

CHANDLER JOHNSON

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514 19th Street, NW
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March 18, 2024

Jason Oppenheim, Realtor
Oppenheim Group
3140 East Coast Hwy,
Newport Beach, CA 92625

Dear Mr. Oppenheim:

Real estate has always been a career field that has captivated me. My interest in the field first began during summer trips to Savannah, Georgia. All of the homes in Savannah contain a historic charm that is unique to different periods of time in Georgia's history. Not only were these homes aesthetically pleasing, but they also told a story. Once I realized this, I ranted to my parents for hours about each house that I took a liking to. I realized that I could find features about these homes and pitch them to anyone. Thus, my passion for real estate took off. When you sent out the request for a summer intern at the Oppenheim agency on Handshake, I knew that this was an invaluable opportunity that I could not ignore. Currently, I am a freshman at George Washington University, where I am majoring in international business with a minor in real estate. Even though your office has had notable success, I would like to take the skills gained through my studies here at GW, and apply them in my internship at your office. Not only will I strive to uphold the standards that have been set at Oppenheim Group, but I will also attempt to introduce new ideas for the betterment of the agency.

As a freshman studying real estate I would like to gain hands-on experience in an agency. In terms of my experiences so far I will admit that I do not have extensive experience in the real estate field. However, I have a strong passion to learn more about the nuances in real estate that your agency often encounters. While I lack experience, I have a skillset that would be beneficial to your office. Specifically my interpersonal skills, and my ability to bring comfort to those I interact with. When selling a property, it is important for the agent to not only pitch the qualities of the home, but make the client feel confident about spending a large sum of money on a home that they could be spending years in. This experience will demonstrate how agents use interpersonal skills in order to alleviate the worries of the client, while perfectly pitching the property.

My ability to communicate effectively and my dedication to learn more about the field makes me a strong candidate for the intern position at the Oppenheim Agency. Having the opportunity to work in your office would be invaluable. I hope to hear back from you soon so that I can answer any additional questions you have. Thank you for your time and consideration.

Kind Regards,
Chandler Johnson