

# B2B eCOMMERCE

## SECTION 1

### **Build a Profitable B2B Marketplace**

Empowering B2B e-commerce businesses to streamline operations and scale.

## SECTION 2

### **Why Do B2B E-commerce Businesses Need Stackbox?**

#### Industry Challenges

#### **1. Insufficient warehousing space**

Higher shipping volumes needed from the limited space.

#### **2. Dealing with multi-point pickups**

Managing complex logistics for multi-point pickups and drop-ship scenarios.

#### **3. Failing time-bound deliveries**

Coordinating multiple drops within strict time frames.

#### **4. Inadequate storage for B2B grocery**

Lack of storage leading to spoilage or wasted inventory.

#### **5. Lack of in-store sorting**

Inadequate in-house processes can slow down order fulfillment.

#### How Stackbox Helps?

Provides optimum routes for efficient transportation.

Ensure timely deliveries.

Maximize storage efficiency and reduce waste.

Enhance efficiency and speeds up fulfillment processes.

Boosts volumes without expanding footprint

## SECTION 3

### **Elevate Your B2B E-commerce with Our All-in-One Solutions**

Delivering scalability and customer satisfaction through tailored solutions.

#### **Route Optimization**

- Efficient Route Planning
- Seamless Integration
- Real-Time Tracking
- Automated Scheduling

#### **Order Management**

- High-Volume Handling
- Accurate Order Processing
- Demand Forecasting
- Customizable Workflows

#### **Warehouse Management**

- Intelligent Storage Solutions
- Automated Inventory Tracking
- Space Optimization Algorithms
- Temperature Control Management

#### **Fulfillment Solutions**

- Rapid Sorting Technology
- Integrated Fulfillment Systems
- Real-Time Order Processing
- Scalable Solutions

## SECTION 4

### **Metrics of Impact**

1. 99% Order Accuracy
2. 95% Inventory Visibility
3. 50% Faster Fulfillment Times
4. 20% Increased Customer Satisfaction
5. 300% Business Growth Support
6. 30% Cost Reduction

## SECTION 5

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### How Will Stackbox Make My Life Easier?

#### Executive Leadership

Empower your vision with data-driven insights and operational efficiencies.

- Maximize shareholder value through streamlined operations.
- Gain strategic insights for informed decision-making.
- Adhere to market regulations with automation.
- Grow your business with scalable solutions.
- Protect brand image with risk management capabilities.

#### Director of Operations

Stay in complete control of operations and maximize efficiency.

- Gain more predictability in operations for strategy, planning, and execution.
- Reduce operating costs with optimized resource allocation.
- Monitor and exceed KPIs.
- Improve performance and picking accuracy.
- Rapid deployment of automation with minimal risk.

#### Warehouse Manager

Optimize warehouse operations with intelligent tools and actionable insights.

- Manage intra-day spikes with dynamic inventory management.
- Achieve faster work rate and higher accuracy.
- Improve traceability and batch-handling with real-time tracking.
- Increase capacity of operations with deploying more workforce.
- Improve safety and compliance at the workplace.

#### Associate

Empower your team for enhanced productivity and engagement.

- Avoid long walks by leveraging robotics and automation.
- Accelerate your career by working with the latest tech.
- Use performance metrics and feedback mechanisms.
- Boost motivation with gamification features.

## **Worker**

Simplify your daily tasks with intuitive GenZ friendly technologies.

- Clear task instructions and priorities.
- Mobile app for real-time updates and communication.
- Automated alerts for critical tasks.
- Digital workflows to streamline operations.
- Access to training materials and support.
- Feedback mechanisms for continuous improvement.

## **SECTION 6 (FAQs)**

- **Can Stackbox manage the high demands of B2B grocery businesses?**

Yes. Our order management system is optimized for high-volume handling and accurate order processing specific to B2B needs.

- **How does Stackbox improve storage efficiency in warehouses?**

Our state-of-the-art warehouse management provides intelligent storage solutions and space optimization algorithms to maximize storage efficiency in your warehouse and reduce waste.

- **How does Stackbox ensure timely deliveries for B2B ecommerce?**

Our route optimization feature includes automated scheduling and real-time tracking to ensure multi-drop time-bound deliveries.

- **Can Stackbox adapt to varying store sizes and volumes?**

Absolutely. Our solutions are scalable and adaptable to different store sizes and varying volumes. We ensure efficient fulfillment operations regardless of scale.