WILDMAN NEWSLETTER

JANUARY 2024



Photo provided by Lori Stanger Congratulations to the Fort Wayne branch on moving into the new Depot in December! This new facility design will support us as we grow and fuel our purpose through service that keeps teams and facilities clean, safe, and looking great.

THE WILDMAN WAY TO CELEBRATE CHRISTMAS

Spreading the Christmas Cheer

On Thursday, Dec. 21, The Warsaw Production Team showed their spirit of giving and joy by celebrating Christmas in the Wildman Way.

The team started off by putting together an angel tree, a charitable initiative that provides gifts to children in need. Then, they served the community by ordering and distributing 25 pizzas to the local first responders.

After that, the team had some fun. On Thursday, they enjoyed a festive day with donuts for breakfast, Christmas stockings filled with goodies, a coffee truck, a pizza lunch, reindeer games, and a secret Santa gift exchange.

"We had so much fun...!" affirmed Jen Stevenson, Warsaw plant manager. "We absolutely had a blast, spreading Christmas Cheer, and enjoying the day in fellowship and fun."

The Warsaw team was able to help six Wildman families in giving their kids a wonderful Christmas, and they were also able to achieve 99% fulfillment and 96% efficiency, demostrating their dedication, passion, and hard work.

OUR PURPOSE

We wildly change lives by empowering people to realize their full potential and purpose.

OUR MISSION

We fuel our purpose through service that keeps teams and facilities clean, safe, and looking great

OUR VISION

We will redeem the perception of the industrial laundry industry.

OUR VALUES

Relationships | Building Meaningful Connections

Authentic | Honesty and Integrity in Action

Serve | Putting Others First

Excellence | Never Settling for Good Enough

JANUARY 2024

WILDMAN BUSINESS GROUP ACQUIRES NORTHERN FIRST AID

Serving Customers for Generations



Warsaw, IN – Wildman Business Group of Warsaw, Indiana, announces the acquisition of Hersey, Michigan-based Northern First Aid. The customer base will begin receiving service from WM First Aid, A Wildman Company based in Holland, Michigan, beginning December 4. Dave Perales, Owner of Northern First Aid, was looking for a partner that would continue to care for his customers as his team had. As both family-owned companies with a commitment to excellence for customers, Perales knew Wildman was the partner of choice because of their reputation and dependability.

While Wildman is primarily known for their uniforms, linen, and mat services, the company has been involved in the first aid and facility services industry for more than 20 years. This strategic focus has helped the company provide further value to their customers and offers a family business alternative to larger players in the industry. The acquisition of Northern First Aid brings first aid service to the Holland, Michigan based WM Uniform and WM First Aid. "We're thrilled to welcome the Northern First Aid customers to our greater Wildman network and expand into the first aid service for our Holland WM team. This growth furthers our purpose of wildly changing lives and our mission of keeping teams and facilities clean, safe, and looking great," said Josh Wildman, CEO of Wildman Business Group.

The team will continue to consult with Wildman throughout the acquisition transition to ensure uninterrupted service for all customers and that all questions are answered in a timely manner. In 2023, Wildman has announced partnerships and acquisitions with WM Uniform and WM Apparel, Provision Medical Products, and Northern First Aid. Wildman seeks to partner with other independent service providers looking for a transition to provide an alternative succession plan to large national chains to care for customers and distributors and continue their legacy.

Wildman Business Group. (2023, December 4). Wildman Business Group Acquires Northern First Aid. Retrieved January 10, 2024, from https://www.wildmanbg.com/wildman-business-group-acquiresnorthern-first-aid/

JAN. BIRTHDAYS

Tyler Clark, Jan 1 Derek Potts, Jan 2 Matthew Hightower, Jan 2 William Ladwig, Jan 3 Anthony Newcomer, Jan 5 Jennifer Stevenson, Jan 5 Jason Thompson, Jan 6 Mitchell Wagner, Jan 7 Lindsay Jackson, Jan 9 Robert Bristol, Jan 9 Gary Johnson, Jan 10 Braxton Byrer, Jan 12 Henry Huvaere, Jan 12 Joseph Yocum, Jan 14 Jaime Baca. Jan 15 Luis Lara, Jan 16 Nolan Holloway, Jan 17 Daniel Nasser de Castro, Jan 18 Judith Lopez Reyes, Jan 18 Brandon Stackhouse, Jan 19 Luis Gutierrez, Jan 20 Brenda Vazquez, Jan 22 Sharly Zayas Lopez, Jan 22 Nikki Kooken, Jan 23 Lizeth Callejas, Jan 27 Samuel Gunter, Jan 27 Andrea Sewell, Jan 28 Austin Vining, Jan 28 Armon Polk, Jan 30 Elizabeth Gensch, Jan 31 Jeremy Jabaay, Jan 31

Happy Bighday!



DREAM MANAGER

The Dream Manager Program has been designed to help you identify and pursue your personal and professional dreams and goals, and it provides you with an accountability partner who keeps you engaged and motivated.

This program takes you on a 12-month journey to become a "better version of yourself." You will discover how to focus on who you are becoming, not just what you have or do, and how to redefine success in a more meaningful way.

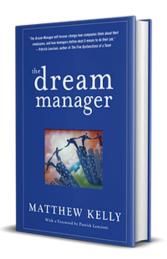
Each month, you and your Dream Manager will check your progress in the areas of physical, emotional, intellectual, and spiritual well-being.

If you have the desire to become a better employee, spouse, parent, or friend, then you will love the Dream Manager Program.

Don't let your dreams fade away! Contact Audrey Russell today and join the Dream Manager Program.

ARE YOU READY TO DREAM?

Dream big. Work smart. Live better. Join the Dream Manager Program today.



CHANGE MAKERS OF THE MONTH

Ana Ponsler Amy Lippe Amber Lacey Jessica Elliott Jason Kline Melanie Rivera Rujida Kreft Sammi Shawndra Sproat Warsaw Costumer Service





FEBRUARY UPCOMING DATES

FEBRUARY 2 — Anti-Harrasment
Training - Leaders
FEBRUARY 8 — Anti-Harrasment
Training - Holland
FEBRUARY 13 — Annual Review
Closes - Michigan
FEBRUARY 23 — Wildman Serve Day
FEBRUARY 23 — Anti-bullying &
Active Shooter
Training - Holland
FEBRUARY 29 - MARCH 1 — 2024 CSCNetwo
Annual Convent

JANUARY EVENTS

- JANUARY 1 New Year's Day
- JANUARY 3 Anti-Harrasment
 - Training Griffith
- JANUARY 4 Anti-bullying & Active Shooter
- Training Warsaw JANUARY 5 — Production/Service Workday - Indiana
- JANUARY 10 Annual Review Closes Indiana

JANUARY 24 - 28 — DR Missions Trip

DON'T MISS THIS OPPORTUNITY!

Join The CSCNetwork Annual Convention 2024, And Don't Miss this opportunity to grow and stay ahead of the Curve!

For more information scan the QR Code or visit: https://networkcsc.com/whyjoin/become-a-supplier/



JANUARY 2024

FROM THE CEO A note from Josh

RELATIONSHIPS Building Meaningful Connections



Relationships are our key differentiator and our first value as an organization. When we do business on a first name basis, we can't lose, and I couldn't describe it any better than the social media post that was shared with me towards the end of December (see next page). Way to go Adam, Jeff, Tyler, and Josh! When we talk about redeeming the perception of the industrial laundry industry as our vision, this example serves as one of many stories of relationships that are meaningful, making our vision become a reality.

As we start 2024, I also wanted to touch on one of the most meaningful relationships I have ever had and share a number of Country Boy Principles from Steve Bryant that I was reflecting on in the days following Steve's service in Kentucky. Steve would routinely couch all of us around his CBP's as he developed not only our business leadership but a lasting and meaningful personal relationship. I thought these were a good reminder as we start a new year off and get back to business after holiday season, and please check out the amazing photograph from Steve's Service. A little nod to all of us that loved Steve that he is starting 2024 in Glory.

Thank you for teaching us what a meaningful connection is, and for the timeless teachings of your Country Boy Principles.

COUNTRY BOY PRINCIPLES (CBP)

- "What gets Measure gets managed." Whether you're trying to loose a few holiday pounds or want to achieve President's Club, if you measure it you can manage it and it will get better. What areas of your life personally and professionally could use some math in 2024?
- "Ain't No Hill for a Climber," and "You can always walk one more mile." I love both of these because at the end of the day we can all choose our attitude, and a can-do attitude is the Wildman Way. How's your attitude outlook for 2024?
- "See the People, See the People, See the People." We are in the people business and just happen to do some laundry and sell products that keep teams and facilities clean, safe, and looking great. Go make a friend today whether it's on a sales call, a route stop, or with the new team member that joined our team. Let's make it personal and "See the People." How many new friends will you have at the end of 2024?



JANUARY 2024

RELATIONSHIPS Building Meaningful Connections

Huge shout out to the Wildman team, to some this may just be a uniform, to me and my family it's memories, Adam Lock Jeff Van Houten Josh Marisa Seitner and our driver Tyler thank you for saving this!!!

Devin, I Know what your dad meant to you and the Impact he had on So many others. I thought the least 1 could d was save you one of his Shirts from Cardenal and Surprise you with It. I trust your healths Continues and without a doubt a day doesn't pass that you don't think of him. I appressive and wanted to gift this to y Rest. Adem + Stockroom Ten Like Comment Share 2 You, Mike Walkowicz and 47 others Penny Miller Love it! 🧡 That was awesome he done that for you very thoughtful 🤎 17m Like Reply Comment as Jeff Van Houten ([O] (GIF) (∵)

JAN. ANNIVERSARIES

Christine Williams, 22 years Travis Miller, 18 years Brian Spangle, 17 years Robert Bristol, 17 years Barbara Coffman, 12 years Claudia Keirn, 12 years Cory Elzinga, 10 years Anthony Hinton, 9 years Andrew Jennings, 7 years Joshua Seitner, 7 years <u>Catarina Mendoza, 6 years</u> Cody Demske, 6 years Brendan Marsillett, 5 years Roman Mejia-Campos, 5 years Austin Lamewona, 4 years Emilia Aguilera, 4 years Eric Rockafeller, 4 years Kari West, 4 years Mitchell Wagner, 4 years Daniel Jeffery, 2 years Jessie Kensell, 4 years Joshua Kennard, 2 years Shane Hendrickson, 2 years Tayler Milbank, 2 years Preston Blocher, 1 year Marquez Hart, 1 year Daria Hodor, 1 year Derek Roberts, 1 year Addis Shrock, 1 year Jeffrey Singleton, 1 year

