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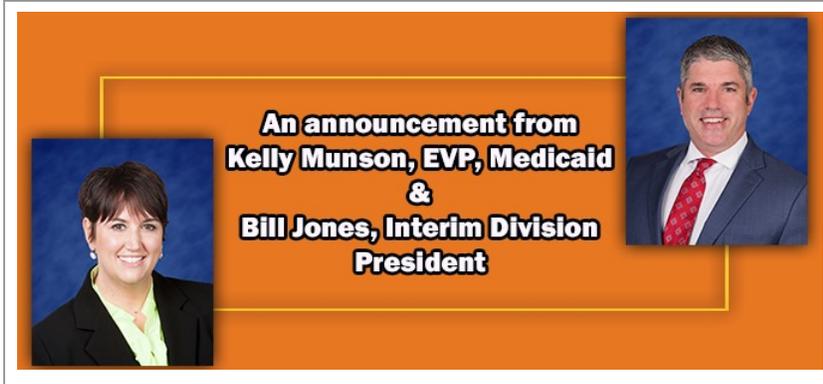
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**An announcement from Kelly Munson, EVP, Medicaid and Bill Jones, Interim Division President**

Posted Feb. 19, 2019

As you know, we recently announced that the North Carolina Department of Health and Human Services (DHHS) notified us of the state's Intent to Award WellCare of North Carolina, Inc. a contract to administer the state's Medicaid Prepaid Health Plans (PHPs).



In anticipation of this significant greenfield win, we are delighted to announce that Troy Hildreth has been named State President of North Carolina. Troy will begin his new role effective March 3, 2019. Troy will report to Bill Jones, Interim Division President. In his current role as Vice President, Business Development, Troy was an instrumental part of a thoughtful and strategic effort in North Carolina well before the Medicaid RFP was released. Troy and a team of leaders from across the company worked diligently to lay the foundation for our successful bid by building relationships with key stakeholders. His team then led an enterprise-wide effort to craft an outstanding, successful response to the RFP.

Troy brings a wealth of experience to his new role. He joined WellCare in April 2004 and has assumed several key executive roles, including leadership of Corporate Sales & Marketing and most recently, leadership over the Business Development Organization which was so pivotal to our exciting enterprise win in North Carolina. In addition, to this most recent success, Troy's team lead a successful greenfield win in Nebraska in 2016\*, as well as reprocurement and expansion efforts in many key markets, including the significant recent Florida victory. Troy's promotion is testament to WellCare's commitment to developing a team of best-in-class leaders well-positioned to fill critical new roles that materialize as we continue to grow. His institutional knowledge, deep-rooted partnerships with key leaders and teams across our company coupled with his carefully crafted and developed North Carolina state relationships will well-position him for success in his new role as State President.



As Troy transitions to his new role, the Business Development organization will report to Jim Donovan on an interim basis. Jim has been working with Troy in our Business Development area since March 2018. Jim comes to WellCare with significant Medicaid and Business Development experience, including leading the Medicaid business development activities at United Health for seven years.

In addition, the Medicare team currently serving North Carolina will be integrated into our new state market over the coming weeks.

Please join us in congratulating Troy and in wishing him much success in his new market leadership role.

Kelly and Bill

\*The Nebraska go live date was January 1, 2017.

Do you have an idea for a story? Contact [Associate Connect Team](#) in Internal Communications.