

SAEIC

13 & 14 OCTOBER

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SOUTH AFRICAN ASSOCIATION OF
ENGINEERING
INSURERS

4th SOUTH AFRICAN ENGINEERING INSURANCE CONFERENCE

WELCOME

The South African Association of Engineering Insurers (SAAEI) hereby welcomes you to the 4th South African Engineering Insurance Conference (SAEIC 2022). This conference is organised by a collection of engineering insurance-related organisations, affiliated under the auspices of the South African Insurance Association (SAIA) and follows on from previous successful conferences.

SAEIC 2022 uniquely draws together regional and international experience and participation that will provide a singular opportunity to focus attention on engineering insurance issues that are relevant to the South African region specifically and globally as a whole. Our local and international speakers represent a broad range of disciplines directly involved in the construction and engineering insurance market. This will include underwriters, claims handlers, risk engineers, loss adjustors, audit legal regulatory representatives, brokers, and reinsurers to present a programme of wide appeal to all practitioners of the engineering insurance market.

We are extremely excited to host this important event on the insurance calendar. Together, let us strive towards making SAEIC 2022 a learning experience and a legacy for future generations to continue.

Sincerely,
Philani Mbatha
SAAEI Chairperson



PROGRAMME 13 OCTOBER

MC: Mr. Letlhogonolo Tau

TIME SLOT	SUBJECT	SPEAKER
08:00 – 8:45	Registration	
09:00 – 09:15	Welcome	Mr. Philani Mbatha
09:15 – 10:00	Macroeconomy	Mr. Dawie Roodt
10:00 – 10:15	IMIA 2022 conference feedback and market stats	Mr. Chris Charlton
10:15 – 10:30	Tea break	
10:30 – 11:15	What has happened in engineering insurance over the past 12 months	Ms. Manuela Baroncini
11:15 – 12:00	Working Group Paper	Mr. Xolile Kahla
12:00 – 12:45	Construction industry outlook	Mr. Wayne Albertyn
12:45 – 13:00	Group photo	
13:00 – 14:00	Lunch	
14:00 – 14:45	Battery Energy Storage Systems	Mr. Mamoon Alyah
14:45 – 15:30	CPHA – when are the terms applicable and have they changed at all?	Mr. David Vlcek
15:30 – 15:45	Tea break	
15:45 – 16:45	Claims Insights	Mr. Martin Vass
16:45 – 17:00	Day 1 wrap-up	
18:00 – 23:00	Dinner	

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SOUTH AFRICAN ENGINEERING
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DAY 01

SPEAKERS 13 OCTOBER

Mr. Philani Mbatha

WELCOME



Philani Mbatha has work experience in the maintenance of machinery for stable operation and project execution at Toyota South Africa Motors and Impala Platinum Refineries, respectively. His experience landed him a career in Munich Re to manage complex property claims and, currently, the underwriting of infrastructure projects and operational power plants in sub-Saharan Africa. He holds a master's degree in engineering from the University of Witwatersrand, a Bachelor of Science degree in mechanical engineering from the University of KwaZulu-Natal and an Associateship in Insurance from the University of South Africa.



Mr. Dawie Roodt

TOPIC: Macroeconomy

Dawie Roodt is a founder, director and chief economist of the Efficient Group. He serves on a variety of investment committees within the Efficient Group. Dawie is the chairman of Efficient Private Clients, of which Efficient Group is the majority shareholder. He is a nationally renowned economist with over 30 years of experience. Dawie specialises in monetary and fiscal policy and is currently doing extensive research on the possible impact of crypto currencies on monetary policy. Additionally, he is closely involved with the management of client asset portfolios. His interest in international and local politics has grown, and he has become knowledgeable in the field of politics as well. Dawie is ranked the most referenced economist in the country and received the prestigious Economist of the Year Award by Media24, a media house. He has been the anchor presenter of the television programme Ontbytshake on kykNET and kykNET & kie for the past 19 years.

Mr. Chris Charlton

TOPIC: IMIA 2022 conference feedback
and market stats



Chris Charlton is the managing director of Consort Technical Underwriters as well as an Executive Member of the South African Association of Engineering Insurers (SAAEI). Chris has been involved in the engineering insurance market for well over a decade. He has been involved in various aspects of the underwriting space, from policy administration, claims management, risk analysis and rating, as well as product development. Chris believes that engineering insurance has a vital part to play in the economy and development of South Africa as we step into our future. Chris is also a strong supporter of innovation in the engineering insurance space, as he believes that technology advancements and data insights will have a large part to play in the not-so-distant future of engineering insurance.





Ms. Manuela Baroncini

TOPIC: What has happened in engineering insurance over the past 12 months?

Manuela Baroncini is the head of engineering and construction at Swiss Re Corporate Solutions. With more than 20 years of experience in the construction insurance sector, Manuela developed into one of the leading authorities in the London insurance construction market. After qualifying as a mechanical engineer, she spent the early part of her career in the industry before embarking on insurance with Swiss Re in Rome in 2002, culminating with her current position as the global head of engineering and construction with Swiss Re Corporate Solutions in London. In her career, she also spent six years at Zurich Insurance UK as the head of EAR EMEA at first and as the head of construction UK afterwards. In her present role at Swiss Re, Manuela is responsible for shaping, steering, and positioning CorSo's global E&C portfolio, including renewable energy. She formulates the strategy and best underwriting practices for her team to ensure all KPIs and long-term portfolio performance targets are met. She leads an international team of highly qualified engineering underwriters with significant industry experience, providing best-in-class construction risk transfer to major customers globally, from single projects to complex multinational global programmes. Manuela enjoys developing and driving a risk awareness culture, sharing risk knowledge internally and externally, and managing an interactive network in the market with clients and brokers to support a profitable underwriting approach. She became an Executive Member of the International Association of Engineering Insurers (IMIA) in 2021, where she is responsible for the IMIA Academy. Her professional affiliations are as follows: Member of the Board of IMIA since 2021; Member of the Board of the London Engineering Group (LEG) since 2017; Chartered Member of the Italian Institution of Engineers.

SPEAKERS 13 OCTOBER

Mr. Xolile Kahla

TOPIC: Working Group Paper



Xolile Kahla qualified as a civil engineering technician in 2001 and spent eight years in the engineering field, both on construction sites and in the design office. He is a seasoned insurance and reinsurance professional, having worked for various insurers for the last 14 years. During this time, he has dealt with construction and operational policies of various sizes. He is currently working with Firedart Engineering Underwriting Managers as national underwriting manager.



Mr. Wayne Albertyn

TOPIC: Construction industry outlook

Wayne Albertyn is a contracts/operational director at Gothic Construction. He is the Immediate Past President of Master Builders Association North (MBAN), where he served as President for two years (including the period during Covid-19). Working in the construction industry for 25 years, Wayne has a passion for construction and overcoming the challenges that the industry faces. In his spare time, he enjoys enduro riding and MTB, and recently took on the Impi Hard Enduro. Wayne has completed 5 Joberg2C's.

Mr. Mamoon Alyah

TOPIC: Battery Energy Storage Systems



Mamoon Alyah is the managing director of CEERISK Consulting, offering clients in the insurance and legal markets around the world services to investigate complex engineering incidents and provide expert opinions in engineering disputes. He is a chartered electrical engineer and holds an International Certificate in Enterprise Risk Management. With over 35 years of experience, he investigated numerous complex claims involving electrical power systems (generation, transmission, and distribution), including turbine failures (gas and steam), wind energy (onshore and offshore), solar (PV and CSP) in addition to geothermal, hydro, and other power systems. He also investigated failures of energy storage systems (ESS), including batteries, transformers, substations, switchgear assemblies, and cables (overhead, underground and subsea) in addition to other power equipment.

Mamoon has been qualified as an expert witness in different jurisdictions (USA, UK, EU, Middle East, and Asia), preparing expert reports and giving evidence in legal proceedings in many jurisdictions in matters involving electrical energy networks, power equipment and apparatus, construction disputes, and defect claims (design, manufacturing, and workmanship). He has authored several articles published in leading industry magazines, in addition to being a frequent lecturer on a variety of topics to different organisations and groups such as the CILA, OEC London and Dubai, and the International Association of Engineering Insurers (IMIA), among many others. He hosts a monthly webinar for insurance industry professionals on topics covering energy and engineering claims.

SPEAKERS 13 OCTOBER

Mr. David Vlcek

TOPIC: CPHA – when are the terms applicable and have they changed at all?



David Vlcek specialises in insurance litigation and construction, and infrastructure law. His experience in insurance litigation includes public liability claims, professional indemnity claims and construction industry-related claims (third party property damage/ loss of support/collapses/deaths on site and Department of Labour Inquiries/PAR/CAR/fire/contractual claims). He also provides claims teams with input regarding policy responses to claims made and assists with the drafting of representations to internal claims arbitrators and the Ombud. He advises clients on the drafting and enforcement of building industry-specific contracts. He is experienced in the negotiation and drafting of JBCC, NEC3, GCC and FIDIC agreements. David has vast experience in occupational health and safety in the built environment and has been involved in collapse inquiries such as Tongaat Mall and the Grayston Drive bridge collapse. David was voted the top construction lawyer in South Africa in 2015 and 2017 by ILO Lexology.



Mr. Martin Vass

TOPIC: Claims insights

Martin Vass studied in the UK before arriving in South Africa and joining LTA Civil Engineering, initially as a site engineer and then as a site agent on the construction of the bridges on the Johannesburg Ring Road. Martin then joined Fletcher Construction in New Zealand as a contracts manager on high-rise buildings in Christchurch. Returning to South Africa, Martin re-joined LTA as a project manager on the bridges on the concrete highway and N17. Leaving construction, he joined Neill Salvage & Associates as a loss adjuster, specialising in CAR, PL and PI matters. He now works at Specialist Adjusters, still involved in CAR, PL and PI claims. He is a Past President of the Institute of Loss Adjusters and lectures regularly to contractors, consultants, insurers and brokers on failures in the construction industry. He is a regular traveller to claims throughout Africa and into the Middle East.

PROGRAMME 14 OCTOBER

TIME SLOT	SUBJECT	SPEAKER
09:00 – 9:05	Welcome back	Ms. Susan De Wet
09:05 – 09:45	The impact of COVID-19, riots, strikes and the Russian – Ukraine war on insurance	Ms. Lisa Swaine
09:45 – 10:30	Non-Damage Business Interruption	Mr. Dieter Spaar
10:30 – 10:45	Tea break	
10:45 – 11:30	Reinsurance	Mr. Kevin Stanley Ms. Hayley Schell
11:30 – 12:30	Breakaway session	Mr. Keith Barlow-Jones Mr. Krush Moodley Mr. Philani Mbatha Mr. Xolile Kahla
12:30 – 12:45	WGP 2023 – topic and committee finalisation	Mr. Zain Hoosen
12:45 – 13:45	Panel discussion	Mr. Letlhogonolo Tau (Host) Ms. Hayley Schell Mr. Kobus van Niekerk Mr. Gerhard Marais Mr. Gerrie Zaaïman Mr. Philani Mbatha Ms. Katlego Mdhuli
13:45 – 14:00	Closing	Mr. Philani Mbatha
14:00	Lunch	

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DAY 02

SPEAKERS 14 OCTOBER

Ms. Lisa Swaine

TOPIC: The impact of Covid-19, riots, strikes and the Russian-Ukraine war on insurance



Lisa Swaine is a dispute resolution and litigation specialist. She has extensive experience and expertise in all aspects of insurance and has represented and advised local and international underwriters, underwriting managers, brokers, and insureds. She provides advice on issues of enterprise risk management, coverage and claims in both the long- and short-term industries. She provides members of the insurance industry with advice on policy wording, cover and reviews insurance for the purpose of conducting legal due diligence work in relation to corporate transactions, mergers and acquisitions, warranty and indemnity insurance related to corporate transactions, and new projects and ventures. She also has considerable experience in insurance litigation and dispute resolution in matters relating to mining, construction and engineering, asset insurance and business interruption, casualty and liability, directors and officers' liability, commercial crime, cybercrime, transport and cargo, medical and healthcare liability, products liability, and professional negligence.



Mr. Dieter Spaar

TOPIC: Non-Damage Business Interruption

Education: **1987** – Master-Diploma in Mechanical Engineering from RWTH Aachen, Germany (Dipl. Ing.) | **1988** – Master-Diploma in Business Administration from RWTH Aachen, Germany (Dipl. Wirtsch.Ing.)

Professional Career: **1989** – Specialist underwriter for all business-interruption matters of all engineering/construction insurances in Germany and abroad with Gerling Allgemeine in Cologne | **1996** – Referral underwriter in engineering/construction lines for international locations of Gerling Allgemeine | **2007** – Head of Engineering/Construction Underwriting & Specialties for Non-German locations of HDI-Gerling (merger HDI with Gerling becoming HDI-Gerling) in Hannover | **2017** – Global Head of Engineering/Construction Underwriting of HDI-Global | **2018** – Member of the Executive Committee of the International Association of Engineering Insurers (IMIA).

SPEAKERS 14 OCTOBER

Mr. Kevin Stanley

TOPIC: Reinsurance



Kevin Stanley has over a decade's insurance/reinsurance experience across all lines of business, with experience in treaty underwriting, reinsurance buying, analytics and reinsurance optimisation. He has a keen interest in the role of insurance (and reinsurance) in making the world a more resilient place. Kevin holds a Bachelor of Science degree from the University of the Witwatersrand in mathematics and statistics and has completed the Insurance Diploma of the Chartered Insurance Institute (DipCII), as well as the Certificate in Microinsurance from the Frankfurt School of Business. He joined Swiss Re in 2020 and is currently the Regional Manager of P&C Southern Africa.

Ms. Hayley Schell

TOPIC: Reinsurance



Hayley Schell began working in the insurance industry in 1991. She is an experienced personal lines and professional indemnity underwriter. Hayley has been active in the reinsurance industry since 1994, fulfilling roles of treaty underwriter, reinsurance manager and reinsurance broker. She has served on the Board of an insurance company and, in her position as technical director, accumulated valuable insight into the day-to-day challenges the industry faces. She is passionate about driving strategic thinking to optimise the reinsurance transaction process. She has a Bachelor of Arts in education and is a Fellow of the Insurance Institute of South Africa (IISA). Hayley spent eight years as a sessional senior lecturer in the Faculty of Finance and Economics at the University of the Witwatersrand, where she taught introduction to reinsurance. She joined Swiss Re in 2018 as a Regional Manager at P&C Southern Africa.

BREAKAWAY SESSION FACILITATORS

Mr. Keith Barlow-Jones



Mr. Krush Moodley



Mr. Philani Mbatha



Mr. Xolile Kahla



WORKING GROUP PAPER 2023 FACILITATOR

Mr. Zain Hoosen

TOPIC: WGP 2023 – topic and committee finalisation



PANEL DISCUSSION MEMBERS



Mr. Philani Mbatha



Ms. Hayley Schell

PANEL DISCUSSION MEMBERS

Mr. Kobus van Niekerk



Kobus van Niekerk started his short-term insurance career with Santam, with his only break being compulsory military training. He became a Fellow of the Chartered Insurance Institute (CII) by examination and is authorised to use the descriptive title of Chartered Insurer. He also spent time as a broker and returned to an insurance company, eventually specialising in engineering insurance. He is also a Member of the Society of Underwriters, a subdivision of the CII. Since July 2015, he has been a senior underwriter at Consort technical Underwriting managers (Pty.) Ltd. Kobus is also a Committee Member of the South African Association of Engineering Insurers (SAAEI).



Mr. Gerhard Marais

Gerhard Marais is the managing member of GM Financial Services, who specialises in providing various types of guarantees and engineering-related insurance, mainly to the construction industry. Over the past 20 years, they've prided themselves on delivering sound and professional insurance advice to their clients so they can better manage their risk.

PANEL DISCUSSION MEMBERS

Mr. Gerrie Zaaiman



Gerrie Zaaiman is a professional and chartered engineer with more than 30 years of experience in the property, industrial, energy, mining and infrastructure construction and engineering insurance industries, its business interruption, professional indemnity, and liability underwriting, as well as the related loss adjusting, expert witnessing and risk surveying. He worked on insurance-related assignments in all the Southern African countries, as well as the UK, Germany, and Australia. Gerrie has presented papers and participated in insurance-related conferences in South Africa, the UK, Germany, Switzerland, Australia, and Thailand. He has lectured on engineering insurance subjects at the former College of Insurance in Johannesburg and assisted a private college with its syllabus.

Ms. Katlego Mdhuli



Katlego Mdhuli is an engineering portfolio manager at Bryte Insurance. She started her career in insurance through a learnership programme and has been in the industry for 11 years. She has studied various industry-related courses and currently studying towards a BCom degree. Katlego is passionate about knowledge transferring, mentorship and developing young talent in the industry.

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