DIGITAL OBJECTIVES

- DRIVE FEET IN-STORE & INCREASE BASKET SIZE
- PLACE EMPHASIS ON THE EASTER RANGE
- DRIVE CUSTOMERS TO PROMOTIONAL LEAFLET

FOCUS AREAS



ROASTS & EASTER FEASTS



HOT CROSS BUNS

LIQUOR

THESE CATEGORIES FOCUS
ON THE EASTER FAMILY
EXPERIENCE

INSIGHTS



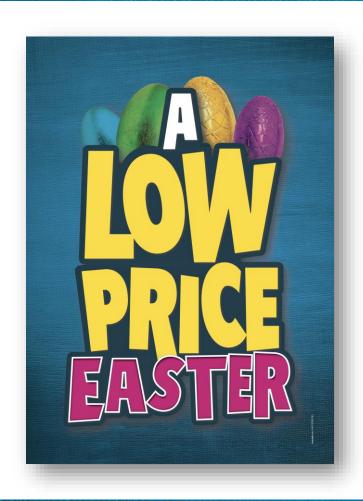
- Many people from across Africa tend to go home during Easter.
- Unfavourable economic climate means less for Easter luxuries.

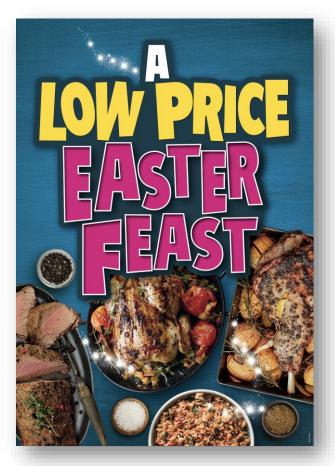
Our shoppers can not afford luxuries during Easter, but with our low prices they can get everything they need.



ABOVE THE LINE

APPROVED LOOK AND FEEL









WHAT TO EGGSPECT



THE GOLDEN EGG CONCEPT Social interactive competition

Help us find our Golden Egg!

- The Golden Egg concept will be hidden across social platforms daily.
- Users comment when they find an egg to stand a chance to WIN.
- We can increase awareness of the competition using a #.





THE GOLDEN EGG CONCEPT Benefits



Increased awareness of all Easter deals.



Increases engagement.





THE GOLDEN EGG CONCEPT Social post



It all begins with our Golden Egg disappearing!

OUR GOLDEN EGG DISAPPEARS



THE GOLDEN EGG CONCEPT Individual product & price





GOLDEN EGG!





THE GOLDEN EGG CONCEPT Panoramic product & price

Gives a 180-degree effect on Facebook mobile.





AWARENESS 3D post



Video





We want to create a post where it looks like the deals are coming out of the screen.

CTA: Catch our Deals before they disappear!



ENGAGEMENTYour ultimate family feast









ENGAGEMENT Easter Bunny Filter



Option 1: Instagram Bunny Filter



Option 2: Facebook Profile Photo Filter

Promote our Easter campaign through fun social engagement activity on Instagram and Facebook.



ENGAGEMENT Instagram Story Poll



Chocolate Hot Cross Buns or Traditional?





ENGAGEMENTSpot the 6 differences





This activity is very popular with our audience.





INSTANT EXPERIENCEHow to have the perfect Family Easter





We will provide a unified story of Easter by combining all categories into a journey.



THE PERFECT FAMILY EASTER

Introduction





THE PERFECT FAMILY EASTER The Road Trip







Product description, 999.99

Product description, 999.99



THE PERFECT FAMILY EASTER The Family Feast







Product description, 999.99

Product description, 999.99



THE PERFECT FAMILY EASTER Family Activity











INSTANT EXPERIENCEMake Hot Cross Buns as a family!



HOT CROSS
ICE CREAM BUNS



HOT CROSS BUN S'MORES



HOT CROSS BUN BREAD & BUTTER PUDDING



INSTANT EXPERIENCE Recipes

