

Land Advisory:

Exploring Viable USDA Opportunities



Gain Clarity and Assurance in Navigating USDA Programs

Producers already manage significant complexity across ownership, leasing, conservation requirements, and eligibility rules. Pinion alleviates the uncertainty and complexity around determining whether the opportunity is beneficial for your operation – for both the short- and long-term.

Key benefits:

- » Improve USDA eligibility and optimize program benefits
- » Reduce compliance risk
- » Strengthen operational structure
- » Align conservation goals and program requirements
- » Build long-term resilience



Our services are designed for:

- » Farmers and producers navigating USDA programs
- » Multi-entity operations managing complex ownership or leases
- » Operations planning structural changes or growth
- » Producers preparing for audits, reviews, or expansion



Get Help Where You Need It

Needs Assessment

Clarify goals, establish your USDA baseline, and identify where your operation stands today.

Pinion advisors will provide a focused benchmarking assessment to identify opportunities, eligibility considerations, and operational priorities.

You'll receive:

- » Alignment of goals, priorities, and operational challenges
- » Review of entity structure, current eligibility, and USDA participation
- » Identification of relevant FSA/NRCS opportunities
- » Practical recommendations to improve productivity, conservation, and benefits
- » A detailed summary report with findings and next step guidance

Get Help Where You Need It

Strategic Analysis & Discovery

Evaluate options, strengthen structure, and prepare for decisions on what's ahead.

Our team strategically analyzes your operation and provides tailored recommendations that align your operation with USDA rules and your long-term business goals.

You'll receive:

- » Operational structure analysis
- » Financial and legal eligibility review
- » Customized structural proposals (one to three) to enhance eligibility and efficiency
- » Comprehensive findings report outlining status, strengths, gaps, and recommendations
- » Strategy consultation with Pinion advisors

Implementation

Implement with confidence through coordinated work and advisor alignment.

Pinion advisors coordinate the execution to prepare, align, and submit required documentation while working alongside your lender, attorney, accountant, and advisory team.

You'll receive:

- » Preparation and submission of 900 series eligibility forms
- » Review of related party leases, agreements, and supporting documentation
- » Coordination with lenders, attorneys, accountants, and advisors for a smooth execution
- » Executive transmittal letter to FSA
- » Critical elements letter outlining long-term compliance needs
- » Secure digital delivery and e-signatures

Contract Management

Simplify and manage program participation from start to finish.

Receive proactive identification of new opportunities and emerging resources, and assistance with re-enrollment.

You'll receive:

- » Contract management and support for USDA programs, financial assistance programs, and conservation programs
- » Facilitation of participation in programs
- » Oversight and coordination of applications, forms, recordkeeping, and documentation requirements
- » Assistance with re-enrollment at the end of the contract period

USDA Annual Review and Access

Stay compliant, informed, and ready.

You'll receive an annual review and support to maintain compliance, reduce risk, and strengthen audit readiness year after year.

You'll receive:

- » USDA Annual Review and Access
- » FSA Operating Plan review for actively engaged and cash-rent tenant compliance
- » NRCS conservation documentation review
- » Monitoring of emerging program opportunities
- » Year-round back-office and documentation support

Explore Untapped Land Opportunities Without Hesitation

Ready to strengthen your operation and maximize the benefits of USDA programs?

Contact a Pinion advisor to schedule an assessment and begin building a stronger, more resilient operation.



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