



Q1 2024 Town Hall Meeting

April 10, 2024

Marketplace News

**AU10TIX featured on
NBC6 Florida news,
MSN, and USA Today
for age verification
service**



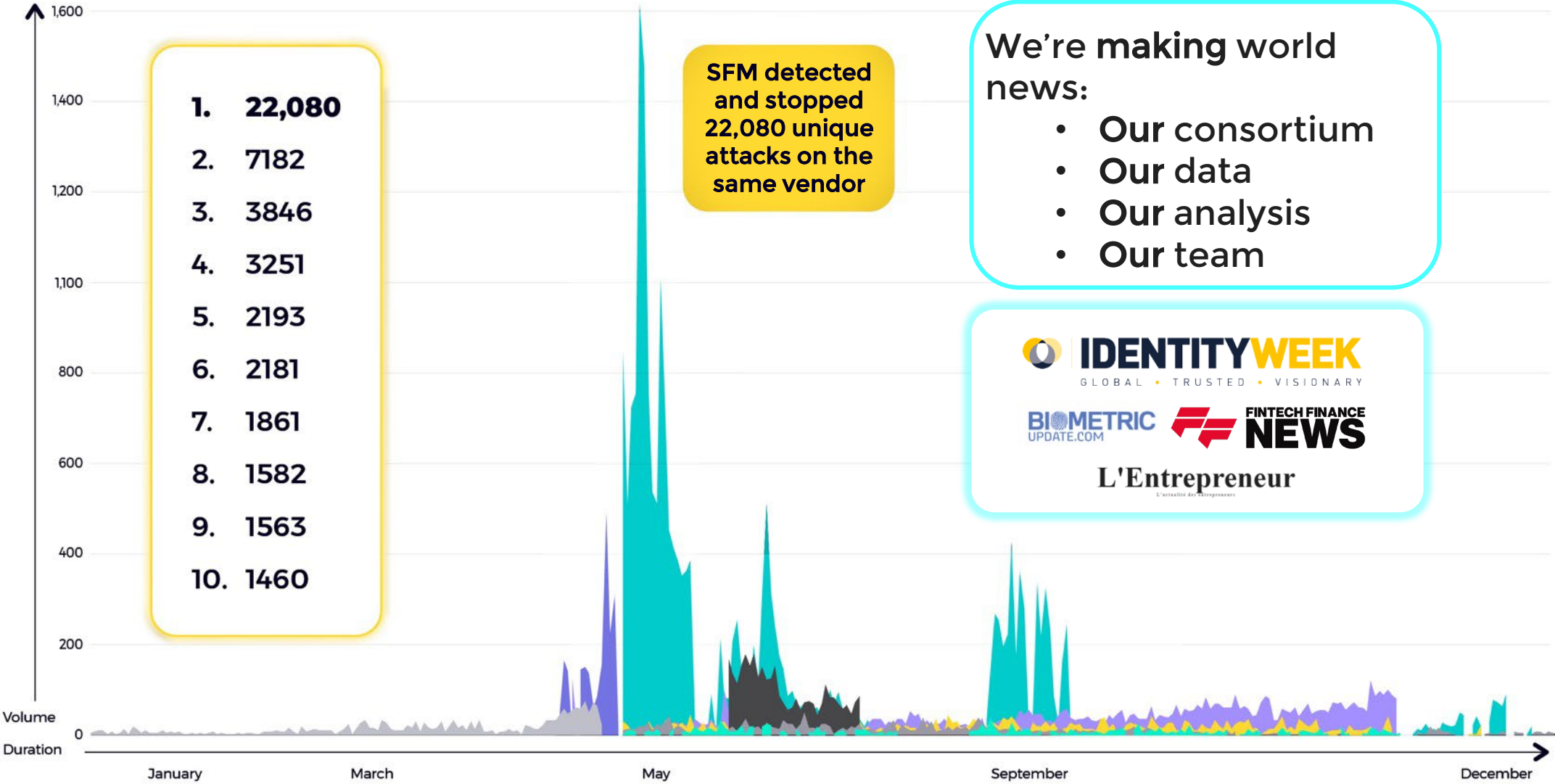
**Gartner recognized
AU10TIX in the midst
of regulatory
double-down on age
verification for Social
Media and Gaming**

The Gartner logo, consisting of the word "Gartner" in white sans-serif font on a dark blue rectangular background.

**Our competitor
Onfido acquired
by Entrust**



AU10TIX analysis of SFM data detected Mega Fraud Attacks and made headlines



Outstanding Tech Support

Process improvements are already bearing fruit

72%

Reduction in
resolution
time

65%

Reduction in
first response
time

60%

Of cases
resolved by
NOC

“
...AU10TIX
support team is
always there to
guide and help...
”



Q1 wins
X10
YoY
growth

Thank you!

We're awarding **SPIFFS** for Q1 wins!

>**\$50K** to **14** recipients from all regions

Winning region of the quarter - **Americas**

Largest deal of the quarter - **Vivint** - Congrats **Todd Giese**

Q1 Technical Performance Metrics



0.5%

False positives



80%

Pass rate



>50%

Better fraud
detection

Q1 Technical Achievements

KYB 1.0

**Improved
face
detector**

**SFM
stabilization**

**Garbage
filter**

**New web and
mobile SDK**

**Chicago
conceptualization**

**Chip
replacement**

Digital ID

Organizational Changes

Changes in the R&D organization

Product Team reporting structure

Nirit appointed Chief of Staff

Accelerated recruiting processes

Change is an
opportunity
for learning
and growth



Welcome to AU10TIX!



Nirit Schneider
Chief of Staff



Felipe Mora
Sales Director LATAM



Nicholas Lim
Sales Director EMEA



Tyler Ott
Sales Director US



Adam Gilbert
Sales Director US



Joe Axelrod
Full Stack Developer



Oshrat Harazi
Full Stack Developer



Patrick Wiehart
Account Executive EMEA



Joey Wolfman
Account Executive UK



Ori Gover
CSM GL



Hila Magid Segev
CSM



Or Inbar
Data Analyst



Arbaida Masoud
NOC



Nadya Babenko
NOC Support



El Zauler
QA Engineer



Arytom Yudin
QA Analyst



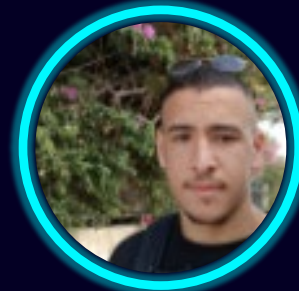
Mohamad Khatib
QA Automation



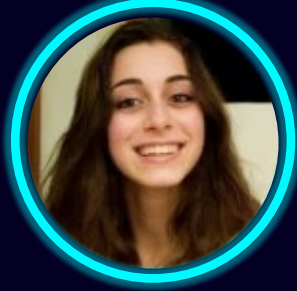
Limor Hodory
QA Automation



Mikhael Epelbaum
QA Automation



Lidor Sabag
QA Automation



Ronnie Kerem
Product Marketing Associate

Q2 Product Roadmap

KYB 2.0

AML screening

OCR confirmation

Web App - SDC on client

Explainable Case Management

SFM

ID liveness

Conductor

Simplified JSON

Q2 Business Goals

Sales must-win targets

- Americas**
- Banco Costa Rica
 - Etana Extended

- EMEA**
- Job and Talent
 - Tide
 - NHS

- APAC**
- Crypto.com
 - PayO

Keep up the momentum!



THOMSON REUTERS®

TransUnion®



LexisNexis®

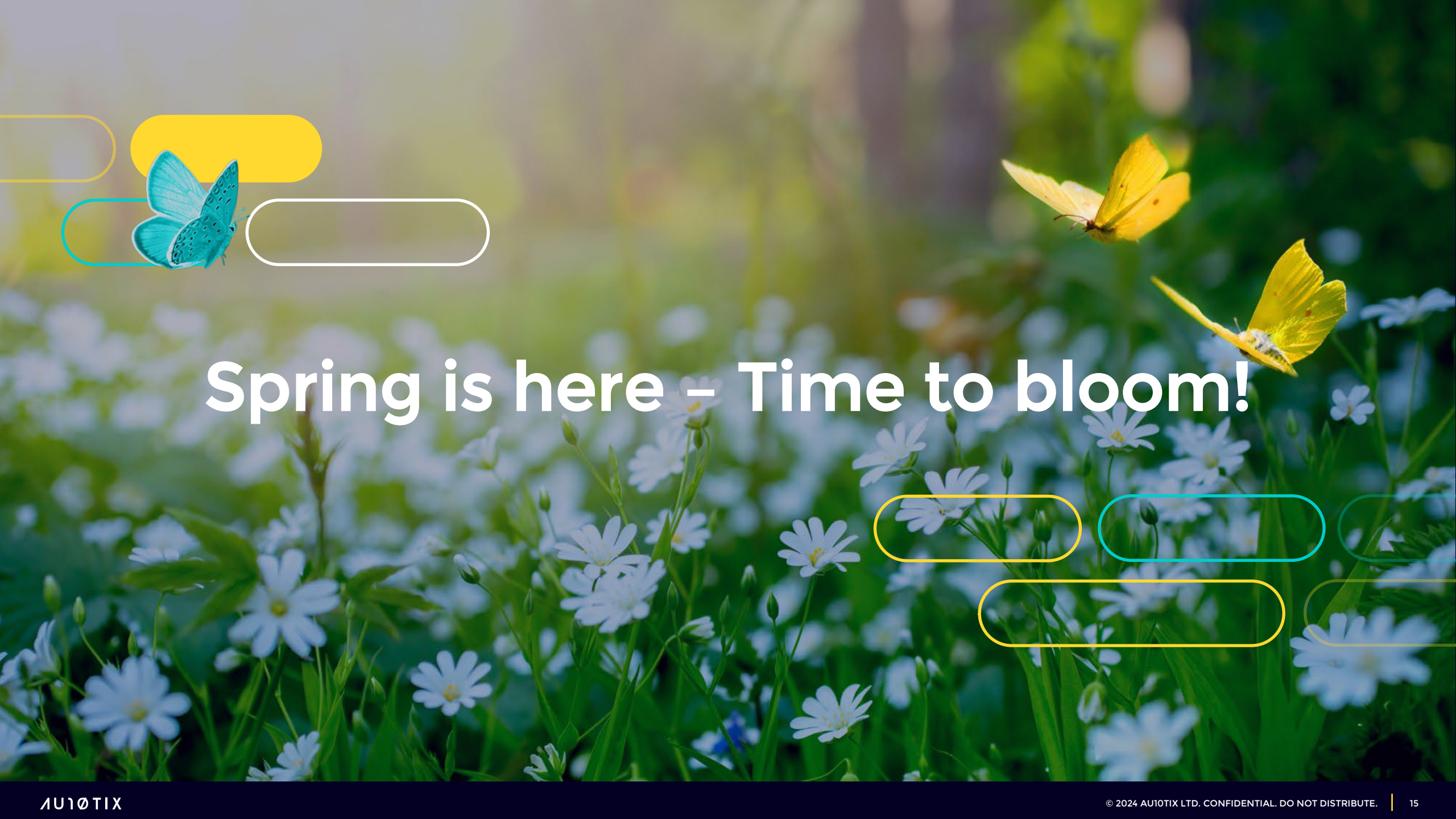
Congratulations team APAC on winning Crown!



TCV \$900K+

ACV \$300K+





Spring is here – Time to bloom!



THANK YOU



www.au10tix.com