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WAYNEEA@GMAIL COM WWW.EAWAYNE.COM

Important Ties with Mexico



- U.S.-Mexico ties touch more U.S. lives daily than any other country via trade, border connections, tourism, family ties, and illicit flows. An "Inter-Mestic" Relationship.
- Some 37 million Mexican-Americans: 11% of the U.S. population.
- 1990-mile border (3,201 km) with security, economic, family & environmental interests.
- 2010-16: government collaboration unprecedented; tensions and cooperation 2017-21.
- 2020: U.S., Mexico, and Canada trade accord launched (USMCA); trade rising since.
- 2021-24: Rebuilding cooperation on migration, border, crime, trade, and enhancing competitiveness. But big challenges on all of these issues today!

Serious Challenges and Opportunities to Address

U.S. drug demand, Fentanyl deaths, Mexican traffickers, US guns

Manage migration: Mexico Central Am. & elsewhere

Security Cooperation: Need better results from Bicentennial Framework

Expand Outreach & Stakeholder Dialogues

Boost commerce, jobs; build resilient supply chains

Build a 21st century border to handle trade, crime, migrants

Implement USMCA, solve disputes, 2026 review

Boost collaboration

Address Democratic Backsliding

Mexico #1 Trade Partner, Canada #2

Mexico is the U.S.':

- Largest trade partner since 2023. (\$935 billion bilat trade in 2024.)
- Surpassed China as largest supplier in 2023.
- 1st agricultural trading partner (14.5% US exports 2022);
- 1st or 2nd export market for 28 states, 1st market southern Border States.

In 2021 and 22: Mexico was 2nd largest US trade partner.

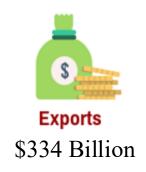
In 2023: Mexico 15.7% of trade; Canada 15.2%; China 11.3%.

2024: US deficit with Mexico also highest ever: \$172 billion.

Canada is largest US export market; Mexico #2.

For Mexico: US trade accounts for 83% of Mexican exports & 39% of GDP.

U.S.-Mexico Goods plus Services Trade: over \$1.5 million a minute



\$

Imports

\$505.5 Billion



2024 Trade in goods



Services trade est. \$95.6 b.

Means at least
\$1.5 million dollars per
minute in goods & services

Currency in USD. Source: US Census

Border Crossings back to pre-COVID levels

Each day over

1 million

border crossings









Source: Bureau of transportation statistics, 2021

US-Mexico trade multiplied by over 6 times since 1995

• The U.S. sells more to Mexico than to all the BRICS countries together



From 2010 to 2023



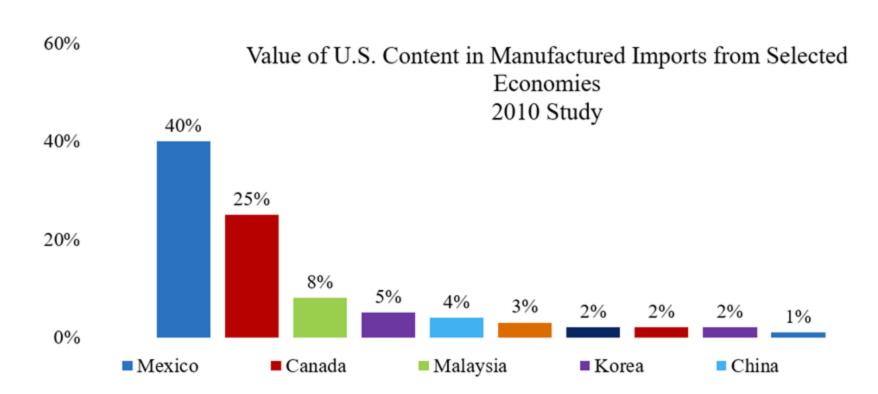
Source: The Wilson Center, "Charting a new course", 2017; US Census Bureau, 2010, 2024.

Mexico top trade partner in 2023 & 2024 and today!





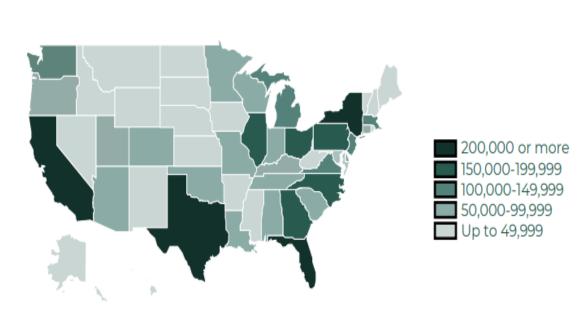
More U.S. Content in Imports from Mexico and Canada



Source: Robert Koopman et al. "Give Credit Where Credit is Due: Tracing Value Added in Global Production Chains". NBER Working Paper No 16426.

Mexico trade and investment supports over 5 million U.S. jobs





Some 5 million US jobs depend on trade and investment ties with Mexico (2023), compared to an estimated 700,000 jobs in 1993.

Estimates suggest more Mexican jobs are also supported by this trade.

Source: Mexican Embassy, 2023

Rank Order: Top U.S. States' Exports To Mexico 2023

State	Volume \$USD (Billions)	State	Volume \$USD (Billions)
Texas	129.5	Oregon	6.5
California	33.2	Tennesse	6.1
Michigan	14.5	Pennsylvania	5.4
Illinois	12.9	North Carolina	5.4
Ohio	8.2	Georgia	4.8
Arizona	8.0	Wisconsin	4.3
Indiana	7.5	Florida	4.2
Louisiana	6.9	Missouri	3.8



Source: ustrade.census data, 2024

U.S.-Mexico Border States

In 2021, the U.S.-Mexico Border States' GDP reached \$6.2 trillion

GDP from both sides of the border would constitute the 3rd or 4th largest economy in the world.



Largest economies in the world (2022)

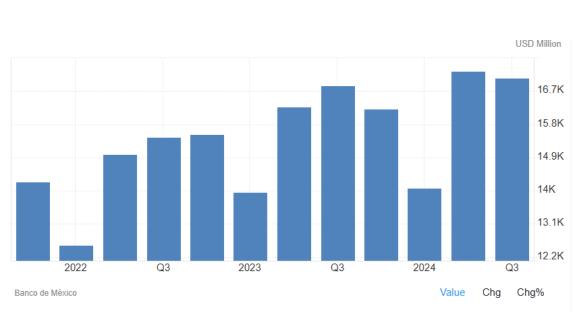
United States: \$22.9 trillion

China: \$17.7 trillion

Japan: \$4.9 trillion

Germany: \$4.2 trillion EU total: \$17.1 trillion

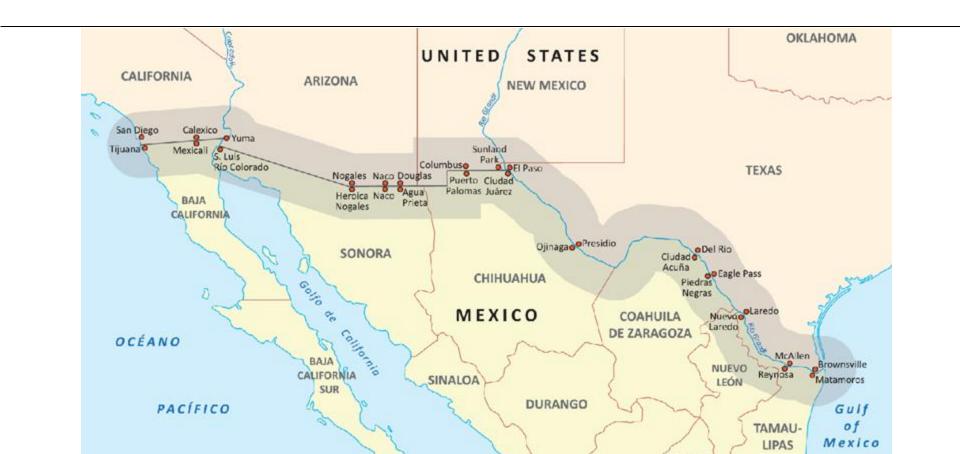
Another Plus for Mexico: US Remittances - Money sent to family and friends in Mexico.



- Mexico's Central Bank estimates that 95% of the remittances to Mexico come from the United States.
- In 2023, remittances set a record of US \$63 billion.
- Only India received more remittances in 2022.
- 7-10% may be crime related says a Reuters report.

Border Management: Licit and Illicit Flows

Moving toward Co-Management of the Border



U.S.-Mexico Visitors Returning to Pre-Pandemic levels

In 2023, Mexico earned \$31.1 billion from **25 million** overnight US visitors: up **11.3%** from 2022.

12. 5 million overnight Mexican visitors to US, up 19% in 2022.



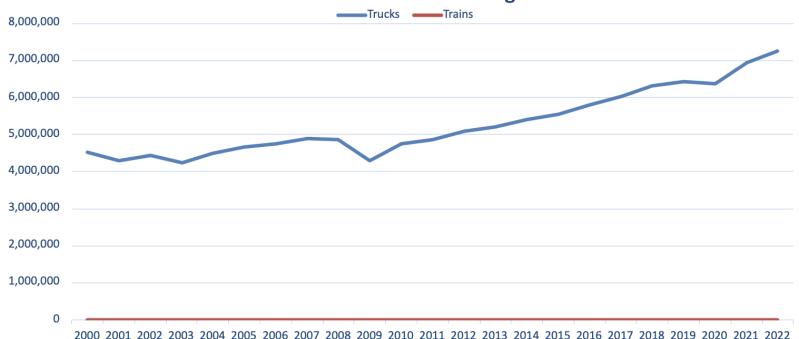
Mexico ranked 6th in the world with 38 million overnight visitors.



Source: Secretary of Tourism, Mexico

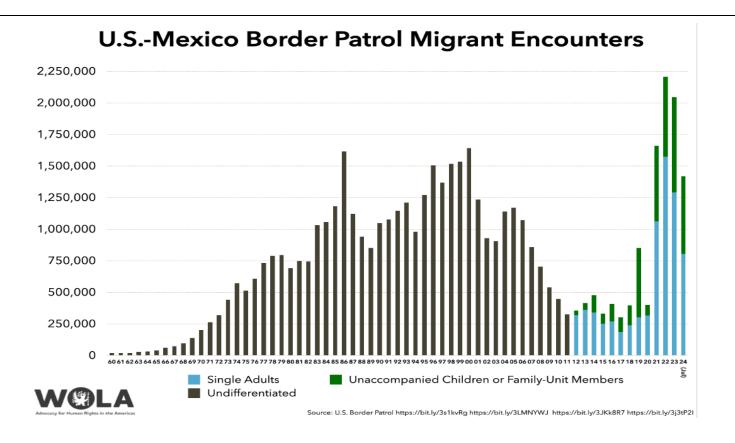
Trucks Crossing the U.S.-Mexico Border





Source: Bureau of Transportation Statistics, 2023

60 years Southwest Border Migrant Encounters



Mexican Migrant Flows Net-Zero Until COVID

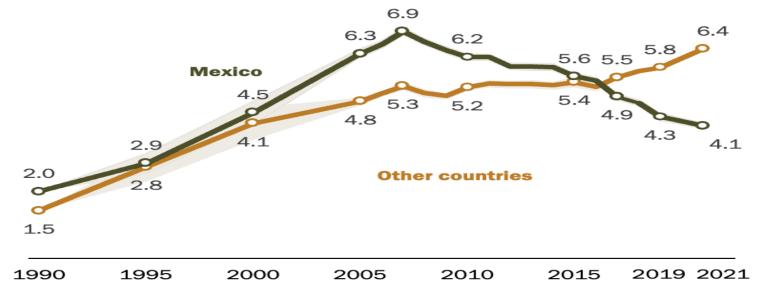
- Undocumented Mexican immigrants in the U.S. began to decline around 2007.
- **Net migration from Mexico** to the U.S. dropped.
- **FY2011:** Mexicans made up **86% apprehensions** but then declined until COVID.
- FY 2020: Mexican numbers rose to 63% of the apprehensions, totaling 400,651.
- FY2022: only 33% were Mexicans but up to 808,000 more migrants from elsewhere.
- FY 2023: 717,000 Mexicans or 29% of total, but last six months 2024, totals were 70% lower.
- Most single adults and returned immediately; families were up but were less likely returned.
- Why? Mexicans seeking jobs; some fled violence; families seeing opportunity to enter.



Source: U.S. CBP 2019, Congressional Research Service 2019.

48% Unauthorized Immigrants were Mexican in 2023;10.7 mil Mexican-born in US; up1 mil from 2010.

Unauthorized immigrant population in the United States by country of birth, in millions



Note: Shading shows range of estimated 90% confidence interval.

Source: Pew Research Center estimates based on augmented U.S. Census Bureau data.

PEW RESEARCH CENTER

Source: PEW Research Center, 2023

U.S.-Mexico border encounters FY 2021-2024

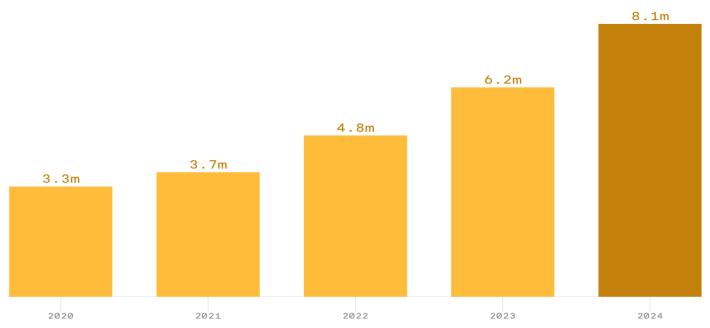


- FY 2020, 458,088 apprehensions (COVID 19)
- FY 2021, 1,734,686 apprehensions.
- FY 2022 & 23, record "encounters"
- 2,378,900 in FY 22 & 2,475,000 in FY 23.
- Numbers down in FY 24 since new exec order.
- June 2024: # of encounters as low as Mar21;
 Numbers significantly lower in 2025.
- More families, more adults, more Mexicans; many more from elsewhere (a record 51%).
- Under Biden, over 6 million apprehended; some 4 million expelled; and 2.3 million released;
- Tighter under Trump.
- Est. 8 million migrants in US with temporary status entered during Biden Administration; may decline.

Asylum Seekers Pending Deportation

Non-detained asylum seekers and immigrants facing removal

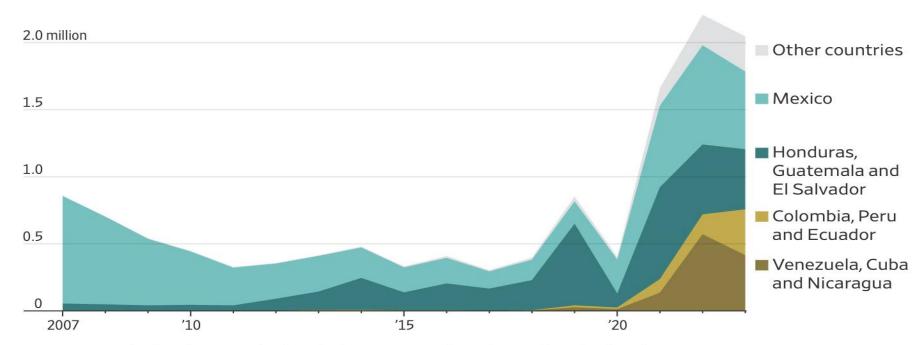
Fiscal years 2020 through 2023, internal projection for fiscal year 2024



Data: Immigration and Customs Enforcement, obtained internal documents; Chart: Axios Visuals

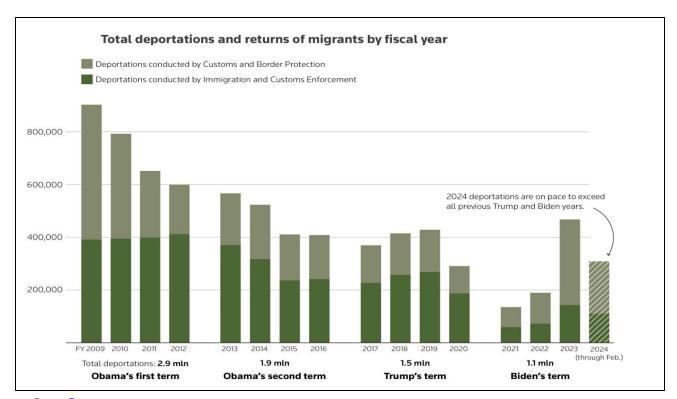
Illegal border encounters by country of origin, annual though FY 2023

Illegal border encounters by country of origin, annual



Note: Data are for fiscal years and only include encounters along the southern land border. Source: U.S. Customs and Border Protection

Deportations by Fiscal Year: 2009 - 2024



Source: Reuters

In FY23, numbers apprehended at the U.S.-Mexico border surpassed Trump's highest year and was on pace to rise higher in FY 24.

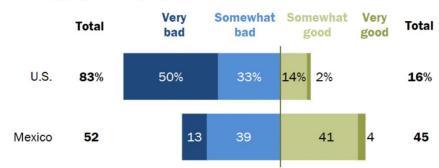
Using Title 42 during COVID, authorities could send migrants to Mexico rapidly. That practice ended in May 2023. Migrant numbers increased, despite increased US deportations.

June 2024 Biden Executive
Order imposed new
restrictions. Since deportations
have risen & encounters down
through Trump term to date.

2024 Mexican & American Border Perceptions

Americans are more critical than Mexicans of the way U.S. government is handling migrants at the border

% who say the **U.S. government** is doing a ___ job dealing with the large number of people seeking asylum at the U.S. border with Mexico



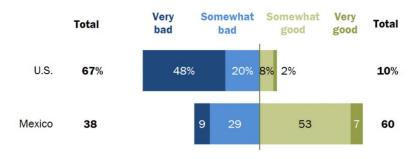
Note: Those who did not answer are not shown. Source: Survey of Mexican adults conducted Feb. 23-April 27, 2024, and survey of U.S. adults conducted April 1-7, 2024.

PEW RESEARCH CENTER

Source: Pew Research Center

Two-thirds of Americans, but far fewer Mexicans, say Mexican government is doing a bad job at the border

% who say the **Mexican government** is doing a ___ job dealing with the large number of people seeking asylum at the U.S. border with Mexico



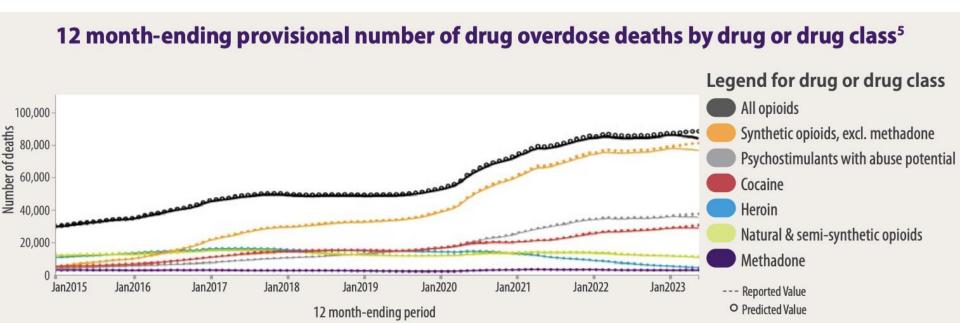
Note: Those who did not answer are not shown. In the U.S., "Not sure" was also a response option; 22% said this,

Source: Survey of Mexican adults conducted Feb. 23-April 27, 2024, and survey of U.S. adults conducted April 1-7, 2024.

PEW RESEARCH CENTER

Crime: Better Collaboration & Results?

Driver: US Drug Overdose Deaths at 107,000 in full year 2023 Synthetic Opioids: 75,000 deaths; Many saved by rapid treatment



Source: 2023 OVERDOSE EPIDEMIC

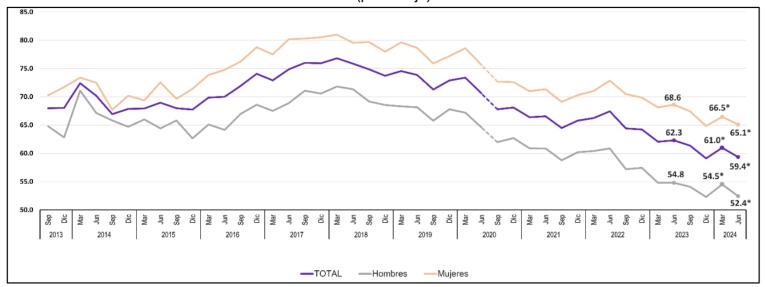
2024 Perception of Public Insecurity Improving, but 59% of Mexicans feel insecure in their cities

SOCIAL PERCEPTION OF PUBLIC INSECURITY AT THE

NATIONAL LEVEL (PERCENTAGE)

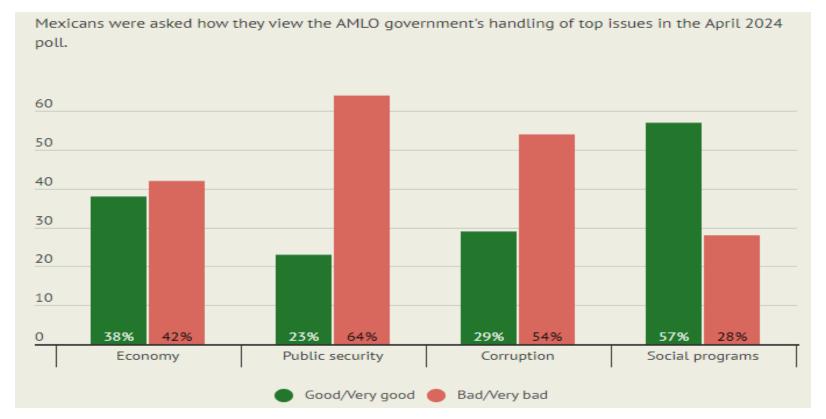
PERCEPCIÓN SOCIAL SOBRE INSEGURIDAD PÚBLICA A NIVEL NACIONAL

septiembre de 2013 a junio de 2024 (porcentaje)

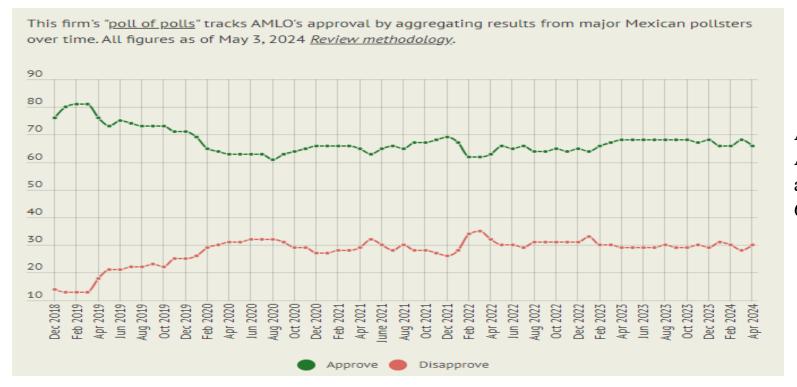


Source: INEGI (2024)

2024 Perception: AMLO's Handling of Issues: Underwater on Security, Economy and Corruption



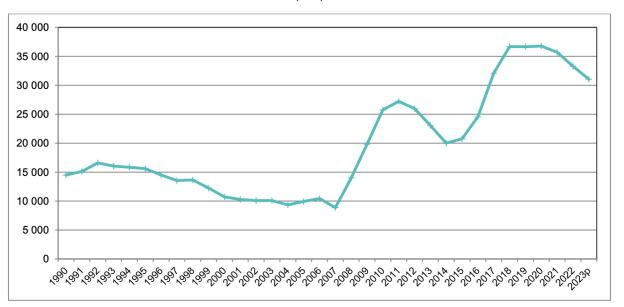
AMLO's 2024 approval overall was maintained in the mid-sixties percent.



April 2024: AMLO had an approval of 66%

Homicides and Femicides: Still at Crisis Levels





2020 Record 36,773

2023 declined to 31,062

A record **170,000 plus**

homicides in AMLO's administration.

Plus, many unaccounted and missing.

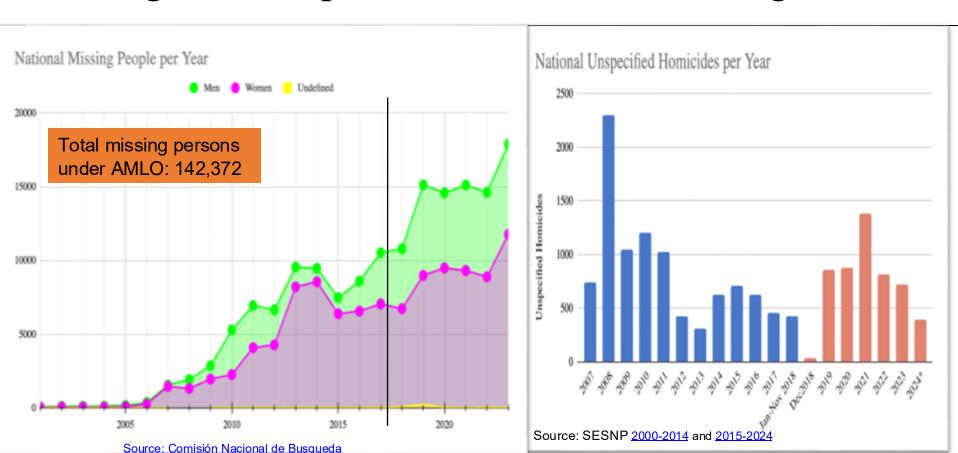
Organized crime rate way up

Security & justice spending decreased

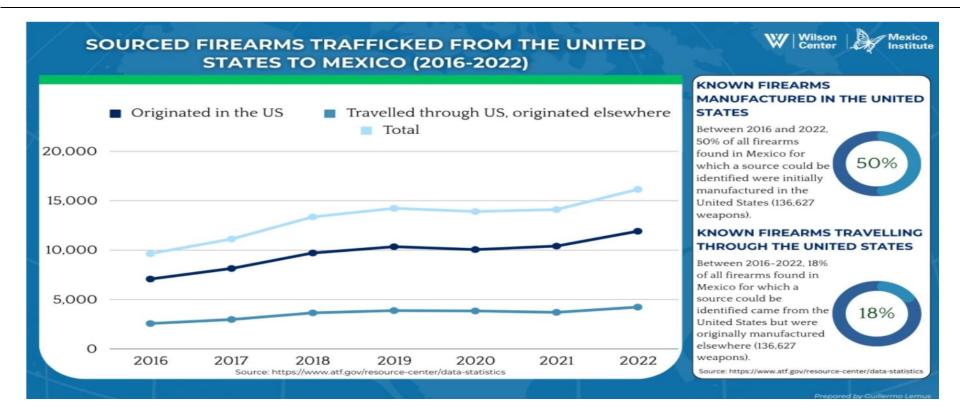
Violence cost 19.8% GDP in 2023, \$245 billion

\$19-30 billion drug profits
US main source of crime guns

Missing and Unspecified Homicides through 2024



2016-22, 68% of traced guns had a US conection. Rifles increased by 105%. Calls for more action from both sides.



Mérida Initiative: 2007-2023

U.S.-Mexico Merida Program Goals Established 2007

- 1. Disrupting the operational capacity of organized crime.
- 2. Institutionalizing reforms to sustain the rule of law and respect for human rights in Mexico.
- 3. Creating a "21st Century Border".
- 4. Building strong and resilient communities.

Over \$3.5 billion appropriated since 2008.

\$1.6 billion plus spent on training and equipment via over 100 programs to bolster Mexican capacity. Progress on some technical training.

Mexico has spent over 10 times more, but heroin, fentanyl and meth trafficking still massive, violence still high, and well over 90% impunity on most crimes.

US funds: \$155 mil in FY 2019, \$158 mil in FY 20, \$159 mil in FY 21, \$127 mil in FY 22 request; FY 23 & FY24 requests: \$114 & \$111 million.

Total US aid 2001-23: \$19.4 billion

Law Enforcement & Security Cooperation: 2007-24

Mérida Initiative & Agency-to-Agency Cooperation (2007-21)

Defense Dialogues & Cooperation

Security Coordination Group (est. 2014) High-Level Security Group (est. 2019)

Cabinet-Level Security Dialogue and Bicentennial Framework (2021 on)

Expert Suggestions for Cooperation (2018-2024) Most is in processes or more needed.

Outside experts urge an alignment of key security objectives.

- 1. Create a bilateral coordination group to reconcile the priorities of both nations (done).
- 2. Build cooperation with the National Guard and at sub-national levels (in process).
- 3. Training to improve Mexican law enforcement and criminal justice system (in process); launch joint investigative work, including on illicit finance (more needed).
- 4. Establish/re-activate/strengthen **international liaison units**, **including at border**, to help with investigations, information-sharing, etc.; deepen prosecutor cooperation (more needed).
- 5. Create a joint U.S-Mexico task force on countering fentanyl trafficking (more needed).
- 6. Exchange best practices on **drug abuse prevention** & **harm reduction** strategies (started).
- 7. Enhance cooperation to strengthen local policing and justice in Mexico (some underway).
- 8. Enhance cooperation on migrant smuggling & Central America networks (in process).
- 9. Separate cannabis regulation from security cooperation (so far yes).

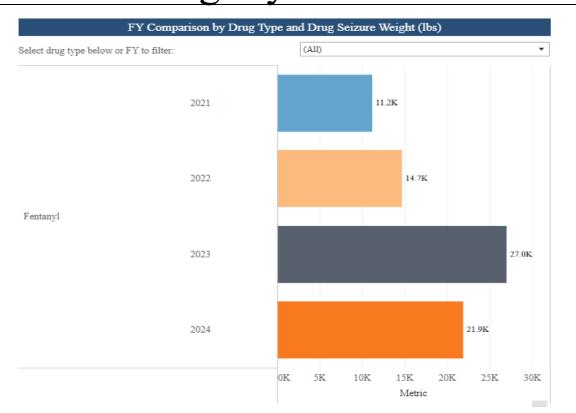
2017-2021 Growing Challenges on Illicit Drugs

- 2017 agreement to comprehensive strategy on supply and demand for illicit drugs. Attack entire criminal business network from means of production, cross-border distribution networks to profit flows and weapons procurement. Tools: physical barriers, technology, patrolling, eradication, enhanced cooperation, anti-addiction programs. Never Fully Implemented.
- In 2018, AMLO ordered a review, but did not agreed to update strategy until October 2021
- U.S. concern grew. December 2019 U.S. citizen families massacred; US threat to designate cartels as Foreign Terrorist Organizations sparked progress, but opioids and meth continued massive flow northward, drug organizations flourish, US drug overdose deaths surge.
- Former Mexican Defense Secretary's arrest in late 2020 generated Mexican law <u>sharply</u> <u>restricting anti-crime cooperation.</u>
- VP Harris June 2021 visit sparks launch in October of a new High Level Security Dialogue
 & Bicentennial Framework. Cooperation problems persist but <u>stronger efforts 2022-24</u>.

New Start: Bicentennial Framework for Security ...

- US and Mexican cabinet members agreed to replace Merida with a new "Bicentennial Framework for Security, Public Health and Safe Communities" in October 2021.
- Agreed to forge a more detailed action agenda by the end of 2021 and then a 3-year action plan.
 - Protect people: public health, supporting safe communities, reducing high-impact crimes.
 - <u>Transborder crime:</u> target arms trafficking, illicit supply chains, human trafficking & smuggling.
 - <u>Pursuing criminal networks</u>: disrupting financiers & strengthening security/justice sectors to prosecute; address cyber threats, cooperate on extraditions.
- 26 joint objectives announced January 2022. No clear action plan, metrics or evaluation process.
- March 2023 Phase 2: focus fentanyl, arms trafficking, migrant smuggling, illicit funds,
 TCOs. US initiated wave of sanctions, indictments, China focus, international cooperation; Mexico also increased efforts.
- NEEDED: more trust, more criminals to justice, reduce cross-border crime flows.

Fentanyl Seizures SW Border up 241% FY 2021-23 In FY 24 slightly below FY 23 levels but still high



Fiscal Year	Total (Pounds)	
2021	11.2K	
2022	14.7K	
2023	27.0K	
2024		
(to Sep)	21.9K	

Fentanyl Seizures Soaring: up 1,304% FY18-23; Rose 84% FY22 to FY23; Down but high in 2024.



Fentanyl Seizures

2023 FY: 27,000 lbs 2024 FY: 21,900 lbs

Persistent Challenges: need trust and results



- <u>"Chronic irritants" to security cooperation continue</u>. Frustration grows. Foreign Terrorist Designations needed. Military Stikes needed?
 - 1. Corruption & mistrust persist (better vetting).
 - 2. Weak Mex. enforcement & justice systems.
 - 3. Human rights violations continue.
 - 4. Weapons trafficking southward serious.
 - 5. Illicit money flows to Mexico.
 - 6. Need top-level political commitment; whole of government strategies.

Trade, Investment, and Competitiveness: NAFTA to USMCA and Beyond



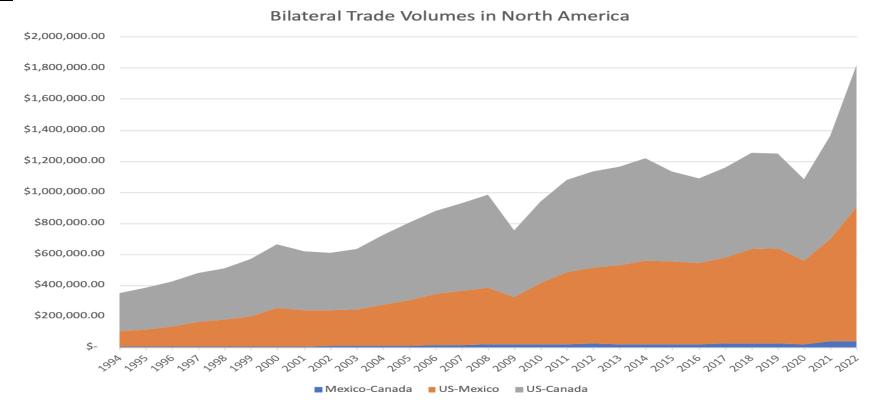
North American Trade

- Canada, Mexico and the U.S. trade over \$1.8 trillion a year.
- \$4.3 billion a day, reflecting shared production networks.
- More than US trade with all the European Union (\$1.22 trillion) and 2.7 times more than with China (\$575 billion).
- Up to 11-12 million U.S. jobs are supported by trade & investment with both neighbors. 17 million jobs in the region in 2022.
- Some 50 percent of North American trade is intermediate goods.
- Nearshoring and reshoring investment growing significantly.
- New US programs, <u>tariffs on China making a difference</u>. Mexico tightening too.

North American Goods & Services Trade: Over \$1.9 trillion

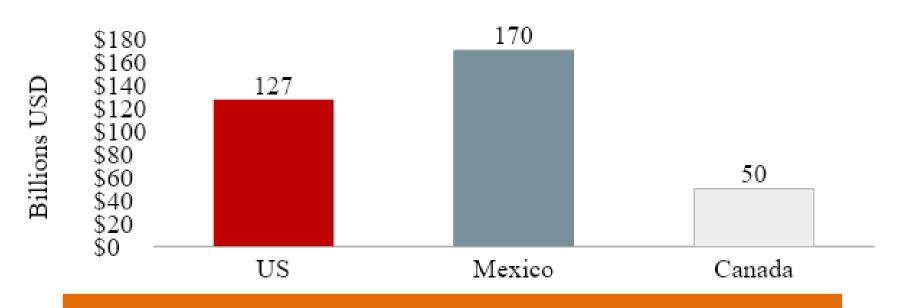
Trade up over 4 times since NAFTA began1994:

Mexico \$935 billion & Canada \$903 billion



Source: Secretaria de Economia, 2018; BEA, 2018; Census Bureau, 2018; Americas Society, 2019, USTR 2024; CSIS 2025

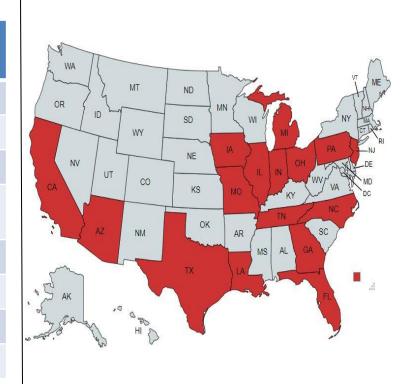
NAFTA Countries were richer each year due to "extra" trade growth (2014 estimate)



The pure economic payoff for the U.S. estimated at \$400 per person

Rank Order: Top States' Exports To Mexico 2023

State	Volume \$USD (Billions)	State	Volume \$USD (Billions)
Texas	129.5	Oregon	6.5
California	33.2	Tennesse	6.1
Michigan	14.5	Pennsylvania	5.4
Illinois	12.9	North Carolina	5.4
Ohio	8.2	Georgia	4.8
Arizona	8.0	Wisconsin	4.3
Indiana	7.5	Florida	4.2
Lousiana	6.9	Missouri	3.8

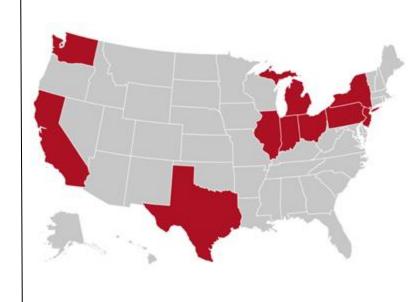


Source: ustrade.census data, 2024

Top U.S. States' Trade with Canada 2023

- Canada: United States' 2nd export partner, accounting for more than 18% of the total.
- Canada is the number one export market for 35 U.S. states, and the largest foreign supplier of oil, natural gas, and electricity to U.S.

Top 10 Trading States			
State	\$USD (Billions)	State	\$USD (Billions)
1. Texas	35.8	6. California	19.0
2. Michigan	27.4	7. Indiana	14.9
3. Ohio	21.4	8. Washington	9.5
4. Illinois	20.5	9. Kentucky	9.1
5. New York	19.5	10. Tennessee	8.8



Source: ustrade.census data, 2024

Net 12 million U.S. Jobs Related to Trade with Mexico & Canada Top 10 states below (2019)

Trade with Mexico: 4.9 million		
No.	State	Net Number of U.S. Jobs
1	California	+ 572.2
2	Texas	+ 399.5
3	New York	+ 325.5
4	Illinois	+ 198.0
5	Pennsylvania	+ 195.7
6	Ohio	+ 170.9
7	Georgia	+ 158.2
8	North Carolina	+ 150.6
9	New Jersey	+ 141.2
10	Virginia	+ 135.3

Trade with Canada: 7.2 million			
No.	State	Net Number of U.S. Jobs	
1	California	+ 898.5	
2	Texas	+ 549.4	
3	New York	+ 475.9	
4	Florida	+ 446.3	
5	Illinois	+ 293.7	
6	Pennsylvania	+ 282.3	
7	Ohio	+ 257.5	
8	Georgia	+ 229.2	
9	North Carolina	+ 225.8	
10	Michigan	+ 209.7	

Source: Trade Partnership, 2019

NAFTA to USMCA (T-MEC, CUSMA)



- The USMCA (United States-Mexico-Canada Agreement), or T-MEC in Mexico, replacing the 1993 NAFTA (North American Free Trade Agreement).
- New agreement signed on November 30, 2018.
- A revised agreement reached on December 10, 2019.
- U.S. Senate approved and President Trump signed USMCA in January 2020.
- USMCA entered into force July 1, 2020. Review to start 2025/26.



Main elements of the USMCA (T-MEC)



- Rules of Origin, wages and steel for Vehicles to be phased in 2020-2023
 - 75% of the value of a vehicle to be produced in the region (up from 62.5%); 70% of steel and aluminum.
 - 40%-45% of auto content produced by workers earning over \$16 per hour.

Dispute Settlement

- Maintains NAFTA's dispute-settlement provision over unfair trade practice allegations (Chapter 19) and state to state differences of treaty interpretation (Ch. 20), but limits investor dispute (ISDR) options to key sectors of U.S.-Mexico investment; eliminates coverage for U.S.-Canada issues. New "rapid" dispute settlement for labor enforcement. Eliminated ability of a government to block a dispute settlement panel.
- Updated Treatment of Intellectual Property Rights, Digital Trade issues, Labor, Environment...
 - Achieved or exceeded most of modernization goals sought, including stronger labor rights provisions, IPR protections, includes ecommerce & data issues, anti-corruption, competitiveness, SMEs, among others.
- Sunset Clause: 16-year lifetime for the agreement; review every six years; possible 16-year renewal.
- Agriculture: Seeks to address concerns over Canada's dairy policies; biotech & food safety.



Implementing USMCA



Governments agreed on procedures to monitor compliance, set up the dispute settlement systems, new committees to work through problems and build cooperation, and much more.

Post-Pandemic: Agreed on need to build resilient supply chains & smarter, modern borders to support trade. Takes govt-to-govt and private sector collaboration beyond USMCA alone.

USMCA Concerns:

- Mexico: Building Labor rights. Violating provisions on energy investments and regulations. Not honoring regulatory commitments on agriculture biotech (corn).
- United States: Respecting vehicle rules of origin commitments; lost disputed panel.
- Canada: Honoring dairy & data commitments; Canada complaints re softwood lumber.
- China: concerns about Chinese investments and goods arriving via Mexico.

Biggest gain: reduced uncertainty. Need good implementation & enforcement, work on **competitiveness**; SMEs; digital trade, regulation; China. Parties will review results in 2026.





USMCA Boosts Mexico and Canada to Forefront of US Goods Trade in 2023

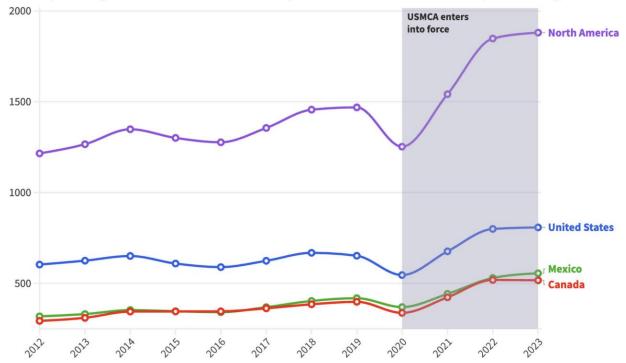
Country	Exports	Imports	Total Trade Value
Mexico	\$322.74B	\$475.22B	\$797.96B
Canada ••	\$354.36B	\$418.62B	\$772.97B
China	\$147.78B	\$426.89B	\$574.66B
Germany	\$76.70B	\$159.27B	\$235.97B
Japan 🔵	\$75.68B	\$147.248	\$222.92B
South Korea	\$65.06B	\$116.15B	\$181.21B

Data source: US Census Bureau

Note: Dollars on a nominal basis, not seasonally adjusted Author: Xavier Delgado and Diego Marroquín Bítar

North American Intra-Regional Trade Soars 50% Under USMCA

Exports of goods and services to USMCA partners in billions of US dollars, 2012 through 2023*



*Latest available data for Canada services is 2022

Source: Author's own calculations using data from US Census Bureau, Secretaría de Economía, Statistics Canada, US Bureau of Economic Analysis. Author: Diego Marroquin & Xavier Delgado

New: High Level Economic Dialogue (HLED)

- 1. Revived the US-Mexico HLED set up in 2013 to advance strategic economic and commercial priorities for both countries; Trump Administration abandoned.
- 2. Cabinet ministers launched. Complementary to USMCA. Four Pillars:
 - a) "Building back together": encourage resilient and reliable supply chains; renew border modernization to better manage and promote efficient trade flows.
 - b) "Promoting sustainable economic and social development in Southern Mexico and Central America": identify best mix of programs and tools to get results.
 - c) "Securing tools for future prosperity": promote collaboration on **cross border information and** technology systems, including cybersecurity policy.
 - d) "Investing in our people": Look at ways to encourage workforce development including among disadvantaged populations.

Senior meetings reported work underway, but few clear achievements.

Vitalizing the North American Leaders Summit (NALS): competitiveness, health and ...

Nov 2021 & Jan 2023, the North American Leaders Summit ambitious agenda (29 items): Next Summit postponed; Needed to review; share results to date; decide if continue.

1. Competitiveness:

Created ministerial working group to attract nearshoring and resilient supply chains;

Hold trilateral forum with private sector on semiconductors (May 22);

Map semiconductor needs and opportunities;

Expand critical mineral mapping;

Expand student mobility;

Convene experts on building workforce skills in key sectors (over 5 years).

2. Health:

Strengthen North American plan to respond to health crises (NAPAPI).

North American Leaders Summit Agenda, part II: Environment, Democracy, Migration, Security

3. Environment and Climate:

Forge strategy to reduce methane emissions in solid waste and wastewater;

Cooperate to achieve Global Methane pledge; Develop a food loss and waste reduction plan; Collaborate on bus best practices;

Develop plan to install EV chargers along international borders;

Trilateral cooperation to conserve 30% of world's land and ocean by 2030;

Work to develop a North American clean hydrogen market.

4. Diverse, Inclusive, equitable, democratic societies:

Trilateral exchange on equity & justice, violence against indigenous women, girls & LGBTQI+ Declaration on Equity and Racial Justice.

Migration and Security:

Work to achieve safe, orderly, humane migration; cites several specific steps.

North American Drug Dialogue Principles met, held Public Health Summit,

Collaboration against trafficking in arms & drugs and chemical precursor diversion.

Collaborate on Nuclear Security and Safety; sharing cyber security best practices

Resume North American strategy to combat human trafficking.

North American Investment

In 2022, Canada's FDI in the U.S.: \$809 billion (52% of Canada's investment abroad)

In 2022 Mexico's FDI in the U.S. reached: \$97 billion (50% of Mexican investment abroad)

The U.S. had \$569 billion FDI in Canada and Mexico (9% of US international investment)



US FDI in Canada in Canada \$438 billion \$871 million

Mexico's FDI in the US \$97 billion \$809 billion

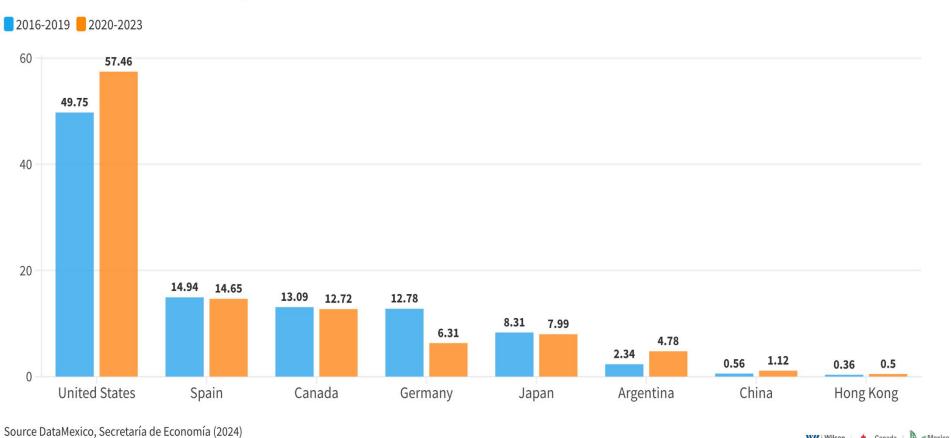
US FDI in Mexico \$130 billion

Canada's FDI in Mexico \$26 billion

Sources: OECD Stat Database (2023); OECD Data, inward FDI stocks by partner country (2023).

FDI in Mexico: North America Leads the Charge

Cumulative FDI by country of origin, 2016-2029 and 2020-2023, billions of U.S. dollars





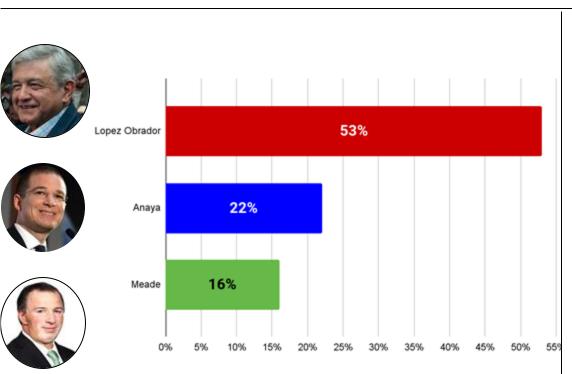






Elections & AMLO's Policies/Performance

2028 Results: Launches AMLO's "4th Transformation"



July 2018 voter turnout: 63.5%

AMLO won 53% of vote. (PAN 22%; PRI 16%)

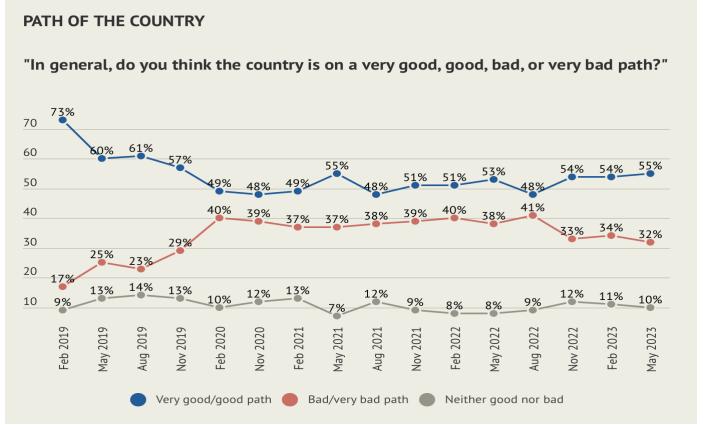
Andres Manual Lopez Obrador's party, Morena, won big majorities in Congress.

AMLO took office December 1.

Most powerful President in
decades: few counterweights.

Source: Instituto Nacional Electoral; Consulta Mitofsky, 2018

Mexicans Appear Satisfied with Country: More say on a good path than a bad one



AMLO's Policies: Fourth Transformation



Economic Policy: Reducing Inequality while growing economy

- Focus on developing Mexico's internal market; encourage investment.
- Build Infrastructure (e.g. railway, airport, oil refinery); (some in progress).
- Redirect spending to the poor but won't raise taxes or increase debt (debt up).
- Lower taxes along U.S. border (done).
- Aim to achieve 4% average GDP growth over his six-year term (fell short);
- Develop south of country: Maya train, cross isthmus train (in progress).
- Expand Educational opportunities: apprenticeship programs and new universities.

Energy: Strengthen Energy Independence and Public Sector role

- Strengthen oil company (PEMEX) & electricity authority (CFE) (questionable).
- Limit gasoline price increases; decrease prices in several years.
- Build new refineries (one built).
- Slow/reverse previous energy reform allowing private sector role (done).



AMLO's Goals and Early Actions

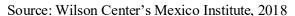


Reduce Poverty:

- Increased minimum wage.
- Launched **youth jobs** programs.
- Subsidize inputs for small farmers;
- New Programs to benefit indigenous.
- Provide universal health coverage starting with elderly.

Attack Corruption and Government Inefficiency:

- Better supervision of public spending; increase legal penalties for corruption.
- Cut officials' salaries. Reduce staff. Slash existing programs.
- Name independent "Fiscal General"; active Financial Crime Unit.
- Promised to pursue corruption investigations.
- Use direct means to consult "the people."



Security Proposals and Goals – few met



Security:

- End to the War on drugs hugs not bullets.
- Consider reforms on drug production and use.
- Social, education and jobs programs to weaken crime's attraction.
- Provide alternatives to drug cultivation and fuel theft.
- Generate peace though non-violent methods.
- Emphasize human rights.
- Strengthen the judicial system.
- Expand National Guard across 226 regions.
- Public Goals not achieved:
- reduce crime rate by 15%(not achieved).
- reduce homicides and car theft by 50% (not achieved).
- reduce public perception of insecurity from 80% to 39.4% (not achieved).
- boost World Justice Project's Rule of Law score to 0.60 by 2024 (not achieved).





AMLO after 6 years in office: Mixed Results

- Popularity: consistently over 50%. Talented political communicator.
- <u>USMCA and US</u>: trade growth essential for Mexico's post-pandemic recovery.
- Economy: Contraction 8.2% in 2020; rebounded 5% in 2021; 2022 3%; 2023 3.2%. Proximity of US market is sparking exports. Massive US remittances.
- Poverty: By 2023, <u>5.7 million fewer Mexicans lived below the poverty line</u> than in 2018 (56 million); more \$ directly to poor, but <u>those in extreme poverty increased</u>.
- Health Care: 30 million more than in 2018 with no access to health care.
- <u>Infrastructure Controversial</u>: Dos Bocas refinery, Tren Maya over budget. Working to complete trans-isthmus railway (Tehuantepec). New Felipe Angeles airport under-used.

AMLO after 6 years: Results, part II

- <u>Crime</u>: Set <u>record for number of homicides over presidential term</u>. Homicide rate improving but <u>criminality 3rd worst in world 2023</u>.
- Fentanyl seizures set record 2023.
- Impunity high, 92% crimes no complaint lodged or investigated.
- · Corruption: Mexico dropped in Vance Center's regional ranking.
- <u>Democracy, Polarization</u>: <u>Undermining independent regulators & institutions</u>; <u>publicly attacking</u> electoral authorities (INE), Supreme Court, NGOs, critics and press.
- Expanding Military roles to take on many civilian tasks
- Pressing change of election & judicial systems with constitutional reforms.
- Migrants: Cooperating with US; had clashes with Republicans on border/crime.

Human rights, Governance, Democracy Indicators

- Article 19: 2022 was the deadliest year for journalists (15); govt spying & threats.
- Mexico Peace Index: Improved peacefulness results 2021-22, but 2015-23 homicides up 62%; firearms crime rate 68% higher; 2022 org crime highest ever.
- Organized Crime Index: 2023 Mexico 3rd worse of 193 countries.
- World Justice Project Rule of Law Index: 5 yr. Declining; ranks 116/142 countries.
- Vance Center Corruption Index: Mexico ranks 9 of 17 in Latin America. Down 3 places since 2020. Transparency International 126 of 180 countries.
- Economist Democracy Index: "hybrid regime," ranks 90th of 167 countries; down from 66 in 2017. Freedom House: 60/100 freedom score, down from 65/100 in 2017.

Support for autocracy in Mexico: growing concern

- Mexico was the country with the <u>largest growth in</u> <u>support for autocratic regimes between 2017 and</u> <u>2023</u> (Pew Research Center).
- Specifically: support for a "system in which a strong leader can make decisions without the interference from parliament or the courts," went up 23%.
 - Kenya, the next highest, rose 13%.
 - 58% of Mexicans were surveyed as believing a military regime in the country is a "good" or "very good" thing.



Criticisms of the "Fourth Transformation"



- Power centered around President: weakened independent bodies, cabinet.
- Fiscal Austerity costly: reduced government effectiveness, weakened civil service.
- **Economic growth poor:** Below promised average 4% per year GDP growth annually.
- Education & social programs mixed: buying political support; not improving results.
- Energy concerns: PEMEX debt up, production down; losses for CFE; Worry about future supply and missed potential for green energy.
- Corruption: Less transparency, worry with military-led work.
- Public Security: record homicides for AMLO's "sexenio," reliance on military.
- <u>Democracy threats</u>: Weakening independent voices in government, media, and civil society. AMLO outspoken against critics. Trying to weaken checks and balances.

Migration

Migration Challenge: US pull & pushes North



General:

- 1986, 1990, 1996 migration reforms did not alter the supply and demand or push and pull factors.
- Migrant flows were high from late 1970s and undocumented migrant numbers grew to around 2007.
- US businesses wanted migrant workers (not punished); migrants from Mexico and elsewhere sought work.
- US reforms by limited temporary work programs and stepped up enforcement; more migrants stayed.
- US politics became polarized on migration. Bush (2007) and Obama (2013), Biden (2024) reforms floundered.

Obama: Obama tried increased enforcement and to help immigrant children with DACA by Executive Order in 2012.

Obama called "deporter in chief;" unable to make asylum, immigration system run more efficiently or get reform.

• Dealt with 2014 surge with more border enforcement, Mexican enforcement and aid to Central America.

Trump: Harsh measures reduced numbers but created great hardships; did not deal with driving forces.

Spent on questionable border wall; sent many to wait for asylum in Mexico; weakened US immigration system.

• Pandemic reduced cross border flows & added health concerns as rationale for limits, but numbers grew in late 2021.

Biden: Biden: unprecedented migrant flows and weak responses; Spring '23 reforms but migrants surged again;

• 2024 bipartisan bill fails; led to new tougher policy by E0, by the executive.

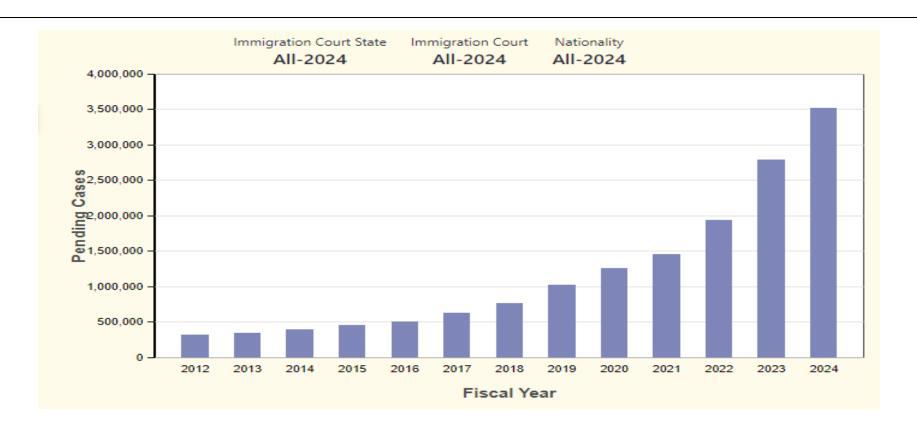
Trump Returns with a big focus on stopping migration and drug trafficking as a top priority: seeks Mexico's action!

Migrants at SW Border: FY 2022/23/24 record "encounters"; 20 million moving in hemisphere



- Big jump from Venezuela, Nicaragua,
 Haiti, Cuba, plus out of hemisphere
- US & Mexico increased use of legal pathways & enforcement.
- Led to sharp US criticism of Biden
- Est. 8 million in US by Oct 23 under Biden. Led to tough June 24 E.O. reducing migrant flows.
- Trump has continued to limit numbers; pressed Mexico to reducing numbers.
- US reforms and funds still useful in action.

Immigration Court Backlog: 3.6 million Jan 24



Mexico's 2024 Elections

June 2024 Mexican Election Results

Voter Turnout: 60.92% (59 of 98 million registered voters)

Presidential Results:

Claudia Sheinbaum: 59.35% of the vote



Xóchitl Galvez: 27.90% of the vote



Jorge Alvarez Maynez: 10.41% of the vote

Governorships:

- Morena and allies won 7 out of the 9 governorships
- CDMX, Morelos, Puebla, Veracruz, Yucatan, Tabasco and Chiapas.
- PRI-PAN-PRD Coalition won Aguascalientes.
- Movimiento Ciudadano won Jalisco.

Governorship Composition







Policy Vision: Priorities



Claudia Sheinbaum

Private Sector	State as the key engine behind development but work with private sector. Promote regional development hubs; infrastructure.
Energy Sector	State-led energy sector with some private participation. Increased openness to efficiency criteria guiding electricity sector and renewables. Energy self-sufficiency and security key priorities. Modernize networks to facilitate energy distribution.
Energy Transition	Pursue energy transition with priority for social development, starting with petroleum derivatives but interest in more renewable projects. Increase energy storage capacity, facilitate rail transportation, and interest in EVs.
Security	Consolidate the National Guard within the Defense Ministry and increase interagency intelligence cooperation with police and investigators. Reform judicial branch and focus on root causes of violence to reduce insecurity.
Governance Style	Strengthen executive branch vis-à-vis judicial and legislative branches to carry reforms and programs.
Democracy and Institutions	Critical of current institutional framework; benefits elites. Seeks electoral, legislative and judicial overhaul, judges chosen via elections; weaken and eliminate number of autonomous institutions, but not central bank.
Social Development	Expand and strengthen existing cash transfer programs. Focus on areas experiencing vulnerability, violence, and inequality with a priority on women
World	Increased engagement with international community, especially North and Central American neighbors, while continuing AMLO's prioritizing domestic affairs.

First AMLO/Sheinbaum Focus on Constitutional Reforms in 9/24: Some implemented, Others delayed. Judicial Reform was big action.

- 1. Indigenous and Afro-Mexican communities
- 2. Electoral reform
- 3. Judicial reform
- 4. Welfare social programs (fiscal costs)
- Support to young population (fiscal costs)
- 6. Universal healthcare (fiscal costs)
- 7. Housing (fiscal costs)
- 8. Animal protection
- Rights related to food, water and the environment includes banning GMOs and fracking.
- 10. Preventive prison (extending list of crimes that would allow this)
- 11. Wages (fiscal costs)
- 12. Pensions (fiscal costs)
- 13. Railway system (fiscal costs)
- 14. Strategic Industries of the State (solidifies control over energy)
- 15. National Guard (places under the Military/Defense)
- 16. Administrative Reduction (eliminating key autonomous agencies)
- 17. Republican austerity and public servants' salaries

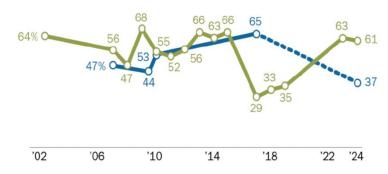


Maintaining a Partnership with Mexico?

Mexican's more positive about the US; Americans more negative about Mexico; 2017 vs 2024

Mexicans' views of U.S. have become more positive; Americans' views of Mexico have grown more negative

- % of Mexican adults who have a favorable view of the U.S.
- % of U.S. adults who have a favorable view of Mexico



Note: Since 2020, U.S. surveys have been conducted online; prior surveys were conducted by telephone. Shift in mode is indicated by a dotted line.

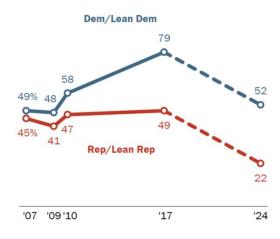
Source: Survey of Mexican adults conducted Feb. 23-April 27, 2024, and survey of U.S.

Source: Survey of Mexican adults conducted Feb. 23-April 27, 2024, and survey of U.S. adults conducted April 1-7, 2024.

- Most Mexicans (61%) have a favorable view of the U.S., compared with 33% who hold an unfavorable view.
- By contrast, 60% of Americans have an unfavorable view of Mexico, while 37% have a favorable view of their southern neighbor.

In both parties, Americans' views of Mexico have become less positive

% of U.S. adults who have a **favorable** opinion of Mexico, by party



Note: Since 2020, U.S. surveys have been conducted online; prior surveys were conducted by telephone. Shift in mode is indicated by a dotted line.

Source: Survey of U.S. adults conducted April 1-7, 2024.

PEW RESEARCH CENTER

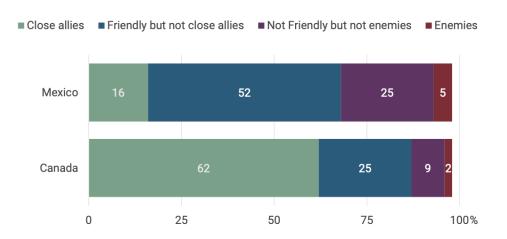
PEW RESEARCH CENTER

Source: Pew Research Center

52%: Mexico as friendly but not a close ally (16%) 62% see Canada as an ally; 25% as friendly (2023)

About half say Mexico is friendly but not a close ally of the U.S.

Percent of adults



Questions: How would you describe the relationship between the following countries and the United States? Would you say they are close allies, friendly but not close allies, not friendly but not enemies, or enemies?

Source: Pearson Institute/AP-NORC poll conducted September 21-25, 2023, with 1,191 adults age 18 and older nationwide.





US-Mexico Processes to manage issues: Likely to survive



Constructed Mechanisms/Processes to manage issues.

- USMCA process review progress in 2026 or before; disputes include corn/biotech, energy-related policies & rules of origin. Vital China's role.
- High level Economic Dialogue to improve competitiveness conditions?
- High Bicentennial Framework to work on arms trafficking, drug flows, fentanyl smuggling and illicit money flows. Work on China precursors.
- Agencies to work on missing persons, human smuggling, border upgrades.
- Migration cooperation (DHS, State) to manage flows and get regional help.
- North American Leaders Summit to build three-way cooperation on: competitiveness, supply chains, workforce development, emerging tech, etc.

Managing U.S.-Mexico Relations AMLO's legacy; Sheinbaum sustaining growth; Trump retain lead.

COVID 19: Don't neglect Lessons Learned

• Prepare to better handle future crises on health, trade, supply chains, tourism & migration.

Trade, Investment, Competitiveness:

- USMCA: monitoring implementation; collaborate (labor); use dispute settlement; growth.
- Tests: Mexico's energy & GM corn polices, China, trade surplus, Mexican legal reforms.
- Make progress in HLED/related work economic well-being beyond trade.
- Actions to enhance economic competitiveness of North America; coordinate on China.

Border and Migration: crisis levels at US-Mexico Border

- Better manage migration at the border. Send <u>strong enforcement signals to migrants.</u>
 Increase protection in Mexico. <u>Modernize border facilities and processes.</u>
- Work on root causes of migration; build regional cooperation far from US-Mexico border; improve and reform Mexican, US and regional capacities, pathways and systems; crackdown on smugglers.

Key Work Areas for US-Mexico Relations, part II

Drug and other illicit trafficking

- <u>Strengthen cooperation</u> against cross-border crime and its deadly effects (drugs, arms, money, violence); <u>demonstrate by clear results</u> on both sides of the border.
- Reduce Fentanyl flows to US; reduce drug production & violence in Mexico; Reduce Overdose deaths in US. Increase seizures of illicit arms and drugs. Increase sanctioning/arresting/convicting traffickers & facilitators.
- Reverse Mexican legal restrictions on US-Mexico investigative cooperation.
- Focus on rebuilding mutual trust through practical steps: send suspects to US.
- Transform security cooperation framework into a concrete action plan with specific goals and results and effective, transparent evaluation process.
- Address US demand as well as supply from Mexico; deal with Chinese suppliers.

Rebuild Confidence:

- Deal with negative rhetoric about partners (e.g. crime, anti-democratic steps).
- Cross-border military actions likely to generate crises; not promote solutions.

Going Forward

<u>Mexico</u>: Democracy weaker & executive stronger <u>US</u>: Trump tougher on security, migration, & border

Mexico: AMLO got some major reforms at end; now out of public view.

Sheinbaum working to bolster popular support, sustain USMCA, reduce migration, better control crime. Champion reforms that weaken Mexico's electoral and legal systems, Supreme Court, autonomous agencies; but maintains USMCA & investment environment; bolsters security/anti-migration capacity.

Mexico-US: Sheinbaum is left/"progressive," but has US ties. Strongly wants close economic relations; pragmatic but stresses independence.

For Trump: Border, migrant flows, "illegal" entrants, and drug smuggling are hot buttons. Trump pressing Mexicans on deportations, border enforcement, security vs cartels, and strong, new trade framework!

Can we manage this well?