

d'aprile properties®



DONNA LARSON REALTOR®

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*5 star zillow rating
d'aprile top producer 2015-2018
d'aprile gold award winner*



*For four years running, Inc. Magazine
has included d'aprile properties on their list of the
Fastest Growing Private Companies in America.
Organizations included on this list are noted
for their dedication to strategy, service, and innovation.*



LET ME OPEN THE DOOR FOR YOU.

There is this unwritten rule in the business world that says you should never become friends with your clients. Business is business and personal is personal, and the two paths should never cross.

That rule never made sense to me. I can tell you without hesitation that this industry is all about building successful relationships. If I'm not personally invested in my client's well-being — if I can't put myself in their shoes and understand what they are going through — then I'm not giving them my all. I don't want clients who will work with just anyone. I want someone who believes in me, and the lengths in which I'm willing to go for them and for their family.

Selling your home is emotional; you're not saying goodbye to brick and mortar. You're leaving behind a part of you, a space that you've likely spent years building cherished memories in. It's far more than a financial transaction. It's a new beginning, one that should bring confidence and excitement to whatever path you've chosen to take.

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Hinsdale Office: 40 E. Hinsdale Ave. Suite 200
Illinois | Indiana | Michigan | Wisconsin

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If I have one regret about being a real estate agent, it's that I didn't get started sooner. I've been in this business for eleven years, and I wish I could say it's been 30! Doing what you truly love gives you purpose, and allows you to exceed people's expectations when providing a service that's both professional and personal.

But while my career as a realtor defines me, I certainly cannot say that the life I lived prior was wasted. Growing up, my family owned a newspaper, the *Suburban Life* in the western suburbs of Chicago. For 23 years I worked for the paper, selling advertising to realtors and builders. I had the opportunity to not only experience my hometown of Darien's beginning, but to watch nearby communities like Downers Grove and Naperville flourish and come into their own. I feel as if I have lived through the history of Chicagoland, and it humbles me.



✓ HIGHEST QUALITY
PROFESSIONAL
PHOTOGRAPHY,
VIRTUAL TOURS,
AND PROFESSIONAL
STAGING SERVICES

Your home will be fully showcased, allowing everyone to see your home from the same perspective that you do.



✓ EMAIL AND
DIRECT MARKETING

Weekly email blasts featuring your property will be sent to thousands of leads nationwide, balanced with high gloss postcards distributed to individuals in the market to buy, in order to maximize exposure.



✓ EXPERT MARKET
ANALYSIS

Have faith in my ability to price your home objectively, and to work with you to get the best return possible on your investment.



✓ A CULTURE OF
COLLABORATION

No agent at d'aprile properties ever works alone. As your trusted d'aprile agent, I will lead the charge – but with the strength of an entire company behind me.

“IT’S A GOOD DAY, TO HAVE A GOOD DAY.”



I always say, “It’s a good day to have a good day.” Yes, I’ve been blessed with a certain level of success in this industry. But I have to admit, I got to this point by simply being me. What you see is what you get — almost 100% of my business comes from personal referrals. I’m always positive, and I’m always available. And I know the city and its surrounding suburbs like the back of my hand. I couldn’t call myself a local expert unless I felt truly ingrained in

the communities I serve. I know the schools, I know the parks, and I know the people. But perhaps most importantly, I married right here in the western suburbs, and raised a family with my husband and best friend. I watched my amazing children marry and join other great families, and built friendships that have lasted my lifetime. I am proud to continue to work and reside in a place that has always felt like home.

RECENT HOME SALES
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89 S. Cabernet St.	Burr Ridge	\$3,356,000.00
904 Prairie Ridge Ct.	Burr Ridge	\$1,234,500.00
1928 Kimberly Ct.	Darien	\$800,000.00
27 Elmwood Ave.	La Grange Park	\$864,000.00
1501 Pinehurst Dr.	Darien	\$672,500.00
290 Maple Ln.	Glen Ellyn	\$664,000.00
427 Greenleaf Ct.	Westmont	\$584,000.00
1360 Marco Ct.	Darien	\$635,000.00
514 N. Park Rd.	La Grange Park	\$580,000.00
731 Town Pl.	Hinsdale	\$550,500.00
8705 Randolph Ct.	Woodridge	\$472,500.00
98 Bassford Ave.	La Grange	\$487,500.00
161 W. Harrison St. #1202	Chicago	\$545,000.00
120 E. Cullerton St. #205	Chicago	\$407,000.00
8709 Royal Swan Ln.	Darien	\$918,000.00
183 Saddle Brook Dr.	Oak Brook	\$600,000.00
2309 Dunmore Dr.	Darien	\$532,000.00
920 60th Pl.	Downers Grove	\$360,000.00
1501 Pinehurst Dr.	Darien	\$672,500.00
290 Maple Ln.	Glen Ellyn	\$664,000.00
19 W 146 Woodcreek Pl.	Downers Grove	\$434,000.00
6130 S. Elm St.	Burr Ridge	\$980,000.00
542 Carriage Hill Rd.	Naperville	\$389,000.00
621 81st St.	Burr Ridge	\$828,000.00
1000 Village Center Dr. #310	Burr Ridge	\$390,000.00

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If there was a 6 star rating Donna deserves it! She is dedicated to the sale of your home. Donna is highly knowledgeable in all facets of real estate. She cares about her clients on a personal level and wants you to be satisfied. She went way beyond what my wife and I expected. I would overwhelmingly recommend her. You will be in good hands.

— **TOM L., IN DARIEN**

Donna helped my wife and I purchase a home and was a fantastic resource from the moment of first contact through us moving in. Her responsiveness and knowledge of the area and market was beyond beneficial and we were able to get into a house that suited us perfectly and could not have done it without her expertise. She takes time to understand exactly what you want then works hand in hand with you to narrow your search, look at homes, and ultimately find the home you're looking for. Donna was recommended to us and I'd strongly recommend her to anyone looking for an agent when buying/selling a home. She creates a fantastic experience!

— **BILL E., IN ELMHURST**

Donna Larson was recommended to me by colleagues at Argonne National Laboratory as I was relocating to the area. She did an excellent job of getting to know the type of property I'd be interested in, so was able to efficiently arrange showings of a select set of houses that would best meet my needs. Her experience allowed her to point out flaws and problems that I otherwise might have overlooked. Once I settled on a house, Donna did a great job of supporting the negotiation, the inspections, and the closing details — always being available whenever I had questions. Even beyond the closing, Donna has been invaluable in making recommendations for a range of local contractors I've needed to fix and maintain the house.

— **DR. MARK P., IN LEMONT**

Donna helped us sell our house in less than 48 hours after it was listed. She has a great eye for things to do before listing the home and her photographer is phenomenal. Donna worked with us to find a new home in a location that was ideal for our growing family — good neighborhood, good schools, etc. We had a pretty long list of things we were looking for in a new home and Donna found a house that actually met all those criteria!

— **KAREN A., IN DARIEN**

Donna was super resourceful, knowledgeable, and friendly! She gave us some great suggestions to make our house as marketable as possible, which helped us sell quickly! Donna was also very helpful when it came to looking for a new house for our family. School district and neighborhood were very important for our family and she did her part to point us in the right direction. She also made the closing experiences run smoothly, which was very reassuring and there are always small bumps in the road, but Donna did everything in her power to assure our needs and make the experience enjoyable.

— **BRITTANY L., GLEN ELLYN**

Donna Larson is the best realtor I have ever worked with. She will do what it takes to get you your dream home. She gave us many different options when we were looking and helped guide us through the complicated buying process.

— **LOU E., CHICAGO**

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