### TAX >>>

Our tax lawyers have expertise in helping clients with international, federal, state and local tax matters. Our tax practice includes helping your business deal with the U.S. tax implications of specific transactions as well as general tax planning.

### LABOR & EMPLOYMENT >>>

We counsel employers on how to minimize litigation exposure liability and defend them in litigation when necessary.

### FEDERAL & STATE GOVERNMENT AFFAIRS >>>

We can assist your company with securing federal, state and local appropriations, assessing the impact of legislation on your business and representing your interests before regulatory agencies and legislative bodies.

## OUR LAWYERS

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