

EstimateIQ enhances estimating efficiency for multi shop organizations



Navigating complexity & turnover

Crafting a comprehensive estimate – even under ideal conditions – is a difficult task. Making matters more challenging, vehicle sophistication is rapidly increasing while the volume of estimating work is growing. All these challenges weigh on even the most seasoned professionals, and they don't stop there.

The collision industry faces high turnover rates at repair facilities, limiting the number of experienced estimators and increasing the need to train new employees. This creates a slower estimating process and, worse, can lead to inaccurate estimates. All this amounts to additional supplements and increased frustrations for shop owners, managers, estimators, insurers, and, of course, the vehicle owner. But there's good news!

Now for the easy part

Meet EstimateIQ, an estimate optimization solution that's emerged as a gamechanger for estimators. EstimateIQ helped a team at a renowned paint and body shop confront the industry's current challenges head-on. With the organization's diverse range of estimator experience, spanning 3 to 10 years, EstimateIQ offered a streamlined remedy that solved for mounting workloads, while reducing errors and missed operations. It also provided support to both experienced estimators and those with fewer years under their belts.

The General Manager at one body shop location shared that his team is "using EstimateIQ religiously and seeing how vibrant the solution is." Its seamless integration into the estimating workflow ensures

a smoother process that minimizes the need for supplements by increasing estimate accuracy. This allows the team to consistently produce clean estimates in a timely manner.

A success story

This customer's journey with EstimateIQ is an inspiring one. The leadership recognized the need to equip their estimators with tools that improve outcomes and fit within their daily workflow (unlike solutions they tried in the past). For the estimators, EstimateIQ simplified the estimating process, improved performance, and increased profitability. "It's just money sitting on the floor," said the GM, referring to the bottom-line impact that EstimateIQ offers by accounting for all relevant operations. "And I don't want to leave money on the floor."

EstimateIQ has also impacted the estimators' evaluations, increased their repair hours and improving performance grades. From the time this organization implemented EstimateIQ, their overall grades climbed up – as did the performance and grades across the whole organization.

EstimateIQ for one location by the numbers

\$35K+

in added
revenue

\$90

lift per viewed
estimate

1,053

operations
added