Hello Datex Team Members,

The marketing team has developed this instructional as part of our LinkedIn social media promotional campaign. This instructional can used immediately to post content on LinkedIn in groups.

We would greatly appreciate it if you would take a few moments of your valuable time to help us promote Datex Corp content on your LinkedIn site to increase our reach.

**All of the following elements (images, links, etc.) can also be found in your individual folders in the Sales Resource Library in the Marketing SharePoint.

Many thanks!

The Datex Marketing Department

How To Join Groups

Step 1:

From your personal LinkedIn page, click in the search bar



Step 2:

In search bar, type in the name of the group that you would like to join.



Step 3:

Click on the group name.

Step 4:

You will be directed to the screen below. Click on the group name that you want to join. The name of the group that you typed into the search bar in Step 2 will be at the top of the group results list.



Step 5:

Click on the group name.

Step 6:

Click the join button. You will then be automatically accepted into the group or notified of your request to join. You must wait for an admin in the group to accept you.

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Third Party Logistics	Logistics Notwork	k				
Cold Chain Professionals	Logistics Network	ĸ				
LEAN SCM - SUPPLY CHAIN M	👪 Listed group					
Freight & Logistics Professionals	204,173 members					
Trucking, Cargo Handling, War	Join					

How To Find LinkedIn Groups to Join

When deciding on LinkedIn groups to join, it is important to choose groups that relate to our industry. Groups associated with 3PL, Supply Chain, Food Processing/Manufacturing, Warehousing and Warehouse Management, & Cold Storage are group types that should be joined.

Listed are steps on how to search for groups to join

Step 1:

From your personal LinkedIn page, click in the search bar



Step 2:

In search bar, type in the group type that you would like to search



Step 3:

Click on the group type name

Step 4:

You will be directed to the screen below. Click 'See all group results' to bring up a full list of groups that are associated with the group type.



Step 6:

You will be directed to a list of groups associated with your searched group type that you can explore and join.



List of Groups to Join

To make joining groups more seamless, below is a list of links to groups. These links will take you directly to the group page where you can click the join button. You will then be automatically accepted into the group or notified of your request to join. You must wait for an admin in the group to accept you.



<u>Third Party Logistics | Groups | LinkedIn</u> <u>Warehouse & Distribution Management | Groups | LinkedIn</u>

Freight & Logistics Professionals | Groups | LinkedIn

Cold Chain Professionals | Groups | LinkedIn

Trucking, Cargo Handling, Warehousing, Logistics & Supply Chain | Groups | LinkedIn

The North American Logistics/Transportation & Supply Chain Networking Group | Groups |

<u>LinkedIn</u>

3PL Professionals | Groups | LinkedIn

A Truckload, Trucking, Logistics, Supply Chain, 3PL, Distribution group. Transportation, Transport

Groups | LinkedIn

Supply Chain & Logistics Management | Groups | LinkedIn

Shipping, Warehousing & Distribution Collaboration | Groups | LinkedIn

Logistics Network | Groups | LinkedIn

Food Manufacturing Industry Professionals | Groups | LinkedIn

Supply Chain Management Group (SCM) | Groups | LinkedIn

Warehousing and Transportation Logistics | Groups | LinkedIn

Warehousing | Groups | LinkedIn

Warehouse Management Professionals | Groups | LinkedIn

The Logistics of Logistics | Groups | LinkedIn

Global Platform Warehouse Professionals | Groups | LinkedIn

(4) Cold chain storage & distribution | Groups | LinkedIn

Rules of Engagement

- NO Promotional Posts
- Please utilize the messaging that has been created for specific content when posting in groups. You may find the content and messaging for social media posts in groups "HERE"
- Please utilize the hashtags that have been created for specific content when posting in groups. You may find the hashtags for social media posts in groups "HERE"
- Please remember to LIKE, SHARE, and COMMENT on all posts related to Datex. This helps to increase company brand awareness.
- There is never a bad time to post. Morning, Afternoon, Evening, or Night.
- Enjoy It! The more posts that you publish, the more views you will bring to content and your personal page. You can keep track of the impressions (views), engagement (likes, comments, shares), and profile views from your home page.



For a more in-depth look at your impressions, engagement, and profile views click 'Impressions of your posts'. You will be directed to the screen below. Here, you can explore your analytics on LinkedIn by the day, week, month, quarter, or year.

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Analytics				
Past 7 days 🔻				
Content performance Ø				
10,778	28			
Impressions	Engagemer	nts		
▲48.9% past 7 days	▲ 16.7% past	7 days		
Impressions 👻				
4k				
				/
3k				
2k				
			_ /	
1k				
0				
	Sep 11 Sep 12	Sep 13	Sep 14	Sep 15
Sep 9 Sep 10				