OUTSIDE THE BOX

Sandro Reginelli, co-founder and CEO of luxury watch brand Hautlence speaks to Elite Living Africa about his journey to challenge the boundaries of time.

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autlence is known and acknowledged for its original concepts in reading time. Since its creation in 2004, the brand has already cemented a unique place in the luxury watch market, thanks to its innovations.

With surprising - and sometimes unprecedented ways of reading the time, powerful, easily identifiable design inspired by architectural principles, as well as a majority of in-house made calibres developed and crafted in its own atelier, Hautlence has earned within a dozen years a top spot on the wish list of collectors worldwide.

According to Sandro Reginelli, Hautlence is a unique brand because its very vision of time is advocate of creating "time objects" that give other "movements" to time, to craft unique ways of reading time, and push the boundaries of mechanics, materials and design. Reginelli says that Hautlence's designs are inspired

ABOVE: Sandro Reginelli aims to challenge traditional notions of

by people and society in movement. In the tug-ofwar between aesthetics and technology, the brand seeks to constantly find the right balance between the function, materials and design.

unique. It is a vision which aims to challenge space

tackling the development of time with the ambition of mastering it. Instead, Reginelli is a strong

Africa, he describes how he does not believe in

and time with a passion for contemporary movements and design. Speaking to Elite Living

watchmaking.





HAUTLENCE OWNERS CLUB

Reginelli says that the Hautlence owners club, a select circle of watchmaking connoisseurs, is an integral part of the brand. He says it is "not just important, it is part of our DNA. From the beginning, we have established a close collaboration with our customers whom we consider part of the brand." The members are offered three additional years of warranty and participate actively in various Hautlence projects.

HAUTLENCE'S FIRST TOURBILLION

Last year, Hautlence enlarged its Atelier collection with its first tourbillon, an elegant timepiece featuring H Moser & Cie's exclusive

Calibre Tourbillon HMC 802 beating at its heart. Equipped with a dual-time function, one-minute tourbillon, three-day power reserve and automatic winding system, the Tourbillon 01 introduced new synergies between the two brands owned by the Meylan family company, MELB Holding.

"As you may probably know, Hautlence is part of an independent family-owned business that owns H Moser & Cie watch brand as well. This is actually a very interesting project originated by some customers of our owner's club, some of whom wanted to add to their collection a tourbillon product. We took the challenge in two phases. First, we have developed and proposed a re-interpretation of a traditional yet exceptional H Moser & Cie tourbillion movement, three executions exclusively limited to eight pieces each. The second step was developing our very own Hautlence Tourbillon that will be released in 2017," Reginelli explains.

THE AFRICAN MARKET

Reginelli reiterates that the Africa market is of utmost significance to Hautlence: "At the beginning of this year, a prominent luxury economic magazine asked me the following question: How do you see luxury markets future development in the next five to 10 years? I clearly stated that the African market will play a strategic role in the luxury business and will be unavoidable. I am convinced that we have the right brand and products offer to succeed in Africa."

Reginelli says that 2017 will once again be "a year of surprise and emotions at Hautlence."

With Hautlence exhibiting at SIHH in January 2017 and at Baselworld in March 2017, Reginelli lists some of the new adventures for the brand in the coming year: "A new tourbillon interpretation enhancing our Concept d'Exception collection, new high-tech materials sublimating our Vortex product, and a new mechanical game to enjoy disconnecting time."