Granola v Otter: Which AI Note-Taker is the Best for You?

Can't decide between Granola or Otter? This article compares these two AI note-takers, breaking down their core features, pros and cons to help you pick the best fit for your needs.

When choosing an AI note-taker for your meeting/calls/lecture, you want one that that meets your needs or your team's needs perfectly. Whether you are a professional, business owner, student, or anyone who attends frequent meetings/lectures, you want an AI note-taker that provides accurate transcriptions, organized summaries, useful free features, seamless integration with your favorite meeting platforms, AI smart features (Ai chat/search), etc.

Granola and Otter both promise to make meetings more productive and stress-free by helping users handle manual tasks of note-taking and summarizing, so they stay focused during meetings.

But which one is better for you?

In this article, I will break down the core features of both Granola and Otter, highlighting what each tool does best and where they fall short, to help you decide which one suits your preferences.

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H2 Granola Vs Otter at a Glance.

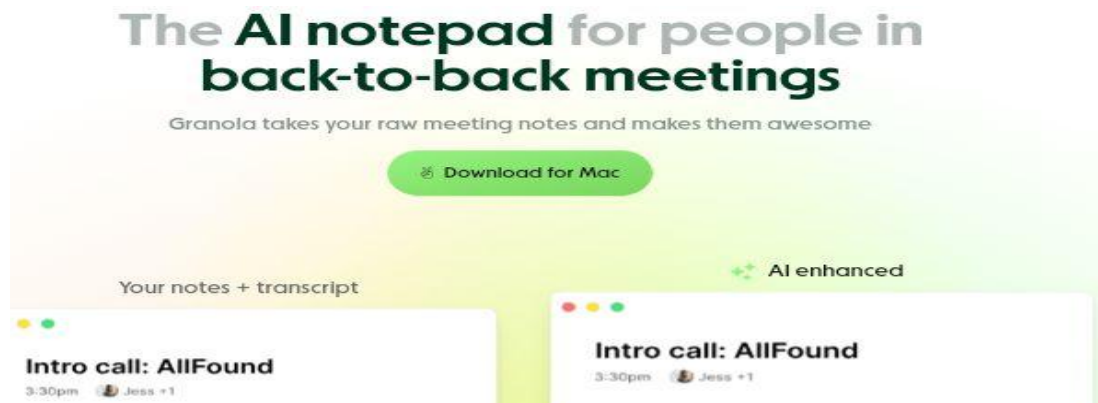If you want a quick answer, here's what you need to know:

- Granola is **best for professionals who are in a lot of back-to-back meetings and want to stay on top of all conversations, action items, and follow-ups without getting overwhelmed**.

  Its features including accurate transcriptions, AI-enhanced summaries and its ability to run quietly in the background without a meeting bot joining the meeting, helps users stay focused during meetings knowing every major detail of their meetings is being recorded and summarized.

- Otter is **best for individuals and teams who want a simple way to stay updated on the critical points of their in-person and virtual meetings and for teams that values collaboration in their workflow**.

  Its features including transcriptions and organized summaries, AI chat and AI channels, ensures that users can easily keep track of the main points of every meeting without missing anything important.

Granola:

Granola is an AI note-taker or meeting assistant that help individuals and teams take notes during meetings and provides an AI-enhanced summary to help users stay on top of meetings without missing anything important. Its features help users stay fully focused and present, and reduces the chance of missing any major detail during meetings.

Granola offers **accurate transcriptions** that records every meeting word for word. It also allows you to jot down some notes while the meeting is going on and even 'chat' with the transcript.

At the end of your meeting, it merges your notes with the transcript to create an **AI-enhanced summary** that contains highlights of the meeting, speaker identification i.e who said what and action items from the meeting.

You can get this summary in the customized templates provided by Granola like 1:1 template, customer discovery templates, etc or you can create your personalized template. This ensures that you get notes in a format that fits your workflow and makes follow-ups and reviews easier, reducing the need to edit.

Not only do you get a clear task list from this summary, you can also handle your **post-meeting tasks** like follow-up emails, asking questions, etc, as it can share notes on Slack, emails, keeping everyone on your team aligned.

With Granola, you can focus on your meetings knowing fully well that every important detail is being recorded and organized and you would not miss anything.

Also, there is **no meeting bot joining your meetings** as Granola runs quietly in the background. So, say goodbye to awkward permissions to record and enjoy a non-intrusive and private meeting.

Pros of Granola

Here are some things users like about Granola:

- **Accurate Transcripts**: Granola provides word-for-word transcripts during and after the meeting ensuring you miss nothing. You can also chat with the transcript and revisit past notes.

- **Personal Note-Taking**: Granola also allows you to type some notes in the editor even while it is recording so you not only get the transcript, you also get notes that you have personally typed yourself.

- **AI-enhanced Summary**: With Granola, you get an organized summary containing every important details of your meetings including speaker identification, action items, major decisions, deadlines, etc. With this summary, you don't even need to go back to the transcript.

- **No Meeting Bots**: Granola doesn't have a bot joining your meetings as it works solely with your system audio and mic input. So, you don't have to take awkward permissions to record which keeps the meeting natural and private.

- **Personalized and Customizable Templates**: Granola allows you to get your meeting summary in any template that suits your needs or your team's needs like 1:1 template, customer discovery template, user interview template, etc.

Cons of Granola

Here are some things users dislike about Granola:

- **Limited Access**: Granola only works for iPhone/Mac and recently windows. You can't access it from an android phone. It also doesn't allow web/browser access. Also, the iPhone version only works for in-person conversations.

- **Google-Only Integration**: Granola only works for Google accounts. It doesn't work for Microsoft outlook.

- **Limited Free Plan Benefits**: The free plan of Granola is limited to 25 meetings which might not be enough for regular users/teams.

Granola Pricing

Plan	Price(Monthly)	Key Features
Free	____	25 free meetings, Ai chat, create your own note template feature.
Individual	$18	Unlimited meetings, Ai chat, create your own note template feature.
Business	$14	Everything in the individual plan,unlimited meetings for the whole team, team-wide folders for collaboration, etc.
Enterprise	Starts at $35	Everything in business plan, option to opt out of model training for everyone in your team, priority support and usage analytics, etc.

Granola Customer Ratings:

- Product hunt: 4.8/5 (36 reviews).

- Apple store: 5/5 (603 reviews).

Otter

Otter is an AI note-taker that helps users record their virtual and in-person meetings and get live transcripts and organized summaries, making sure they stay updated on every important points in a meeting. It also helps users and teams collaborate on meeting notes, ensuring everyone is aligned.

Otter offers **live and accurate transcriptions** of meetings while it is going on. These transcriptions contain speaker identification so you can always know what each speaker said. It also allows users to chat with the transcript and search for key points.

Otter also provides users with an **organized summary** of long meeting transcripts containing highlighted sections, important details and action items. It can assign action items to each meeting participant ensuring everyone knows what their task is. So, at the end of the meeting, Otter automatically sends transcripts and summaries to every meeting member, improving team collaboration.

It also offers **AI chat feature** that helps you chat with meeting notes and do post-meeting stuff like follow-up emails, generating blog posts, status updates, etc. This helps you quickly find answers without re-watching the whole meeting. It also automates post-meeting tasks saving your time and effort.

Another major feature of Otter is the **AI channels** feature where team members can discuss with themselves and Otter AI about the meeting and other project. So, like a slack channel but in Otter and you chat with not just your team members but with Otter AI too.

This helps teams keep conversations in one place and speed up decision-making and follow-up after meetings. No need to move to another tool to discuss the meeting or make post-meeting plans.

Otter also has a **meeting bot** that joins meetings and takes notes while the meeting is going on. This ensures that no information is missed during note-taking.

It also integrates with CRM and analytics tools like HubSpot, Salesforce, Egnyte, Amazon S3, Snowflake, and Microsoft SharePoint, etc.

Pros of Otter

Here are things users like about Otter:

- **Live and Accurate Transcriptions**: Otter provides an accurate transcription even during the meeting ensuring you stay on top of all discussions including the speakers. Transcript can also be exported in multiple format like pdf, audio notes, making it easy to share for different tools, teams and workflows.

- **Well-Organized Summaries**: Otter provides an organized summary containing the major points of the meetings, highlights and action items. It also records visual slides shown in the meeting and includes them in the transcript and summary, ensuring users get complete understanding of the meeting.

- **OtterPilot for Sales**: This feature helps sales team sales get visibility into sales rep conversations and customer needs. It also helps them extract key sales insights from customer conversations.

- **Easy Upload of Virtual and Audio files**: Otter allows you to get transcriptions and summaries from uploaded virtual and audio files not just live meetings, so you can read or review transcripts and summaries in your own time. Also, since audio and video notes are stored in Otter, you can revisit them anytime.

Cons of Otter

Here are some things users dislike about Otter:

- **Meeting Bots**: The presence of Otter AI bots joining meetings can feel intrusive and uncomfortable. It can also be awkward having to take permission to record.

- **Automatic Meeting Recordings**: Otter can automatically record, join and even send transcripts to call attendees or participants without your permission which can be difficult to disable or turn off.

- **Poor Customer Service**: Users of Otter have complained on multiple platforms about the slow response of Otter customer support. This may be a major challenge especially when you need urgent help.

- **Limited Free Plan Benefits**: The free plan has a limit of 30 minutes per conversation which may not be suitable for users and teams who hold long meetings.

Otter Pricing:

Plan	Price(monthly)	Price(discounted monthly charge if paid yearly)	Key Features
Free	⸺	⸺	Ai transcriptions and summaries, Ai chat, 300 monthly transcription minutes (30 minutes per conversation)
Pro	$16.99	$8.33	Everything in Basic +, Advanced AI Meeting Templates, Enhanced team features, 1200

			transcription minutes(90 minutes max), Import and transcribe 10 audio or video files, etc.
Business	$30	$20	Everything in Pro +, Admin features, 6000 monthly transcription minutes (4 hours per conversation), etc.
Enterprise	Custom	Custom	Everything in Business +, organization wide deployment, Video Replay for Zoom and Google Meet, Otter Sales Agent, etc.

Otter Customer Ratings:

- Trust pilot: 3.8/5 (468 reviews)

- G2: 4.3/5 (295 reviews)

Granola v Otter: Which is the Best for You

Both tools have their own unique features which they bring to the table to help users take notes, get transcriptions, summaries and have a productive and stress-free meeting. Choosing the right one depends on your specific requirements and preferences.

If you want an Ai notetaking tool specifically for meetings that provides you with accurate transcriptions, detailed summaries and does not need a bot to join your meeting, then Granola is the best fit for this. Sign up for FREE with Granola here.

On the other hand, if you want a tool that provides accurate transcriptions and summaries not just for meetings but also interviews, lectures, video files and audio notes, then Otter is the right choice for you.

Otter is also good for teams where collaboration is a major factor like sales teams, remote teams, etc. Sign up for FREE with Otter here.