



5 REASONS WHY AUTUMN MIGHT JUST BE THE BEST TIME TO PURCHASE A HOME



1.

YEAR-END TAX BREAKS

As long as you close on the property on or before Dec. 31, any property tax and mortgage interest paid might classify as a tax deduction for this year. This can dramatically impact the amount of money you owe Uncle Sam, or increase your refund.



2.

LESS COMPETITION

The National Association of Realtors® recently noted that, in an average year, nearly half of all home sales occur from May to August. Although most people wait until the hustle and bustle of the spring selling season, you'll likely encounter less competition during fall and winter. That means less stress and a reduced chance you'll be involved in a bidding war.



3.

EAGER SELLERS

Sellers become more motivated the longer their home is on the market, especially now that the summer rush is over. If a home has been listed for a while, it may allow buyers more room for negotiation and a potentially better deal.



4.

CHEAPER MOVING PRICES

You're probably planning to hire a moving company in some capacity, whether you're moving across town or across the country. In the fall and winter, moving companies tend to be less busy, which means you might enjoy more flexible schedules and lower prices.

QUICKER TRANSACTIONS

Motivated sellers paired with less-busy title companies may mean a faster closing in fall and winter. Do you want a new home in time for the holidays or new year? It's entirely possible when you house hunt now.



Source: Brandpoint, "5 Reasons Why Autumn and Early Winter Might Just Be the Best Time to Purchase a Home." Each Office is Independently Owned, Operated and Licensed. 17_220603

