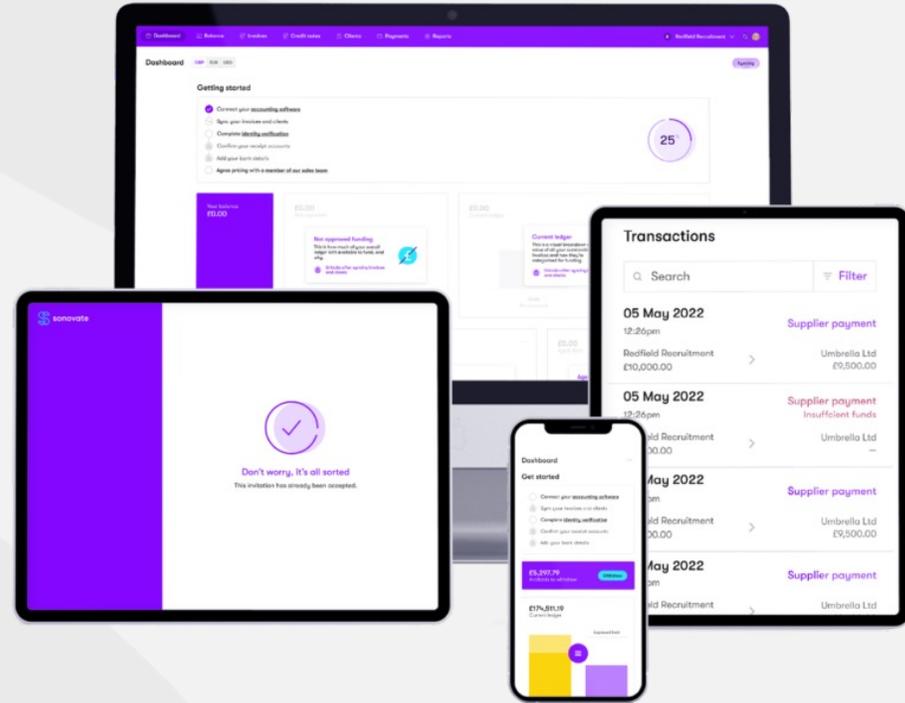


# The Funding Platform for the Future of Work



# Our meeting today



With you today

**BDC Name**

**BDC Title**

Short Bio - Lorem ipsum dolor sit amet, consectetur adipiscing elit. Ut lobortis posuere finibus. In eget massa a tellus luctus maximus eget at lorem. Duis et erat nec dolor fermentum cursus. Nullam eros massa, laoreet in sodales ac, placerat porttitor nisl. Pellentesque hendrerit.



We'd like to learn more about you, understand your needs and discuss how we can support **your growth...**



# What we'll cover



Meet  
Sonovate



Understanding  
your business



Value, Benefits  
& Comparison



Actions

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## Second Stage

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Discovery  
Summary



Demo



Proposal  
Summary

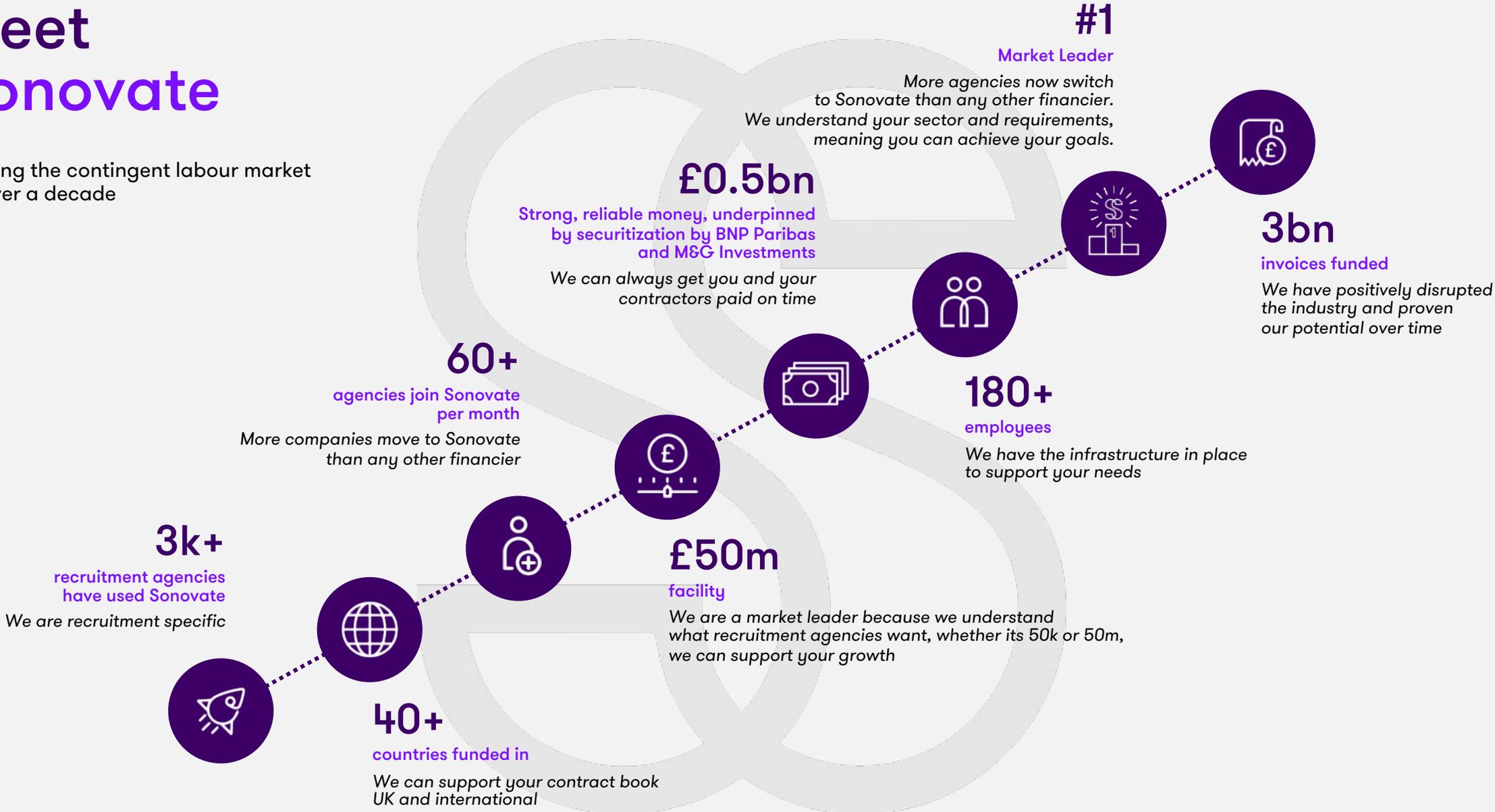


Transfer  
& Onboarding



# Meet Sonovate

Funding the contingent labour market for over a decade



# Understanding your business



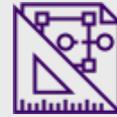
## Vision & Objectives

- Ambitions
- Growth plans
- Initiatives



## Key Needs

- Why are we talking
- What's important
- What are we trying to solve



## Facility Solution

- Funding requirement
- Ledger details
- Covenants & Structure



## Debtor Profile

- Type
- Payment terms
- Contracts

### The Plan

### The Journey



## Operational Set Up

- Timesheets and invoicing
- Credit control
- Payroll



## Internal processes

- Technology used
- Timing and deadlines
- Drawing funds



## Financials

- Accounts
- HMRC
- Cost to run business



## Decision Making

- Timescales
- Key stakeholders
- Considerations



# Value, Benefits & Comparison

- Recruitment specific funding: We understand your business
- Flexible and simple: Grow quicker than the competition
- Minimise risk: Bad debt protection and no personal guarantee as standard



**Maximising Cashflow**

- Up to 100% Advance
- International funding (Export & Subsidiary)
- No other operational constraints



**Flexibility & Support**

- No concentration
- Market leading bad debt protection (95% covered)
- Selective client funding & credit control



**Market Leading Technology**

- Secure cloud based
- Time saving
- Platform access & reporting

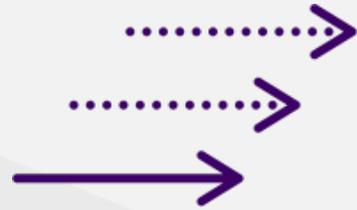


**International Funding**

- Inc funding
- B.V. Funding
- Export funding in multiple currency



# Actions



Next  
Steps



Funding  
Process



Demo & Proposal



Information Survey  
& Acceptance



Sign documents  
& KYC



Onboarding



Platform Set-up



Transfer & Fund



# Thank you!

