# think AHEAD

nmit

Nelson Marlborough Institute of Technology Te Whare Wananga o Te Tau Ihu o Te Waka a Mau

April 2009

# Not rocket science, but close for NMIT graduate

'When I was studying travel

imagined that I'd end up selling

at NMIT, I would never have

the world's first space travel packages!"



Caroline Wincer

Carolyn Wincer's job isn't rocket science, but it comes

After being appointed as head of astronaut sales for Virgin Galactic, Carolyn had to brush up on her physics and scientific knowledge before beginning to market and sell the world's first

commercial space travel packages.

The former Nelsonian and NMIT Certificate in Travel graduate is now based in London where she heads up a small team selling space flights at a set price of USD \$200,000. The first

trips are likely to begin sometime during 2010 - 2012 and despite the hefty pricetag, there is already a long waiting list of interested parties.

After studying travel at NMIT in the early 1990s, Carolyn headed off to London for a five month stint before returning to Nelson where she worked at the Nelson Visitor Information Centre and then for an inbound travel company. She was headhunted for a travel and tourism tutoring role, which she did for a few years before heading back to the UK in 2000 with no idea of what she wanted to do.

However after arriving in London, Carolyn found herself inundated with job offers thanks to her

extensive travel and tourism qualifications and experience and eventually accepted a role with Virgin Limited Edition, part of the Virgin group, selling luxury holidays to some of Richard Branson's private hotels.

Following the World Trade Centre bombing of September 11, 2001 and the downturn in the aviation and travel industries, all of the 12 staff working for Virgin Limited Edition were made redundant. However one job remained – sitting in Richard Branson's office and selling travel packages to a private island. Carolyn

> applied for it, got the job and was soon promoted. She gained experience in public relations, marketing, hosting press trips and running events and together with the managing director, was

instrumental in helping to build that part of the company back up post 9-11.

When Virgin Galactic was established in 2004, Carolyn was asked to head up the sales team, as she was one of the few staff with experience selling travel packages with premium pricetags.

While she would like to return to live in New Zealand some day, Carolyn says the career opportunities with Virgin Galactic are simply too good to pass up.

"Virgin is a great company to work for, its very laid back and there are lots of opportunities.

"Because it's a small company, you're exposed to lots of different things. Its also very relaxed and informal

- I can wear jeans to work!"

"When I was studying travel at NMIT, I would never have imagined that I'd end up selling the world's first space travel packages! It just goes to show that a qualification from NMIT really can take you anywhere!" From the new Tourism, Hospitality and Wellbeing building NMIT offers programmes in Adventure Tourism, Tourism Management, and Travel.



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Caroline Wincer in zero gravity selling \$200,000 space flights!



### on the move

### NMIT Wins Contract to Deliver Māori Conservation Cadetship Course

Nelson Marlborough Institute of Technology has won a national Department of Conservation (DOC) contract to work in partnership with Te Wananga o Aotearoa to deliver a new Māori Conservation Cadetship course.

The cadetship is a partnership collaboration between Nga Whenua Rahui, Te Puni Kokiri and the Department of Conservation seeking to build Māori capability for conservation management.

Tertiary education providers NMIT and Te Wananga o Aotearoa have come



Signing of partnership between DoC, NMIT & TWOA.

together to develop a nationally recognised conservation qualification which brings together tikanga Māori including the Māori view of the natural world and how it should be managed and conservation management techniques.

NMIT has been working with DOC for the past ten years delivering a Trainee Ranger programme. The new Māori cadetship programme is a 21 month pilot project that will be delivered in

three locations in the North Island, combining formal block course education training with work assignments in the Department of Conservation. It will produce 15 rangers per course who will graduate with the National Certificate in Conservation (Level 3).



Calvin Tuck, Jeff Wilson, Tony Gray, PJ Devonshire, Scott Nicol, Iain Raynor, Te Horipo Karaitiana, Jade Stevens, Wilson Poha, Katerina Te Kani, Taute Taiepa, Caroline Seelig.

NMIT CEO Tony Gray believes this new contract will continue to enhance the current relationship NMIT has with DOC.

"NMIT is in its 10th year working with DOC to develop and deliver effective training for trainee rangers. We see this new contract as an opportunity to take an already established relationship to the next level.

The current NMIT Trainee Ranger Certificate is a course designed to enhance students' potential to become rangers with DOC. Graduates are guaranteed an interview with DOC at the end of the programme. This new initiative will start in February 2009 in the North Island and the Nelson Trainee Ranger course starts in June, with applications closing at the end of March.

### **The Winning NMIT Touch Team**

In November last year Grant McNeill, School and Community Liaison, and students studying Fitness and Exercise Science took on the National Touch champions from Motueka High School in what is to become an annual challenge.

Up for grabs was the Trevor Morris Touch Trophy. Trevor Morris was an ex-All Black and teacher at Motueka High School. The NMIT Fitness students were thrilled to win 7-6. We are looking forward to the rematch this year.





### **Vet Nursing Students Assist at Spey Day**



Scrubbing up for the operation.

If you want to become a qualified veterinary nurse, you'll need to be prepared to roll up your sleeves and muck in. That's why students on Nelson Marlborough Institute of Technology's veterinary nursing programme gain plenty of practical animal handling experience while they're studying.

An important part of this experience is "spey day", a practical teaching session for veterinary nursing students held in the modern, on-campus veterinary clinic.

During spey day a local veterinarian comes in and performs two speying operations - (one in the morning and one in the afternoon) with a theory session for students held in between. No drugs are kept on campus- all those required are bought in by the visiting vet. The patients are normally

Nelson SPCA cats up for adoption and the operations are done at no charge to the SPCA

Veterinary nursing tutor Karen Greville says spey day is a rich learning opportunity for vet nursing students and something which is unique to NMIT.

"It's an intensive teaching and learning experience for students, who learn to apply the theory of veterinary surgical nursing with the practical experience of performing



Checking breathing under anesthetic.

procedures such as scrubbing in, anaesthesia, caring for hospitalised patients and admitting and discharging patients. Instilling the values of professionalism in our students is vital," Karen says.

### **Tertiary Pathway Course gets Career on Course**



Abbey Marshall, a student on NMIT's Certificate in Professional Hairdressing, has always known hairdressing was the career for her. "I have a passion for it. I always have and always will." But she didn't always know she'd be doing her training at NMIT.

Her interest arose from taking Tertiary Pathway courses while at secondary school. Abbey took two Tertiary Pathway courses at NMIT, from opposite ends of the spectrum: Hairdressing

and Automotive.

Abbey found both courses worthwhile. In the Automotive course, the class ended up being divided into two groups – girls and boys. "We kept beating the boys," she laughs, "They blew up one of their motors and were getting really angry with us."

But it was the Hairdressing course that really cemented her decision to study at NMIT. "I didn't know whether I'd like (the course), but once I experienced what it was like I thought 'Yeah, I'm gonna do that'."

Abbey has never looked back. She loves studying at NMIT, learning skills that will set her up in a career for life. With good facilities, cool tutors and awesome classmates, it's easy to see she's made the right choice.

"Just being able to learn about the industry of hairdressing is really good.

I like colours, how you can experiment with them. It's fun."

She's certainly learning relevant skills. Abbey believes that everything she's learning now is going to be useful in her career later. And what career might that be?

"I'd like to own my own salon or work overseas - maybe on a cruise boat." So would she recommend Tertiary Pathway courses to others?

"Yeah, 'cause it's so fun... Anyone who wants to give it a go, I'd say go for it. If you want something, don't hold back."

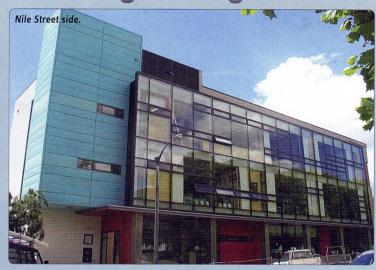
## NMIT Tertiary Pathway Courses Come out tops

Every year around 550 students are enrolled on Tertiary Pathway courses at NMIT. These courses are designed to give students a taster of study options at NMIT and contain Unit Standards or Elements of Unit Standards. All students were surveyed at the end of 2008. Following is the summary of student's satisfaction of these courses:

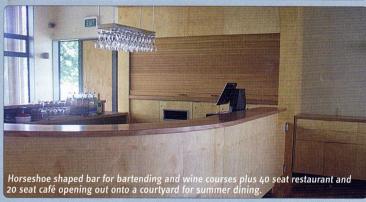
- 95% overall satisfaction with course content
- 92% overall satisfaction with practical skills developed
- 93% overall satisfaction with the course
- 96% of students would recommend the Tertiary Pathway course to others
- 75% of students are considering •a career in the related industry
- 73% of students are considering studying at NMIT



# **New Tourism, Hospitality and Wellbeing Training Facilities**















## what's ON

### **Nelson Careers Expo**

#### Careers Expo 2009

The Bi-annual Nelson Careers Expo is set for 6 - 7 May this year. Every second year education providers and businesses take part in the expo mainly aimed at secondary school aged students. This year NMIT will showcase different career and training options within the top of the south region.

Wed 6 May - Thurs 7 May Trafalgar Centre, Nelson

### Marlborough Careers Express Day

Thursday 14 May Marlborough Campus 85 Budge Street, Blenheim

#### **NMIT Poetry Slam**

Part of NZ Post Book Awards Festival. NMIT Campus Thursday 14 May, 7-9pm

### Eco Tourism Conference hosted by NMIT

For the first time the annual Eco Tourism Conference will be held in Nelson. For the past three years the conference has been hosted by Tai Poutini Polytechnic in Greymouth. The conference sees 125 delegates from Eco Tourism companies from around New Zealand attending and has as its main sponsors both NMIT and Tai Poutini Polytechnic. The conference runs from the 5 – 7 August 2009.

For more details contact

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### **Meet the Trades Team**

Kevin Roughton Head of School Trades





Craig Anderson Tutor Automotive



Keith Grant Tutor Automotive



Pete Kristofiski Tutor Automotive



Dave Peterson Tutor Automotive



Keith Swift, Engineering Automotive Technician



Derek Goodall Tutor Carpentry



Darren Fountan Carpentry Technician



Huw Morgan Tutor Carpentry



Steve McIntyre Tutor Carpentry



Bruce Payne Tutor Carpentry



Dave Thomas Tutor Carpentry



Max Barker Tutor Engineering



Wayne Logan Tutor Engineering



Peter Pennial Tutor Engineering



Becky Flood Trades Administrator

#### **NMIT Sponsors Marlborough Sailing**

As part of a commitment to sponsor secondary school activities in the Marlborough region, NMIT has become a sponsor of youth sailing through the Marlborough Colleges Sailing Club. The club is designed to promote and provide sailing opportunities for college aged students and organises events such as the 2009 inter-schools team sailing regatta on Sunday 22nd to Tuesday 24th March. This event will see eight teams (three from Marlborough and five from Nelson) competing from the Queen Charlotte Yacht Club at Shelly beach in Picton.



The 420 sponsored NMIT boat