

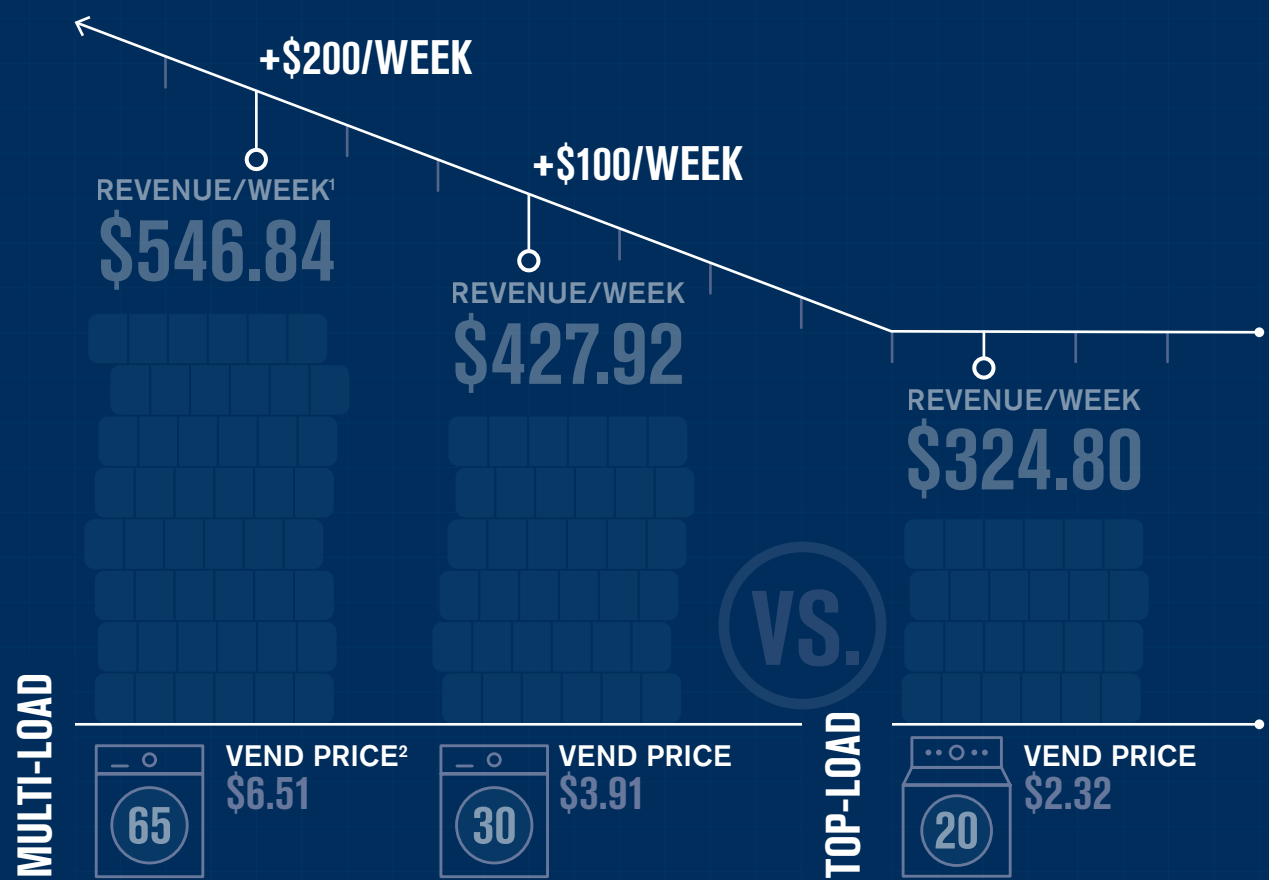


EXPAND YOUR STORE WITHOUT EXPANDING YOUR SPACE.

The revenue your store takes in each month isn't set in concrete. You may think there's no way to significantly increase that number without more space, more machines or major renovations. Changing out just a few top-load washers for multi-load machines with similar dimensions can have a significant impact on the revenue, capacity and value of your store.

We did the math. The numbers below show the possibilities that open up by replacing just five top-load machines with four 30 lb. multi-load or three 65 lb. multi-load machines.

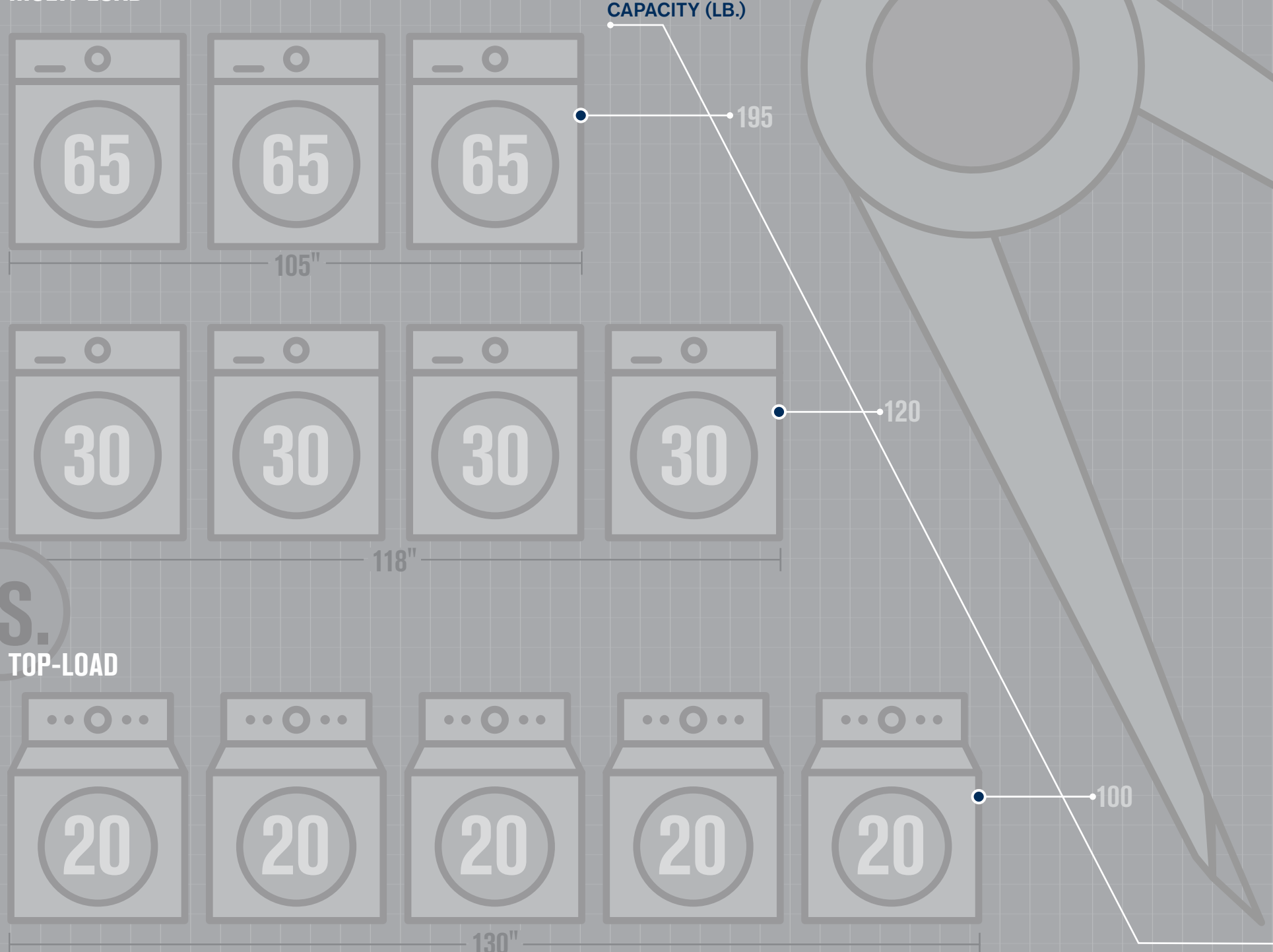
WHAT WOULD YOU DO WITH MORE REVENUE?



With each machine doing four turns per day, seven days a week, at today's average vend prices, your new bank of 30 lb. or 65 lb. multi-load washers could easily pay for itself—and then some. By increasing the price per cycle for each new machine, a bank of four 30 lb. multi-load washers could bring in \$103.12 more revenue per week than five top-loaders. Three 65 lb. multi-load washers could generate \$222.04 more each week.

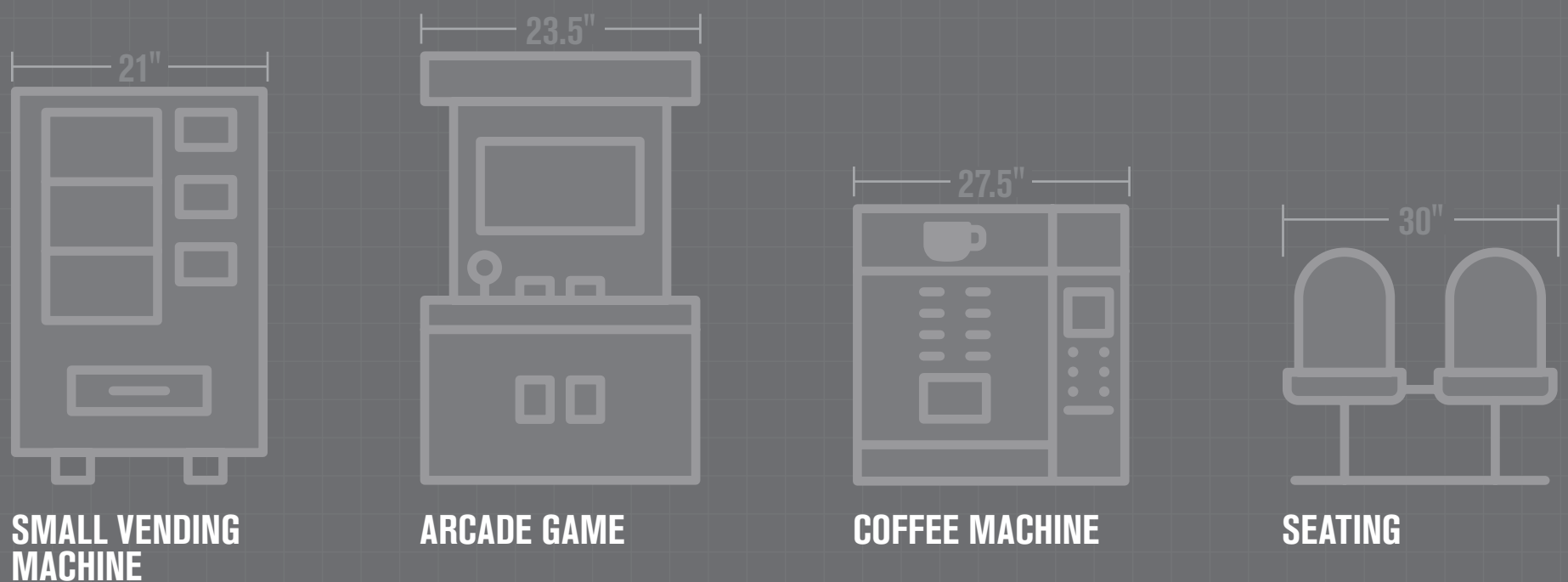
WHAT WOULD YOU DO WITH MORE CAPACITY?

MULTI-LOAD



Replacing a bank of five top-load machines with four 30 lb. machines would add 20 pounds of capacity; replacing with three 65 lb. machines would almost double the capacity. What could that added capacity mean to your store? Commercial accounts? The ability to serve more customers per day? Think of the possibilities.

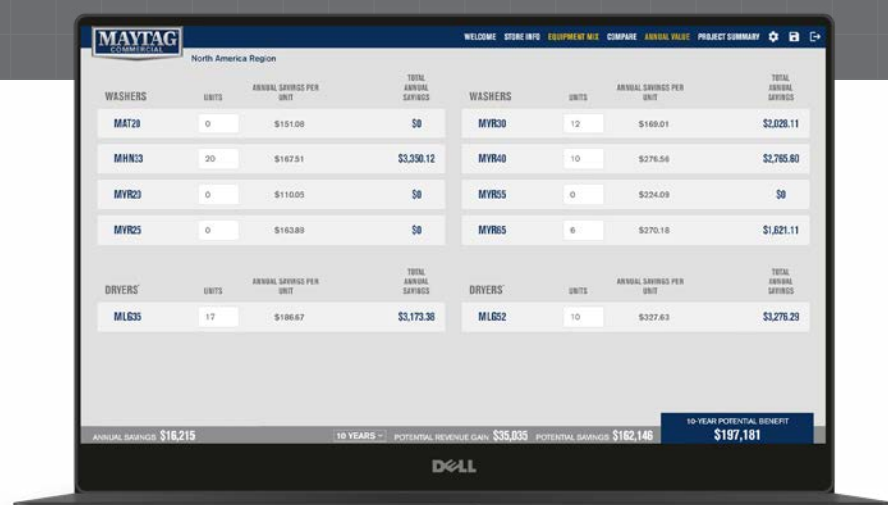
WHAT IF YOU FREED UP 4.6 SQUARE FEET OF SPACE?



Replacing five top-load machines with three 65 lb. rigid-mount multi-load machines frees up 25 inches by 40.5 inches of floorspace.³ That means replacing just one bank could give you 4.6 extra square feet of space for customer amenities or additional revenue generation.

The numbers above are just "what ifs." To find out the potential ROI of new machines, ask your [Maytag® Commercial Laundry distributor](#) about generating a custom report based on your store's numbers using our Replacement Calculator tool.

For more information, visit ReplaceWithMaytag.com.



¹Assuming 4 turns per day, 7 days per week at average vend price.
²Average vend price by machine type according to CLA 2019 Industry Survey Report.
³Assumes replacement of five 27"x26" MAT20 machines with three 42.7"x35" MYR65 machines.