BARBARA WASHINGTON

Security is a culture. Culture is the future.

WORK EXPERIENCE

Self-employed 2023 - Present

Freelance MARCOM specialist, digital creator, bookseller

I write or edit 1600+ words of copy daily, SEO optimized and in AP style providing digital marketing and digital media coordination to faciliate communications. This entails web copy, email marketing / newsletters, and managing websites and social media accounts. I also sell books.

Movement Mortgage 2017 - 2023 Loan Officer, The Washington Lending Team, Wilmington, NC

Managed a pipeline of 5-30 loans at a time, keeping all stakeholders informed at every stage of the loan approval process. Helped my team reach the top 1% of loan officers nationwide in both unit and volume sales annually. Coached a team of agents and loan officers to success.

Self-employed 2007 - 2017 Writer, editor, translator (freelance) + digital media coordinator

I wrote and edited 1600+ words of copy daily, promoting my work on social media and providing digital marketing or media coordination services. I provided translation in multiple languages and often assisted in research.

EDUCATION

High School Diploma

High School

- Santa Barbara High School (CA)
- Lycee du Gresivaudan, Meylan (France) Bac L

Certificate:

Foundation-level Threat Intellligence Analysis from ArcX

College - Journalism Studies

Santa Barbara City College (CA) 2002-2004

Military Experience

- US ARMY- Enlisted as a 97E (now 35M) Human Intelligence Collector
- General Discharge (Uncharacterized) 2004-2005

College - Intelligence Studies

• Fayetteville Technical Community College (NC) 20012-2013

SKILL

Native French, Fluency in English. Receptive bilingual in Spanish, Italian, Catalan

Some German.

Learning Hebrew, Arabic.

Personal

Leadership
Rapid Response
Resilience, Adaptability
Problem-solving
Negotiation
Critical Thinking
Emergency / Crisis Management
Communication Skills
Case Management

Advocacy, Public Speaking

Peer Support, Cultural sensitivity

Professional

Sales and Sales Coaching
Marketing, Digital Marketing
Social Media Marketing
Content Creation
Security, Cybersecurity
Communicating with Stakeholders
Research and Investigation
Journalism (AP Style)
Copywriting, editing, SEO
Event planning, Project planning
Digital Media Coordination