

TOP 10 QUESTIONS

TO ASK AN ENDOSCOPY REPORT WRITER VENDOR

In the market for an endoscopy report writer (ERW), but don't know what to look for in a system? To help guide you, we've collected some of the top questions along with the answers you should hopefully be hearing when speaking with a prospective ERW vendor.

Have additional questions or want to learn more?
Call 561.235.7505 or visit modmed.com/gastro for details

TOP 10 QUESTIONS

1. HOW USER-FRIENDLY IS YOUR ERW?

ANSWERS TO LOOK FOR:

**Very user-friendly; Intuitive;
Easy to use**

REASONS:

If you have software that's difficult to use, you aren't focusing on your patients or your work. Find a solution that feels like a natural part of the process. One that allows for internet-style searches of your migrated EndoWorks® data. Why? Because, with some vendors, you can't search information in your migrated data if it's in a PDF format. But you can perform searches if the ERW imports the data as text. This is important for when you're doing studies, looking for device usage, searching the patient procedural database and participating in registries such as GIQuIC. Also, it's key to have an ERW that's integrated with a GI-specific EHR system to really experience an all-in-one solution.



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2. IS YOUR ERW WEB-BASED?

ANSWERS TO LOOK FOR:

Definitely

REASONS:

Let's face it: you are busy and you don't always have time to finish a procedure note in the hospital, check on patients for tomorrow or even see how well your office is performing. With a web-based system, you're not tied down to one spot. You can accomplish all of those tasks virtually anywhere you have internet connectivity, giving you the freedom to work from where you need to be. Now that's convenient.

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3. DOES YOUR ERW OFFER A CLOUD-BASED OPTION?

ANSWERS TO LOOK FOR:

Absolutely

REASONS:

The option of having your system in a cloud-based environment provides you with many potential future advantages. For example, consider storage space you're currently dedicating to your ERW and the total cost you incur maintaining a server and those server licenses. In a cloud environment, you can utilize that space for other applications. Moving to a cloud environment may also allow you to utilize the same healthcare interface within various facilities in your network.



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4. ARE THE COSTS FOR GENERAL UPDATES INCLUDED DURING THE TERM OF THE CONTRACT?

ANSWERS TO LOOK FOR:

Yes

REASONS:

When it comes to financial costs for products and services, surprises are often not positive. So when looking for an ERW vendor, make sure that you know up front what your costs are, including for updates to the system. There are vendors out there who may charge extra for updates that are provided to all customers generally. You don't want to be surprised with these charges you didn't plan for.

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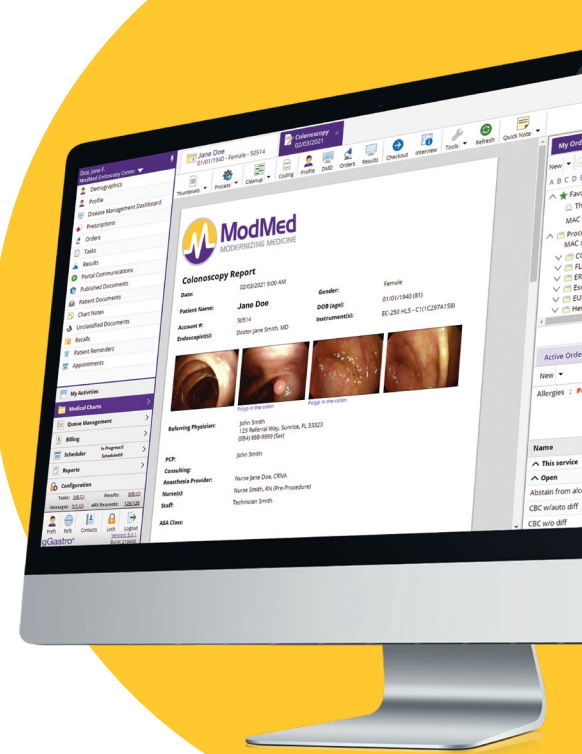
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5. DO YOU HAVE A LIMIT ON THE NUMBER OF CONCURRENT USERS?

ANSWERS TO LOOK FOR:
No, that's not efficient

REASONS:

Have you ever had to wait to get on the system because all of your licenses were being used at the same time? Extremely inefficient, right? With unlimited concurrent ERW users, you can have all of your procedure rooms running and still still have access to your ERW system at the same time. It just makes sense.



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6. IS YOUR PROCEDURE NOTE FINALIZED WITH ONE CLICK OR ARE THERE SEPARATE SELECTIONS TO FINALIZE AND EXPORT DOCUMENTS?

ANSWERS TO LOOK FOR:

It only takes one click

REASONS:

One ERW of note offers a Process All button. What does that do? Simply put, it saves you time. With just one click, you can press the Process All button to finalize your procedure note, which then triggers the report back into the hospital and patient chart, sending the referral and discharge letters and submitting the charges to your billing and collections in-house team or vendor. This allows you some peace of mind.

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7. DO YOU CHARGE FOR INTERFACING WITH GIQuIC, MIGRATING ENDOWORKS DATA OR ADDING A PULMONARY MODULE?

ANSWERS TO LOOK FOR:

No, those are included

REASONS:

If you like saving money and don't want to incur additional costs for GIQuIC interfacing, EndoWorks data migration or adding a pulmonary module, be sure to ask if it will cost you. With many ERW vendors, these charges are common and can add up. But there are ERW vendors out there that don't charge for these.

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8. WILL INTEGRATING NURSING NOTES SAVE TIME FOR MY STAFF, TOO?

ANSWERS TO LOOK FOR:

Of course

REASONS:

Cutting down on duplicate entry not only helps to save time, but also it can help to eliminate errors which can lead to improved accuracy. The chance of making an error increases each time you have to manually input notes. So look for a system with integrated nursing notes. In addition, when nurses document in the same system as the physician, you don't have to worry about doing it again later in the process.



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9. DO I NEED TO SPEND HOURS CUSTOMIZING MY ERW TO FIT MY WORKFLOW?

ANSWERS TO LOOK FOR:

No, you're not a computer engineer

REASONS:

You should be spending your time caring for your patients, not coding your software. In your ERW search, check to see which vendors offer software built by actual gastroenterologists. That can lead to an ERW that fits your unique workflow without need for large-scale customization. If you do want to fine-tune, that's completely fine. Just remember that ERW company you choose should make that easy for you.

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10. ARE THERE TOOLS I CAN USE TO DIAGNOSE OUR INTERNAL PERFORMANCE?

ANSWERS TO LOOK FOR:
Yes, powerful ones

REASONS:

In the age of value-based care, not knowing how you're performing or what your patient outcomes look like is no longer an option. But you also don't have hours to spend diving into every detail. So consider an ERW that offers you powerful analytical tools that can help you easily uncover actionable insights into the operational and clinical aspects of your business. Even better, some systems have software that works in the background and automatically runs reports as you go through your day. That's a great way to save some time.



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Used in over 369 gastroenterology ASCs and 1,820 endo rooms, Modernizing Medicine® Gastroenterology offers an ERW that has the right answers to all of these questions.

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