

REFRESH WHEREV'S

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OBJECTIVES

BUSINESS

Increase consumption in coastal areas, especially in KZN & Western Cape

Generate user generated content through the competition

Increase Coca Cola (Original, Zero & Light variants) consumption over the Summer period

COMMUNICATIONS

Create awareness of the Coca Cola (All variants) by using high impact mediums

Entrench the Coca Cola QR Code promotion for Coca Cola Summer Campaign

MARKETING

Entrench an affirnity of Coca Cola (Zero, Original & Light variants) towards the tagert market, SEM 4-10/ Age15+

> Own moments of Summer relevant to the target market

MEDIA

Use intergrated media channels to push Coca Cola sales and Summer Promotion

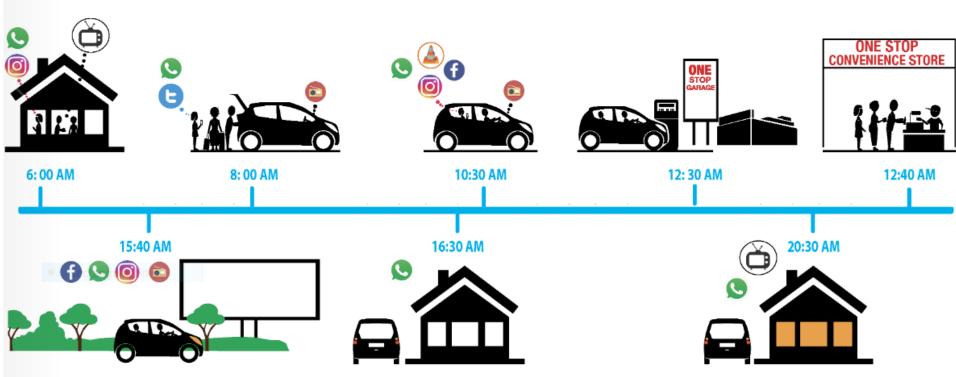


MOST VALUABLE CONSUMERS















Buy any variant of Coke Light)



Take an individual or group selfie (Original, Zero or expressing happiness



Scan the selfie to the QR Code on the coke



The most fun & creatively shot selfie gets selected by Coke's creative team



And gets a chance to appear Coke Billboard in your chosen coastal destination



And win R50 000





THE MECHANIC

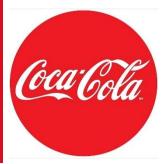
Every week Coke will select winners and promote the competition on OOH, TV, Radio, Digital and Social Media

The Media campaign will have an initial launch which will run from 18 Nov - 6 Dec and the full scale campaign will run from 9 Dec - 6 Jan. There'll be a winding down where we will recap all that happened and highlight the winners

During the launch period, we will have a generic TV promo informing the viewers on the up and coming Refresh Wherev's Challenge and encourage audience to enter by buying their favourite variant of Coke, send through the selfie, expressing happiness! They will stand a chance to win prizes worth R50 000! and get a chance see their face on Coke's digital billboards

During the peak of the Campaign (9 Dec - 6 Jan), we will have Cinema Activations. (Digital bill-boards, Radio activations and TV partnerships)

Lastly, during the winding down, we will encourage people to send their pics but also showing consumers what it will look like to have their faces on a billboard. We will display the winners on TV. (Drive the FOMO to the MAX)



THANK YOU

