

# ADEGBOYEGA P SALAWU

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## EDUCATION

**Christian Brothers University** Memphis, TN

**Bachelor of Science, Management & Marketing**, GPA: 3.97, expected May 2024

Awards: Dean's List each semester

Member of Presidential Advisory Council

Member of Alpha Chi Honors Society Oct 2022 – Present

## SKILLS

- Proficient in Salesforce, Microsoft Office Suite (Word, PowerPoint, and Excel) and Social Media (Facebook, Instagram, and Twitter)
- Speaks three different languages (English, Yoruba, and Pidgin)
- Collaboration, motivation, problem solving, critical thinking, time management, communication.

## EXPERIENCE

**Sales Intern, Inventory Locator Service by CAMP**, Feb 2023 – Present

- Completed Salesforce training
- Completed follow up on 180 Collins webinar registrants
- Logged outbound call details and emails on Salesforce
- Verified leads contact info on Salesforce
- Contacted and helped merge customers on the Marines Site to Aviation Site
- Created 'bill review' tasks for Salesperson whose clients' received discounts
- Researched and added organization's information to an Excel file for 1,000 attendees of MRO Americas 2023 and HAI HELI Expo 2023, that are not currently ILS customers.

**Student Intern (Finance Office), Cristo Rey Newark High School**, 2019 – 2020

- Posted events and other content to the school's social media pages (Facebook, school website) to draw increased sponsor interest
- Served as office assistant, answered phones, made copies, including handling award or other confidential student information, made coffee for staff

**Mock Trial Team Lead Speaker, Redemption Christian Academy**, 2018 – 2019

- Completed closing arguments for the defense team (6 members) and captained the prosecution team (7 members) as well, plus 4 witnesses
- Subbed in for team members during absences as needed, including with little advanced notice or preparation
- Was Unbeaten for arguments for the defense team
- Personally awarded Most Well Spoken in the school; team won district competition

**Soccer Varsity Team Captain, Solid Rock Academy**, 2017 – 2018

- Served as lowerclassmen captain, leading team talks or controlling team during games

**School Media Manager, Solid Rock Academy**, 2017 – 2018

- Posted game and event schedules to school website; updated website appearance to be more modern and appealing to students