

REUNION LAS VEGAS 2023

SCRIPT: Stuart Close

Presenter: Stuart MacMillan

Writer: Colin McCormick

SLIDE: REUNION LOGO



Ad lib: Who's had a fantastic morning?

Today has been a THRILLER – jam-packed with exciting scenes, compelling stories, powerful inspiration, unforgettable characters...and now what?

SLIDE: LIGHTS CAMERA ACTION LOGO



We've had the LIGHTS...we've been on CAMERA...And now it's time for ACTION!

If you're like me, you'll agree the best parts of a movie are usually the ACTION scenes, right? That's where the good stuff happens! These are the moments that take your breath away!

And right now, it's the same for YOU: Because in the story of MONAT this spring and summer, we've got ALL THE ACTION YOU CAN HANDLE.

And the best part is, YOU are the action heroes!

So what does this action look like for you and your business? Let's look at the very next scenes that YOU can be the stars of:

SLIDE: BE CLARIFIED



1. Our BE CLARIFIED introductory sale begins TODAY at 2 p.m. Vegas Time!

SLIDE: SUMMER POP W/REG LINK



2. Make plans to attend a Summer Pop in May...and to host one of your own in June!

SLIDE: STEP UP TO STARDOM



3. And of course, keep on Stepping Up to Stardom all month long! Keep on building your all-star cast with the choice of a FREE Product Bundle with every Product Pack in April!

SLIDE: MONATIONS



4. Register for MONATIONS if you haven't already! And you definitely don't want to miss the afterparty! Right, Rankan?

(DJ RANKAN MUSIC BLAST)

OH YEAH! We can't wait for SHOWTIME in Los Angeles...it's going to be HISTORIC.

But MOFam, we're not waiting until September for SHOWTIME to begin. SHOWTIME IS NOW!

In fact, say it with me: On the count of three, IT'S SHOWTIME!

SLIDE: IT'S SHOWTIME!



One...two...three: IT'S SHOWTIME!

RANKAN SOUND FX: Explosions like fireworks or music burst – make the crowd jump!

It makes me think of a movie...imagine that!

One of my favorite films in recent years is *The Greatest Showman*.

Now this movie is incredible – especially if you like musicals, but even if you usually don't.

And the reason I think of *this* movie, as we close today, is that the story it tells is so much like so many of your stories:

An ambitious young entrepreneur...who dreams of doing more...of having more...of being more...assembles a cast of characters.

Now in the movie, these are some pretty unique characters. After all, it is a circus! So we have the bearded lady, the dwarf man, and a colorful bunch of others.

But despite their differences, they come together.

They form relationships.

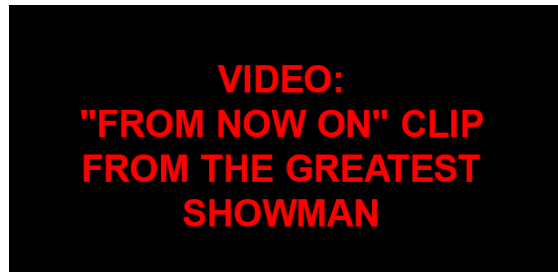
They come to share a vision.

They face challenges and potentially devastating setbacks.

And ultimately, TOGETHER, they succeed beyond their wildest dreams, and as they say, the rest is history.

Right now I'd like to share a clip. Let's watch!

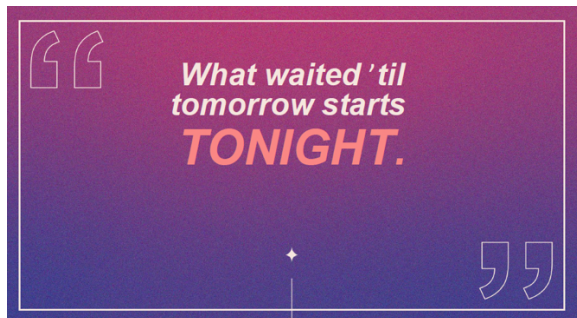
VIDEO: FROM NOW ON CLIP (1:40)



STUART: COSTUME

I love it! What a magical song: FROM NOW ON. Did you pay attention to the words?

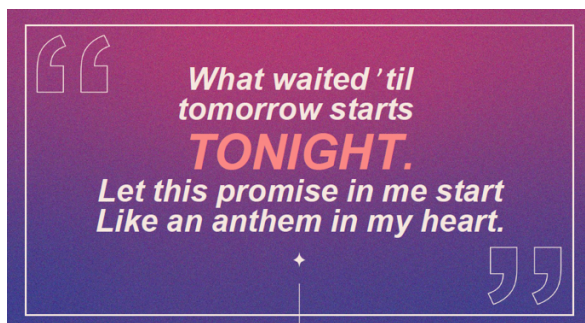
SLIDE: LYRIC



"What waited 'til tomorrow starts tonight."

EXACTLY, MOfam! It starts TONIGHT! Don't wait! The moment is NOW! Like the song says:

SLIDE: ADD LYRIC



"Let this promise in me start like an anthem in my heart!"

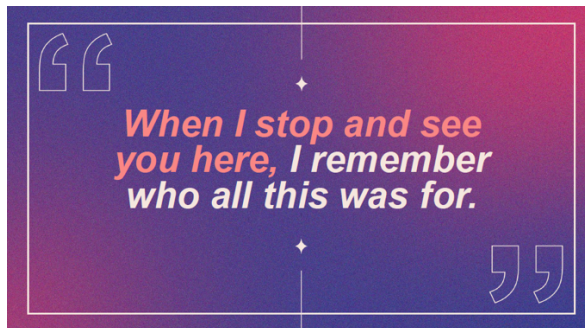
I look across this room, and I see more promise than any one story could ever capture.

I see a few thousand stories...and I feel the beat of a few thousand hearts.

And it's MY hope for each of you that today...that TONIGHT...that FROM NOW ON... the promise in YOU starts...like an anthem in YOUR heart.

I look across this room and I think of another line in the song:

SLIDE: LYRIC



"When I stop and see you here, I remember who all this was for."

It couldn't be more true.

Look around, just as I am now. Look at the people around you. Your fellow "characters" in your story.

Who made a difference for you?

Who showed you a part of yourself you may not have seen before?

Who believed in you?

Who was there for you to lean on? There to lift you up?

Who never gave up on you?

And whose life have YOU impacted in a similar way?

(START MUSIC)

I look across this room, and I see the faces of so many who've helped write, direct, and star in the story of this great MONAT Family.

The ones who helped MAKE this company a family.

“When I stop and see you here, I remember who all this was for.”

(NAME & CALL FOLLOWING GROUPS TO FRONT)

Who do I see?

I see the Miami Eleven. The original cast. Where are you? Please come down to the front!

I see the original Canada team. Come on down!

Legacy Founders: Come on down!

Emerging Founders: Come on down!

MDC Members: Come on down!

MONAT Motor Club: Come on down!

All of our incredible Senior Executive Directors: Come on down!

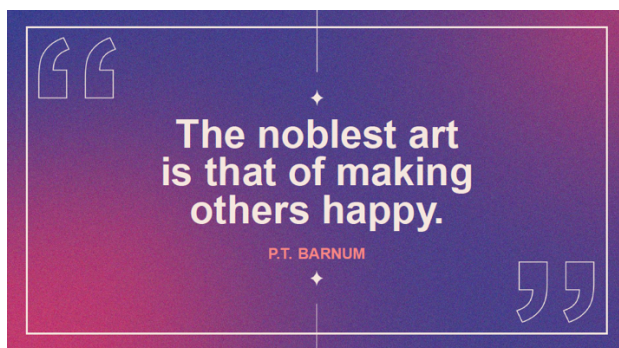
(CONTINUE WHEN ALL ARE IN FRONT)

Look at these heroes. THESE are the Greatest Showmen and Show-women! What a spectacular story you have all helped tell together.

Every one of you in this room is telling your own story, and the next scene begins TONIGHT.

In the movie, *The Greatest Showman* ends with a quote from P.T. Barnum:

SLIDE: PT BARNUM QUOTE



“The noblest art is that of making others happy.”

This cast, this scene we’re in right now, is proof of that. The greatest scenes in OUR story, the story of MONAT, are those where we strive to make others happy.

Where we see others with promise. With a need. With a dream. With a “why.” And we don’t just sit there; we yell, “ACTION!”

THIS is what family feels like, isn’t it? This is what REUNION is all about.

And you know what? When we’re together like this, it feels like home.

And like the song says, *we will come back home again* – a few hundred miles west of here, a hundred fifty odd days from today, at SHOWTIME MONATIONS United in Los Angeles...

But we won’t wait 'til then...to COME ALIVE!

MUSIC STARTS: COME ALIVE

PRODUCTION: DANCERS/STAFF TO STAGE

(after production) SLIDE: COME ALIVE



STUART:

MOfam, *go and light your light...let it burn so bright...and keep shining!*

Thank you!

END