

RESUME

Daryl Vanella

135 Tomahawk Trail SE
Cedar Rapids, Iowa, 52403
Cell: (319) 640-9073
Email: dvarella46@gmail.com / dvarella@sbcglobal.net
LinkedIn: www.linkedin.com/in/dvarella

SUMMARY STATEMENT

Accomplished Independent Contractor and freelancer with over 30 years of experience in non-profit leadership, entrepreneurship, juvenile justice, counseling, education, research, and creative, technical, and inspirational writing, possessing expertise in grant writing, content creation, creative writing and nonprofit leadership. I am committed to inspiring transformation through meaningful mentorship, educational content development, inspiration and creative writing, and community-oriented service.

CORE SKILLS, HIGHLIGHTS & ACHIEVEMENTS

- **Educational Background:** Holds a BA and MA in Counseling Psychology with concentrations in Communications, Supervision, and Leadership.
- **Leadership and Coaching:** Extensive experience in guiding teams and individuals through innovative approaches to career development, personal growth, leadership, and change.
- **Research & Analysis:** Skilled in interviewing, data collection, research, grant writing, journalism, and using data-driven insights to shape impactful decisions and strategies.
- **Exceptional Communication:** Highly proficient in written, oral, and interpersonal communication, fostering trust and rapport across diverse client relationships.
- **Project Management:** Strong abilities in planning, organizing, and executing projects with high attention to detail.
- **Creative Educator & Presenter:** Designs engaging, dynamic presentations and training sessions that make complex topics accessible and enjoyable.
- **Grant Writing Success:** Secured over \$5 million for multiple agencies through strategic local, state, federal and private foundation grant writing efforts.
- **Remote Collaboration:** Proven track record as an effective independent contractor with a flexible and adaptable approach to remote work environments.

PROFESSIONAL EXPERIENCE

Life and Leadership Enterprises

Owner | August 2009 - Present

- Created and implemented online curriculum, newsletters, and hybrid courses, serving an audience of over 300 students.

- Led collaborative teams in conceptualizing and developing content for online education within a community college setting.
- Provided career coaching to clients, offering progress assessments and support in both private and academic environments.
- Coordinated an undergraduate internship program at Baker College, providing career coaching and guidance to students.
- Authored multiple successful grants, resulting in over \$4 million in funding across various non-profit agencies.

Clio Area Senior Center

Executive Director | January 2010 - April 2014 | Clio, MI

- Directed all operations as Executive Director of Clio Area Seniors Inc.
- Improved operations through strategic planning, newsletter creation, budget monitoring, and effective grant research and fundraising, achieving a 16% reduction in expenses and a 10% revenue increase.
- Built and managed a volunteer program with over 200 dedicated participants.

Resource Genesee

Director, Leadership Genesee | 2009 - 2010 | Flint, MI

- Contracted to develop and implement a Community Leadership Development Program.
- Provided mentoring and guidance to participants and oversaw curriculum content and editing.

Baker College

Adjunct Professor | 2008 - 2022 | Flint, MI

- Taught multiple courses including Grant Writing and entrepreneurialism, Human Service Administration, and Leadership, Criminal Justice Administration, Juvenile Justice Administration, Child Development, Counseling Psychology, and Organizational Psychology
- Coordinated internships, career assessments, and advising for Human Services students.

EDUCATION

- **Liberty University** - Lynchburg, VA
MA in Counseling Psychology, Focus on Career and Leadership Counseling (1994 - 2000)
- **Grace College** - Winona Lake, IN
BS in Psychology, Minor in Communications (1988 - 1991)

CONTINUING EDUCATION

- **2024** - *Certification in Journalism* (New York University) - In Progress
- **2024** - *Certification as a Life Coach* (Auspicum Limited) - In Progress
- **2022** - *Resume Writing and Career Advising Certificate* (Indeed Corporation)
- **2007** - *Productivity Management & Leadership Success* (University of Michigan)
- **2004** - *Leadership Barry County* (Michigan State University Extension)
- **2003** - *Non-Profit Micro MBA* (Management Assistance Program, St. Paul, MN)

- **2003** - *Business Expertise Suite* (Michigan Virtual University, Lansing, MI) - Completed courses in Accounting, Finance, and Human Resources

With a proven history of transformative and creative work with results-driven commitment, I am excited to bring my expertise and passion for written and spoken inspiration, education, leadership, agency and community empowerment to new opportunities.