

August 2019

Elizabeth A. Seger 1001 Hutchins Ave Ann Arbor, MI 48103-4807

Dear Liz,

For generations, Michigan Law has been synonymous with excellence. That is because we have been—and will always be—one of the world's leaders in legal education. Thanks to the support of generous donors like you, we continue to carry on the Law School's tradition of producing the exceptional lawyers for which we are known.

When the Victors for Michigan campaign began many years ago, we identified five areas of immediate need and made them priorities: holistically supporting our students, funding for outstanding faculty and their research, expanding practical learning in and out of the classroom, the preservation of our historic campus, and support for the entire mission through the discretionary Law School Fund.

Thanks to you, we have achieved—and exceeded—our goals. With more than 11,275 donors contributing \$203.8 million, and another \$6.5 million raised in matching funds from the University, the final numbers are record-breaking. This year's Impact Report reflects on the myriad ways your support continues to shape the Michigan Law experience.

Above all, I want to thank you for answering our call. For being a loyal friend, leader in the community, and a Victor for the people and experiences that make this place so special. Your commitment and unprecedented generosity ensures that Michigan Law's aspirations are attainable, for which we are all deeply grateful. I, for one, am excited about our mission and our future.

Sincerely,

Michael Dubin

NIS DE







Dear Friend of Michigan Law,

When the Victors for Michigan campaign launched, I was excited about the opportunities that were ahead for our School. Now, as the campaign has come to a close, I am deeply grateful for the more than \$210 million that our community collectively contributed. This remarkable achievement is a testament to the strength of our alumni and friends—and to the dedication to this special place that we all share. Michigan Law always has been a community that succeeds together; with your generosity, we will carry this tradition forward for many years to come.

We send this annual Impact Report to make clear how much your support means to Michigan Law. The Victors for Michigan campaign set out to strengthen the Law School's already formidable foundations, and we have surely done that. By supporting our students, faculty, treasured Law Quad, and cutting-edge programming, you have played an instrumental role in strengthening Michigan Law's legacy.

Our students, as you will see in these pages, remain the leaders and the best. Our alumni shape the course of society as prominent figures in government, members of the bench and bar, high-profile entrepreneurs, leading scholars, and advocates working toward the public interest. When our faculty members are not producing innovative research that informs public debate, they dedicate themselves to imparting the breadth of their knowledge to our students inside and outside the classroom.

We are more prepared than ever before to ensure that Michigan Law is financially attainable for every student, that our faculty have the resources they need to prepare the next generation of legal minds, and that we can continue to build on our outstanding curriculum as the evolving legal world demands. We are in this position thanks to you.

MARK D. WEST

Dean

Nippon Life Professor of Law



Your Impact

The Victors for Michigan campaign, which ran from 2011 through the end of 2018, would not have been possible without the support of each and every one of you. Funds raised through the campaign—cash, pledges, planned gifts, and matching funds—will play a vital role in delivering the outstanding legal education that has defined our institution for generations. Here on campus, we see the impact of private donors every day—your support truly makes a difference.



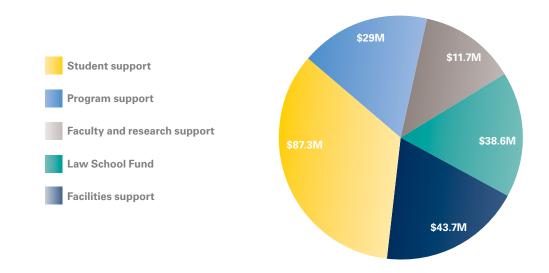


\$210.3M

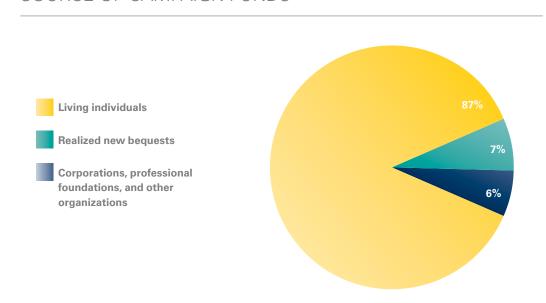
RAISED

36,367 individual gifts

FUNDING FOR OUR PRIORITIES



SOURCE OF CAMPAIGN FUNDS





11,277TOTAL DONORS

8,509
ALUMNI DONORS

.....

5,200

FIRST-TIME DONORS

16,324

GIFTS OF \$100 OR LESS, TOTALING OVER \$1M

\$203.8M

from alumni and friends

\$6.5M in matching funds from the University

19%
OF INTERNATIONAL
ALUMNI CONTRIBUTED

Investing in Our Students

Michigan Law's commitment to student support must go beyond providing a world-class legal education; it also requires a concerted effort to make our Law School financially realistic for every student. Support from our alumni and friends allows us to offer generous scholarships, summer funding, debt management, and many more programs that make the Michigan Law experience attainable for every student.

\$87.3M **STUDENT SUPPORT**



100%

NEW quaranteed 1L summer funding

156 NEW student support funds

NEW scholarship funds



or most of my undergraduate career, I was on track to be a doctor or veterinarian. I got my bachelor's degree in neuroscience but I decided to pursue law after hearing a professor lecture about the regulations that shape the pharmaceutical industry. I realized that the best way for me to effect positive change was through the legal and regulatory aspects of the sciences.

Being a Darrow recipient and having that private support has meant a great deal to me. A big part of that is having more freedom to pursue any career path because I am fortunate not to be overburdened with debt. But it also helped me believe in myself, and instilled in me a sense of responsibility that I had to give back in whatever way I could. It made me push myself further. I was a board member for the Black Law Students Association, spent my summers working at Latham & Watkins LLP as a diversity scholar, chaired the 1L Oral Advocacy Competition, stepped in as project manager for the Civil Rights Litigation Clearinghouse, and became the first African American to serve as editorin-chief of the *Michigan Law Review*.

Sometimes it felt like I was doing more "extra" than "curricular," but even with the benefit of hindsight I wouldn't change a thing. In the classroom, I learned to think like a lawyer; out of the classroom, my extracurriculars helped me learn responsibility, leadership, and how to practice. The generous donors that help support all that we do at the Law School showed me the value of giving back, and I know that I'll stay closely connected to Michigan Law long after graduation.

opportunities and resources to its students to encourage them to follow their own path. Although the litigation-related and theory-based curriculum taught in the first year of law school provides an important foundation for a legal education, I knew I wanted to join a clinic where I would work with real clients. I chose the Entrepreneurship Clinic because its student attorneys advise on more than narrowly-defined legal matters; often, I found myself filling a role similar to a client's general counsel or as part of their business team. It was enlightening to work with entrepreneurs in their early stages of development and support them on everything from entity formation to protecting intellectual property to negotiating contracts.

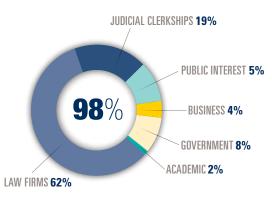
Through the Entrepreneurship Clinic, I learned that the determinations I recommended to clients had real ramifications. In a classroom, a mistake may affect your own academic prospects, but in a clinic and in practice, a mistake could be catastrophic for your clients. Becoming comfortable with that responsibility helped prepare me for the working environment I entered when I moved to California to practice in the emerging companies, venture capital, and M&A space.

The resources from the Michigan Law community that I received—including the scholarship that enabled me to attend—continued throughout my time in Ann Arbor. But that support wasn't only financial. In my first year, eager to practice in Southern California, I called alumni out west to ask for advice. Not only did everyone graciously take my calls, one alumna even offered me a job at her firm for my 1L summer. Without the opportunities, resources, and connections afforded to me by the University of Michigan, I am not sure I would have been able to land the career I have today. Who knows where I would be without Michigan Law?



Outstanding Recent Alumni

CLASS OF 2018 WHO WERE EMPLOYED OR CONTINUING THEIR EDUCATION 10 MONTHS AFTER GRADUATION



FIRMS ON THE AM LAW 100 list employed MLaw grads in 2018

PUBLIC INTEREST STUDENTS
attended the 2018 Equal
Justice Works conference
in Washington, D.C.



4,700+
INTERVIEWS
CONDUCTED

MOST POPULAR MARKETS (2014–2018)



ILLINOIS

3%

MICHIGAN





368+
CLERKSHIPS
SECURED

(2016-2018)

OFTHE 13J.S. courts of appeals had at

U.S. courts of appeals had at least one MLaw clerk in the last three years

Preserving Our Historic Campus

However timeless the Law Quad may look, our students and faculty put our facilities to good use every day. Preserving and maintaining our heritage buildings, as well as modernizing them, requires ongoing investment that is made possible by support from our alumni and friends.

\$43.7M

FACILITIES SUPPORT



ON THE LAW QUAD

Michigan Law remains a top destination for the world's foremost legal scholars.

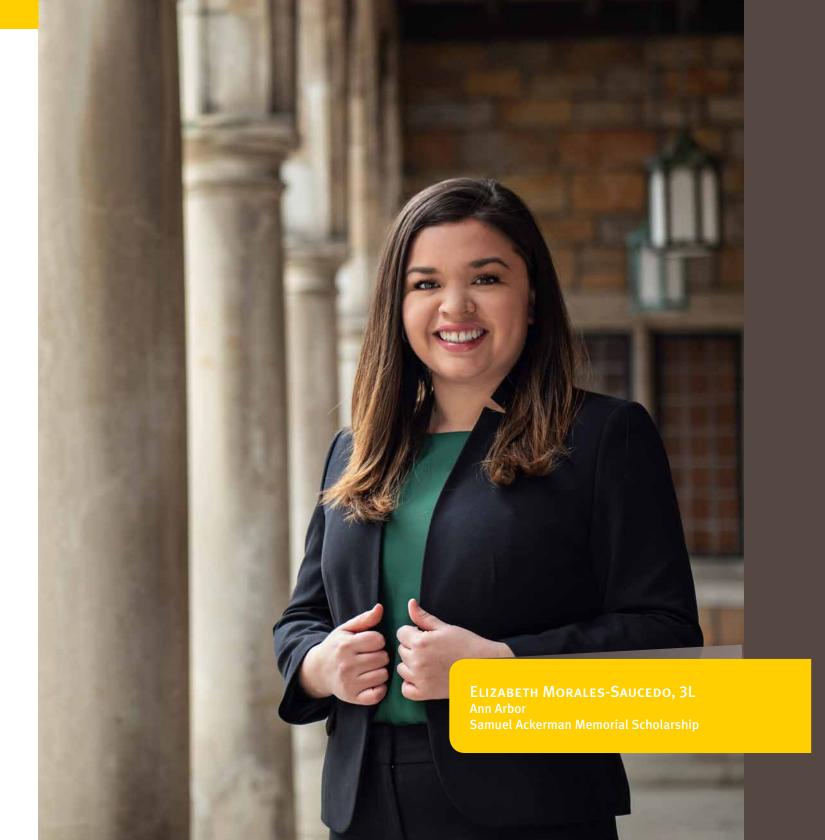
The Law School regularly hosts conferences, lectures, and symposia on a variety of topics. Some notable events include:

The annual **Conference on Empirical Legal Studies**,

held at Michigan Law in 2018, brings together scholars from law, economics, political science, policy analysis, and other fields who are interested in the empirical analysis of law and legal institutions We continue to engage with high-level government officials from around the globe, including recent visits by Supreme Court Justice Ruth Bader Ginsburg, former Deputy Attorney General Rod Rosenstein, and a conversation between Supreme Court Justice Sonia Sotomayor and Susanne Baer, LLM '93, a Justice of the Federal Constitutional Court of Germany

Michigan Law co-hosted the **2017 Luxembourg Forum**, the latest in a series of exchanges between the U.S.
Supreme Court and the Court of Justice of the European Union, a dialogue that Michigan Law has facilitated for more than two decades. The Forum brought 14 members of the European Court of Justice to the Law School for a series of talks involving faculty and students

The annual Lutie A. Lytle
Black Women Law Faculty
Writing Workshop, held
at Michigan Law in 2017, is
a gathering of current and
aspiring black female law
faculty that focuses on legal
scholarship, networking,
and bonding



can't wait to return to Michigan Law and take my future family on a tour of the Law Quad. I'll point out my favorite study spots, and tell them the story of my first cold call. I'll watch their faces fill with awe at the sight of the Reading Room, and then again down in the library subs, where you see the granite foundations of our Law School rise ever upwards.

From the Lawyers Club where I lived during my first two years, to the clinic offices where I counsel clients as a student-attorney, every corner of the Quad has a special association for me. Even though I'm still making memories here, I know I'll carry them with me for the rest of my life. These buildings are where I met some of my closest friends, many of whom I first associated with through student organizations, like the Latino Law Students Association, First Generation Law Students, and the *Michigan Journal of Race & Law*.

Michigan Law is unique in that it's impossible to forget where you are; every brick is a reminder of the Law School's history and prestige. Generations of lawyers have built this great institution, and a remarkable alumni network continues to support those of us here today. Beyond the scholarship that made Michigan Law more affordable for me, countless alumni have been extremely generous with their time and advice whenever I've asked. At Michigan Law, it's hard not to feel special.



hen I came to Michigan Law, I knew I was interested in international law but I wasn't sure what direction to take. The availability of resources and programs at the Law School helped me hone my focus through practical training on and off campus. During my 1L summer, I received funding to work with California Rural Legal Assistance, an organization that advocates on behalf of exploited migrant farm workers in the San Joaquin Valley. That experience helped orient my law school career. I sought to learn more about how international law can help individuals left behind by domestic legal systems.

I gained practical experience working with victims of human trafficking, many of whom are not American citizens, through Michigan Law's Human Trafficking Clinic. I also participated in the Geneva Externship program, where I worked with the International Service for Human Rights. There, I gained hands-on experience working with international human rights law and frequently attended sessions at the UN Human Rights Council. Based on the recommendation of a Michigan Law professor, I secured a grant to work with Legal Aid of Cambodia in Phnom Penh during my 2L summer. The experience was very informative; I got to see how international human rights law is applied on the domestic level. Everywhere I turned, Michigan Law faculty, staff, and alumni encouraged me and helped guide my path forward.

Because of the generosity of private donors, I've been able to pursue public interest law. I'm a scholarship recipient, and I received funding for my externship and for work during both summers. Even after graduation, Michigan Law continues to provide support for students like me; through a Bates Fellowship, I'm going back to Geneva to work on a delegation to the UN Human Rights Council.



Practical Learning, In and Out of Class

Since the introduction of our first clinic in 1969, experiential education has played an important role in producing the practice-ready lawyers for which Michigan Law is known. This approach has no doubt strengthened our curriculum; it also has increased the cost of a legal education. Private support provides crucial resources for our clinics, externships, and many other programs that are an essential part of the Michigan Law experience.

\$29M

Experiential Education



CLINICS

CLASS OF 2018 WHO TOOK A

CLINIC DURING LAW SCHOOL

LEGAL CLINICS

encompassing litigation and transactional matters across a variety of sectors

NEW CLINICS SINCE 2012

Unemployment Insurance Clinic

Veterans Legal Clinic Entrepreneurship Clinic

685+

completed client matters

since introduction of Entrepreneurship Clinic

compared to

78,000+

CLASS OF 2017

hours of client service

performed by students in upper-level clinics per year

243 **1LS HAVE REPRESENTED CLAIMANTS**

in the Unemployment Insurance Clinic since Winter 2018



90% Unemployment Insurance Clinic CASE SUCCESS

RATE since Winter 2018

54

CLASS OF 2010

IN UNEMPLOYMENT **BENEFITS RECOVERED**

for clients and their families in the last year



PRO BONO AND EXTERNSHIPS

HOURS LOGGED DURING 2017–2018 ACADEMIC YEAR

by students in MLaw's Pro Bono Program

38

FULL-TIME EXTERNSHIP

participants during 2018–2019 academic year



EXTERNSHIP LOCATIONS

in 2018–2019, including three abroad



LEGAL WRITING AND ACADEMIC SUPPORT

>60%

of 1Ls now work with real clients

in legal writing classes

students enrolled in new supplemental writing courses

during the 2018–2019 academic year

100 +

writing workshops

conducted since inception of new Academic Support program in 2016



PROBLEM SOLVING INITIATIVE

15 of 19

U-M graduate schools have participated in PSI programs that provide students with a cross-disciplinary framework for addressing multifaceted societal challenges

MULTIDISCIPLINARY

PSI courses offered between 2017 inception and Winter 2019

SELECT PSI SUBJECTS

Autonomous Vehicles Human Trafficking Renewable Energy Sustainable Food Systems

The Best Teaching the Best

Our graduates enter a legal world that is as diverse and demanding as it has ever been, and our remarkable faculty ensures graduates are prepared to pursue every opportunity a Michigan Law education makes possible. In order to accomplish this, our faculty must continue to be the very best. Gifts in support of faculty and research enable us to hire and retain top scholars from a wide variety of fields, and ensures they have the resources to produce cutting-edge, relevant research and scholarship.

\$11.7M

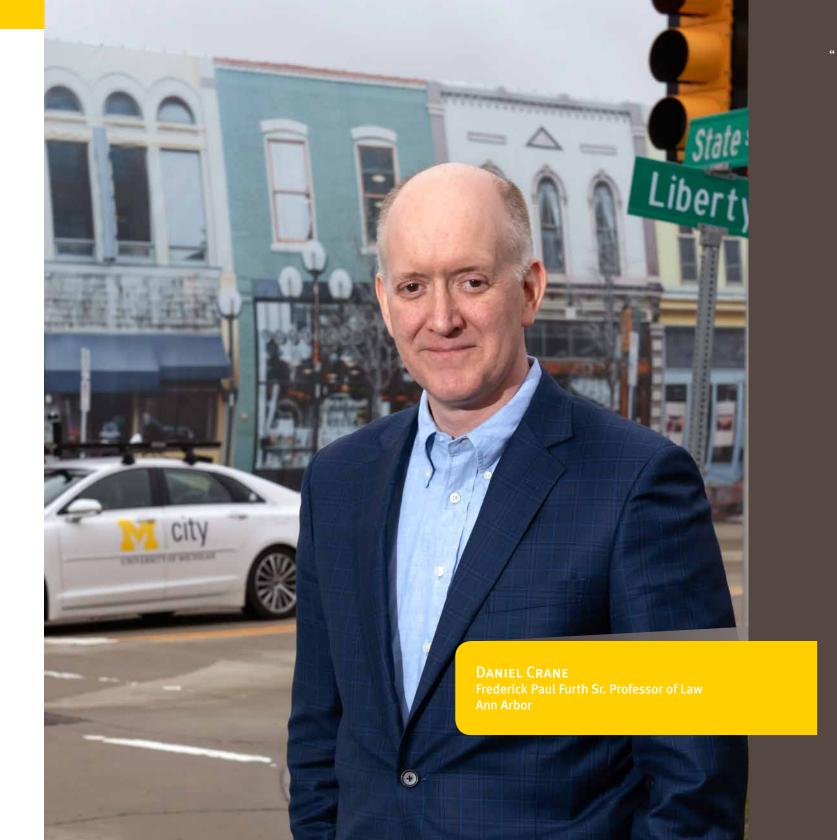
FACULTY AND RESEARCH SUPPORT



204 alumni contributors \$1.8M

to honor the memory of beloved faculty members

- Layman Allen
- · Whitmore Gray
- Roy Proffitt
- John ReedJoseph Sax
- · Eric Stein



"There's a coming revolution in the way that people, services, and goods get around, and autonomous cars will influence much more than just the transportation industry," says Professor Daniel Crane, who leads Michigan Law's Law and Mobility Project. "Everything from insurance to environmental issues and urban planning, even civil rights issues around traffic stops, all of these aspects will be transformed."

The Law and Mobility Project, which to date includes a digital legal journal and conference series, is an interdisciplinary initiative jointly administered by Michigan Law and Mcity, the University's testing facility for emerging mobility solutions.

"It is because of private support that we can move on these opportunities, creating forums where Michigan's tremendous advantage as a research institution can be brought to bear directly on consequential topics like autonomous vehicles," says Crane. "By bringing a set of resources, and programmatic themes around mobility to Michigan Law, we're establishing an agenda that will attract great minds and channel their work outward to society."

The Journal of Law and Mobility is an academic journal adapted to suit an industry evolving in real time. Crane describes it as "somewhere between a traditional law review and an industry-facing publication." The journal accepts analysis of legislative, regulatory, or technological developments, as well as short essays and long-form academic research. The conference series invites notable public speakers to forums hosted at Michigan Law, including a recent visit from U.S Rep. from Debbie Dingell (D-MI) and frequent interactions with thought leaders from companies like Ford, Tesla, and Uber.

"Autonomy is going to be as big as the Internet," says
Crane. "We have an advantage among American institutions
to be the law school for autonomous vehicles. Detroit's
automotive industry has found relevance again, and
Ann Arbor's tech start-up scene is getting involved with
everything happening at Mcity. There's no other law school
that is surrounded by the kind of public and private activity
that we are, and we intend to take advantage of that."

Support for the Entire Mission

The Law School Fund underpins everything we do at Michigan Law. As our primary source of discretionary funding, it provides support for core programs, student scholarships, faculty research, clinics, and many significant initiatives, including the Debt Management Program, the Legal Practice Program, and Student Funded Fellowships. The Law School Fund's discretionary and unrestricted nature ensures that resources are readily available to seize new opportunities and respond to challenges as they arise.

\$38.6M

LAW SCHOOL FUND



Top 3 uses of the Law School Fund during the campaign

Student scholarships and Loan Repayment Assistance Program

The Legal Practice Program, a hands-on professional training program for all 1Ls that covers research, writing, advocacy, counseling, and drafting

Faculty recruitment, retention, and research



9,300+ DONORS

to LSF during campaign



rom the moment I was accepted, Michigan Law has been there for me and given me the tools to succeed in every aspect of my life. I've made friends I will cherish for decades to come. I've taken courses with legal giants, and been lucky enough to develop close relationships with many of them. I learned what it means to do meaningful work for clients, and argued in front of a judge in a county circuit court.

One of the main reasons, if not *the* reason, that I was able to attend Michigan Law is because of private support. A pre-commitment visit to Ann Arbor—during which I fell in love with the people and places that make our community so special—was made possible thanks to the generosity of alumni. It was only after that trip that I truly understood what a Michigan Law experience could mean for me. My scholarship made living in the Lawyers Club affordable, and every student group I'm a part of receives private funding through the Nannes 3L Challenge. Evidence of alumni generosity is all around.

Scholarship support has meant the world to me. A donor decided to give back, and I am grateful to be the direct beneficiary of that generosity. I hope that one day I'll be in a position to support students the way I've been supported for the last three years.

Michigan Law changed my life. I can't wait to give back.

DEVELOPMENT AND ALUMNI RELATIONS COMMITTEE

The steadfast service of our Development and Alumni Relations Committee (DARC), especially throughout the Victors for Michigan campaign, continues to improve all that we do at Michigan Law. We thank every DARC member for their generosity and commitment to the Law School community, with special gratitude to John M. Nannes, '73, for his service as our national chair of the Victors for Michigan campaign.

Paul Astolfi, 'oo
Daniel Bergeson, '82
Bruce Bickner, '68
Martin Bienenstock, '77
William Bogaard, '65
Kathryn Brandt, AB '79, ID '82

Kathryn Brandt, AB '79, JD '82 Richard Burns, AB '68, JD '71

David Callahan, '91
Terrance Carlson, '78

Brian Dervishi, AB '78, JD '82 Tim Dickinson, '79

Michael Fayhee, '73
Bruce Featherstone, '77
Mark Filippell, '80

Stu Finkelstein, BBA '82, JD '85

Robert Fiske Jr., '55 Kerry Galvin, '86 Michael Hardy, '72 Sophia Hudson, '06

Barbara Jane Irwin, '80

Arnold Jacob, BBA '74, MBA '76, JD '78 Seth Jacobson, AB '85, JD '88

Andrew Kay, '97

Herbert Kohn, AB '60, JD '63

Barrie Lawson Loeks, AB '75, JD '79

Paul Lee, '72 May Liang, '89

Curtis Mack, LLM '73

James Melvin, BSEIO '86, JD/MBA '90

Barbara Mendelson, '81

Gregory Mutz, '73

John Nannes, BBA '70, JD '73 Anton Natsis, BBA '80, JD '83 Carla Schwartz Newell, '85

Matt Nolan, '06
Maren Norton, '04

Eric Oesterle, BS '70, JD '73

Camille Annette Olson, AB '80, JD '83

Sanford Perl, '90 Chad Readler, '97 Jim Shaughnessy, '79 Mary Snapp, '84 Mark Stein, '83

Steve Tomlinson, AB '81, JD '84 George Vincent, AB '79, JD '82

Barry Wolf, '84

MICHIGAN LAW CONTINUES TO BE A VERY SPECIAL PLACE, COMBINING ACADEMIC EXCELLENCE WITH A UNIQUE SPIRIT OF COLLEGIALITY AND CAMARADERIE. WE HAVE AN OPPORTUNITY AND RESPONSIBILITY TO PROTECT OUR VITALLY IMPORTANT LEGACY.

John M. Nannes, '73

National Chair, Victors for Michigan campaign

giving.law.umich.edu

