

# Partner with SYNnex for HPE BTO Servers

IN STOCK. READY TO SHIP. FREE INTEGRATION.



**Hewlett Packard  
Enterprise**



## Deliver the HPE Servers Your Customers Want

Need HPE servers built to your customers' exact specifications? SYNEX' build-to-order (BTO) and integration services can get the job done. With us, your customers can choose the components they need – including Intel- or AMD-based processors, memory, and hard drives – while you can deliver HPE server products quickly and conveniently.

Here's why you should partner with SYNEX for HPE BTO solutions:



## We are fast

With nine warehouses strategically located across the U.S., we can fulfill your customers' servers quickly and efficiently. Our warehouses are fully stocked with HPE servers and typically provide one- to two-day ground delivery service. We also offer will-call and local delivery options for partners needing same-day service. For you, this means faster deliveries, lower costs, and more sales.

## We add value

Need help with configurations? Hardware insertions? RAID setup? Leverage our comprehensive integration services which range from basic insertions to full OEM manufacturing. Best of all? These value-add services are all free.



## Free Integration

Add value and help your customers take on bigger projects with SYNEX' comprehensive Integration Solutions services. Our world-class integration center is ISO 9001 and 14001 certified and enables you to create customized solutions for your customers.

## Partner with us to:

- Reduce your touch time
- Deliver fully integrated solutions
- Get customized quality checks and diagnostic testing
- Differentiate yourself from the competition

## Our capabilities include:

- Rack, servers, and storage configuration
- Imaging services
- White glove services
- UIDs, asset tagging, and reporting
- Etching
- Bundling and kitting services

## We are here to support you

When you partner with SYNnex, you get access to a dedicated team of experts who can verify and validate your server designs, build and test your products, and help you make the most of HPE pricing programs. Thanks to our online iQuote tool, which feeds validated quotes directly into our ordering system, requesting BTO services is simple.

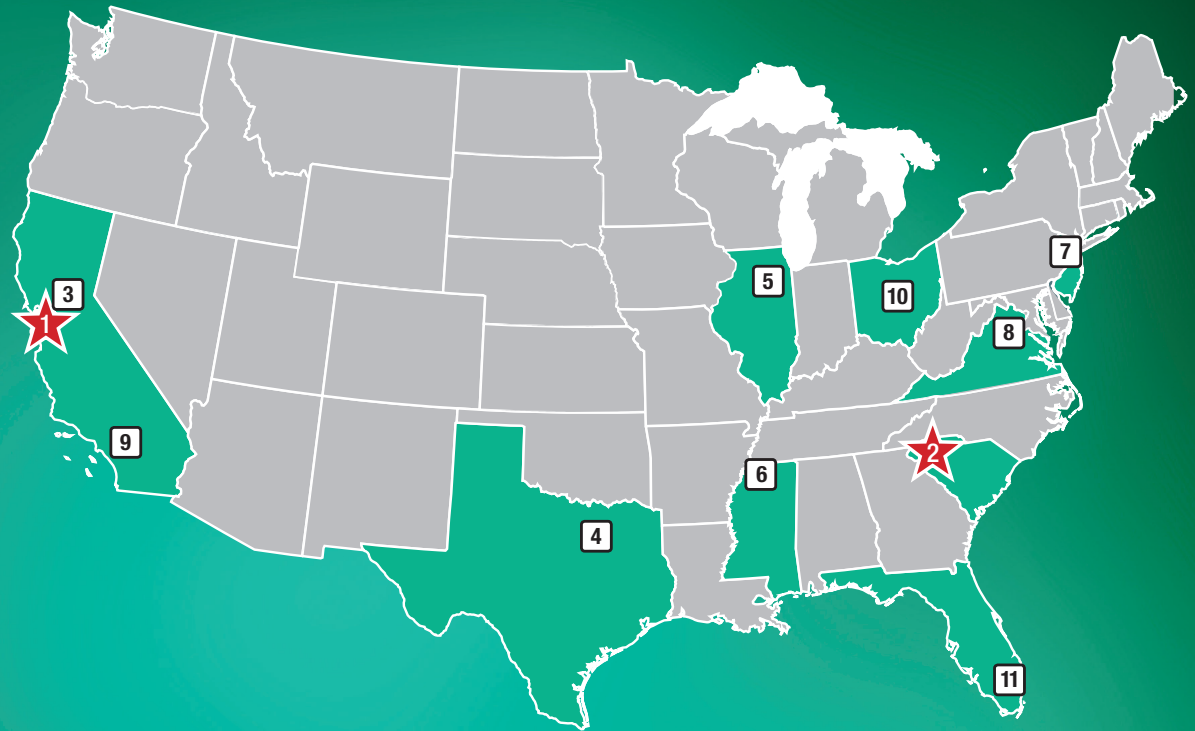
## Earn More with HPE ENGAGE & GROW

HPE ENGAGE & GROW is a partner incentive program that rewards HPE partner sales representatives for selling across the HPE portfolio and delivering solutions that matter. In addition to rewards for sales achievements, partners may participate in many different product, solutions, and program training as well as contests and sweepstakes.

Enroll today to learn more about HPE ENGAGE & GROW rewards and get access to incentives, sales tools, and education designed to help you win with HPE! To get started, head to [partner.hpe.com](https://partner.hpe.com).

**Have questions? Ready to get started?**  
Get in touch with the SYNnex HPE team today.

**Product Management**   **Business Development**  
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**2** **Sales Headquarters**  
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**3** Tracy, California

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**9** Chino, California

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