I help nonprofits join communications & fundraising together, so their good work lasts

David P. Landers

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Skills

Communications

- Development of communications strategies, messages, tools and practices to target fundraising challenges
- Making a nonprofit story easy to understand and support
- •Recommending ways to use resources and manage gaps in communications and fundraising

Fundraising

- Strategy development
- •Annual, project and campaign planning, management and implementation
- Donor development
- •Grants management, from research and qualification to writing proposal and final report

Writing

- Annual report
- •Case for support, case statement and collateral
- •Grant writing: LOI, proposal, application and report
- Annual appeal
- Direct mail
- Campaign and donor materials
- •Op-ed, position paper and special report
- Sponsorship proposal
- Newsletter content
- Content marketing
- •Online content: website, blog and social media

Education

B.A., Communications/ Documentary Arts, Antioch College

Nonprofit Communications & Fundraising

Communications Consultant

Port Moody, BC

2024 – Present

I design strategies and write products enabling nonprofits to communicate value and meet fundraising goals.

- Development of communications strategy that emphasizes relationship building and organizational sustainability
- •Collaborating with staff and stakeholders to implement and maintain strategy
- Planning, writing, editing and executing high-quality communications tools

Associate, LOVEfundraising

Vancouver, BC

2018 - 2024

LOVEfundraising was a Vancouver-based consultancy that provided customized and strategic fundraising and philanthropy services to Canadian nonprofits. I worked on one-time and repeat engagements lasting two to 18 months. In 2024, the founder retired and closed the company.

- Development and implementation of fundraising and communication plans with analysis and recommendations
- Fundraising communications, print and online
- Grant writing
- Resource/feasibility studies, interviews and final reports
- Prospect corporate, individual, foundation and government research and qualification
- •Interim in-house fundraising/communications staffing
- Capital campaign assistance

Deputy Director, Philanthropy Northwest

Seattle, WA

1998 - 2014

Philanthropy Northwest is a membership network of over 150 Northwest philanthropic organizations. I held progressively senior roles and served as Deputy Director from 2007 to 2014.

- Managing multi-year organizational expansion in programming, financial resources and operations
- •Leading fundraising campaigns that resulted in over \$2 million from individuals, foundations and corporations
- Cultivating strategic relationships with board members, sponsors, public policy officials and community stakeholders
- Building relationships among donor and Indigenous communities

Content Writing

Freelance Writer

Port Moody, BC

2014 – Present

I write articles and features focusing on travel, philanthropy and active lifestyles. Published portfolio at www.davidplanders.com.