



Lani Aviado

Director, Waste Solutions

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About Lani

Expertise

Total Waste Management Waste Compliance Services Waste Procurement
Sustainable Waste Advising Waste Expense Management

Lani Aviado, Sustainability Services Director for ENGIE Impact, is a results-driven leader with over 14 years of experience in waste consulting and sustainability strategy. She specializes in developing and delivering scalable, data-informed waste solutions for multi-site clients across industries such as retail, manufacturing, and healthcare. At ENGIE Impact, Lani leads a high-performing consulting team that conducts operational assessments, implements zero-waste strategies, and drives compliance and risk mitigation programs.

"Many of our clients are worried about experiencing the same supply chain issues they faced during the pandemic, especially in the healthcare sector, due to tariffs and trade issues. We have found creative ways to support them with recycling, reuse, and repackaging consulting services so that they can conserve resources, reduce waste, and find local vendors to help them minimize excessive costs through these transitions."

Since joining ENGIE Impact in 2010, Lani has overseen more than 1,000 international waste audits and managed a network of over 6,000 vendors across 250+ markets. Her leadership has resulted in \$1.2 million in client savings, a 90% client retention rate, and a 70% revenue increase—all while maintaining operational efficiency and boosting margins. With deep expertise in compliance, vendor management, budgeting, and performance analytics, Lani is committed to delivering exceptional client experiences and advancing sustainable business practices.

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Waste Management

Waste Diversion Success: How One
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Article

Breaking The Barriers To Effective Waste Expense Management

Effective waste expense management turns fragmented processes into strategic opportunities. ENGIE Impact's total waste solution integrates data, vendors, and sustainability outcomes.





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