LOGO
Example
KUWIK

Meet the tech that makes restaurants happen.

Getting Started with Company

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Getting Started with Company

The Company team is excited to be partnering with you! We are 100% focused on helping restaurants build thriving businesses. We believe offering Company solutions to your merchants will make you and them even more successful.

The getting started information is here to help you understand the value Company delivers to restaurants, the value to your business and ultimately, how to work with our team to submit deals.

Let's drive more revenue together!

Your Point of Contacts

First Last
Email: first@example.com
Slack/Teams: @First Last

First Last
Email: first@example.com
Slack/Teams: @First Last

Training Assets

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- Companu Introduction and Business Opportunity Video
- Company Platform Demo Video
- Product Sheets
- Pricing Sheets
- Deal Submission Sheet
- Support Channels

We continue to add supplemental materials to Co-Pilot. If you need additional sales or training assets, please reach out to us.

Hands-on Learning and Accessing Demo Environments

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Submitting New Opportunities

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Staying Informed & Access to Demos & Deal Submission Portal

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Top FAQs

Who is our primary point of contact?
First Last is your primary point of contact for all things Company.

I have questions about merchant fit?
Please review the initial training materials. If you have a specific opportunity that you would like to discuss, please reach out to our team to discuss further.

Do you have additional training materials?
Yes, we do have a full library of additional training and enablement materials. Please reach out to us.

Do you support multi-location merchants?
Yes, we do support multi-location restaurants and hospitality groups. We work with merchants of all shapes and sizes. For multi-location deal submissions, please connect with our team to discuss the process to sign them up.

Can I sell Company without processing?
We do support the use-case where agents can sell Company to net-new merchants who may not process with you. We have a referral program outside of Company if you ever run into this situation. Please reach out to us for more information.

How long do I earn the software residual for?
The residual on the software you directly sell is for as long as you maintain the merchant under your book of business.

I have a merchant who has Company today, what do we do?
If you have a merchant who is currently processing using a non-agent MID, we will be able to swap out the MIDs. You will then be able to earn your standard rev share on the processing.

I want to train my entire office - how do we do this?
We love training entire offices. Please reach out to our team to schedule a training session. A thorough session would be about 90 minutes with Q&A.

What information is needed to submit a deal?
Company offers an automated way for you to submit a deal and auto-generate a sign-up link for your merchants. When you submit a deal, we will ask for information such as merchant name, address, requested products, MID, etc.

How can I ensure the onboarding process goes as smoothly as possible?
Here are some things you can do ensure a smooth onboarding process:
- Clear merchant point of contact who will engage with Company throughout onboarding
- Merchant owns their domain and have login credentials
- Branding materials are finalized (logo, menu, photography)
- Merchant has a finalized, diner-facing online ordering menu

What are the current integration points between Company A and Company B?
Please visit the help center articles below for more information on the various integrations between Company A & Company B:
- POS
- Online Ordering
- Reservations

Where do I learn more about your customer support?
We have an incredible customer support team, from onboarding through customer success teams. Our onboarding team will guide your merchants from Day 1 to get them up and running with their website, online ordering and any other products they purchase. You will be in the know all along the way as our teams will include you in all onboarding correspondence.