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## Callan scoops West Coast VP from Prime Buchholz

Evan Williams is latest in string of hires at \$4.7tn AuA firm

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Callan has poached Evan Williams, an associate consultant from Prime Buchholz, for the role of VP of its West Coast consulting team.

Williams, who joined earlier this month, will provide support to clients and consultants in the areas of performance evaluation, strategic planning and implementation, investment manager review and the coordination of special client proposals and requests.

He will report to Greg DeForrest, EVP and head of Callan's Fund Sponsor Consulting group and the West Coast consulting team.

At Prime Buchholz, Williams provided asset allocation modeling and analytical support to clients during his eight-year tenure. He also served as a member of the of the defined benefits plan committee.

DeForrest assumed the role of EVP in April following the retirement of Millie Viqueira after three decades with the firm.

In addition to Williams, the firm has been staffing up its other offices this year. It hired former Cambridge Associates MD and alts specialist Tony Lissuzzo as an SVP and consultant on its Chicago team in May, and recruited Kevin Schmidt from RVK for the same role in January in its New Jersey office.

The \$4.7tn AuA consultant has been advising clients on adding diversifying strategies to their portfolios this year. Callan told client Marin CERA in June that hedge funds could serve as a strong diversifier away from equities, highlighting several of the pension plan's peers that have adopted the strategy amid market uncertainty.

The consultant has also recommended clients introduce private credit into their portfolios or increase exposure to existing sleeves to take advantage of disruption in the banking universe and add portfolio diversification.

Finally, the firm has been ramping up its allocations to diverse managers with more than a quarter of the firm's institutional clients now allocating to such firms, With previously reported.

# Callan | Recent client actions

Investor	Action
Hawaii Employer-Union Health Benefits Trust	Callan leading search for value-add RE manager
Milwaukee SERS	Increased private equity target to 12% from 10% on Callan's recommendation
Chicago Firemen's Annuity & Benefit Fund	Callan leading search for a liquid diversifying/liquid alts strategy for a \$30m tic
Mississippi PERS	Will launch a search for a fund-of-one manager for its \$600m diversified credit
Mendocino CERA	Callan leading review of domestic equities portfolio, with potential recommen

Source: With Intelligence

Callan and Prime Buchholz have been contacted for a comment.

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