



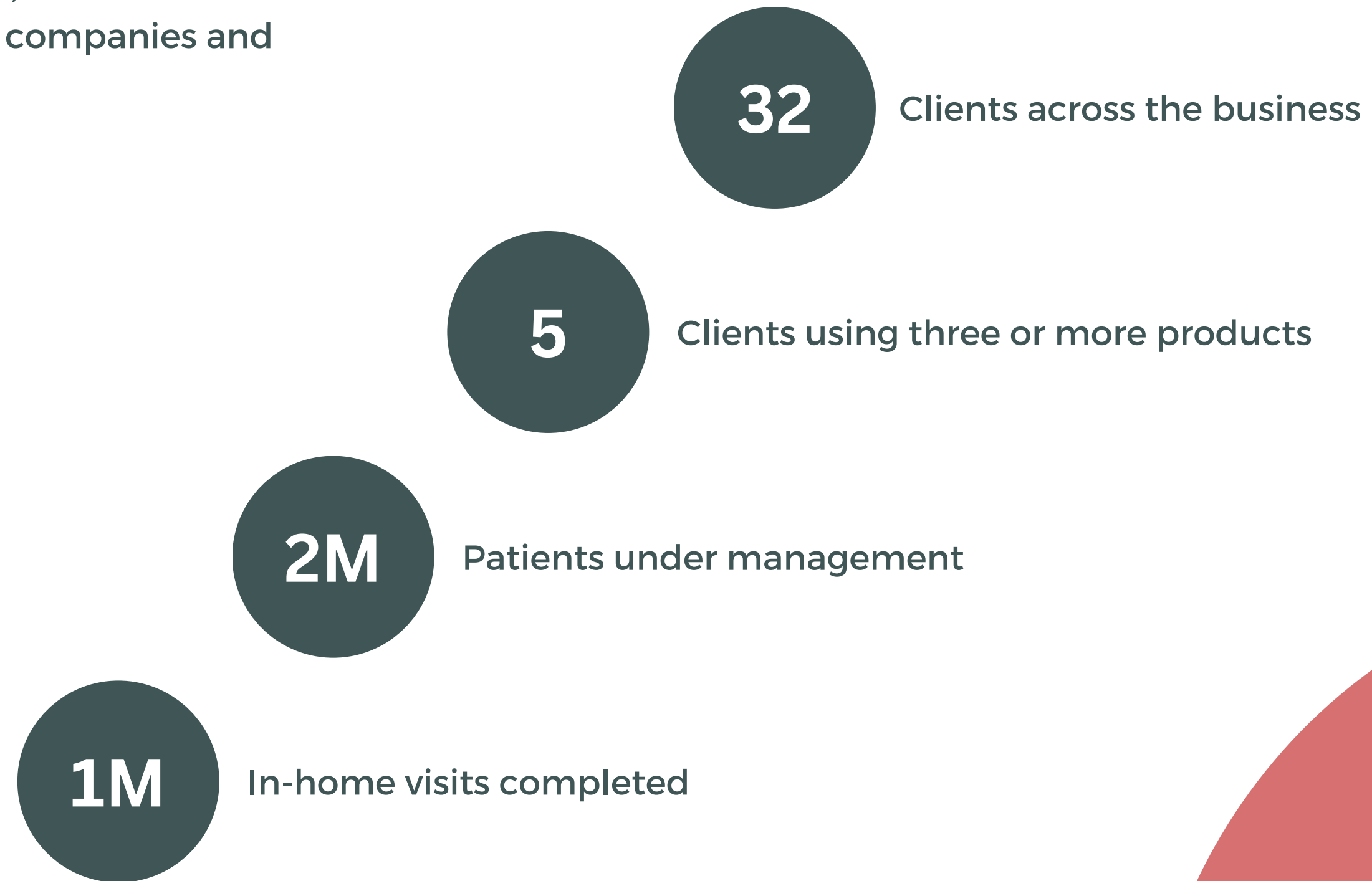
SALES TEAM OVERVIEW

January 12, 2024



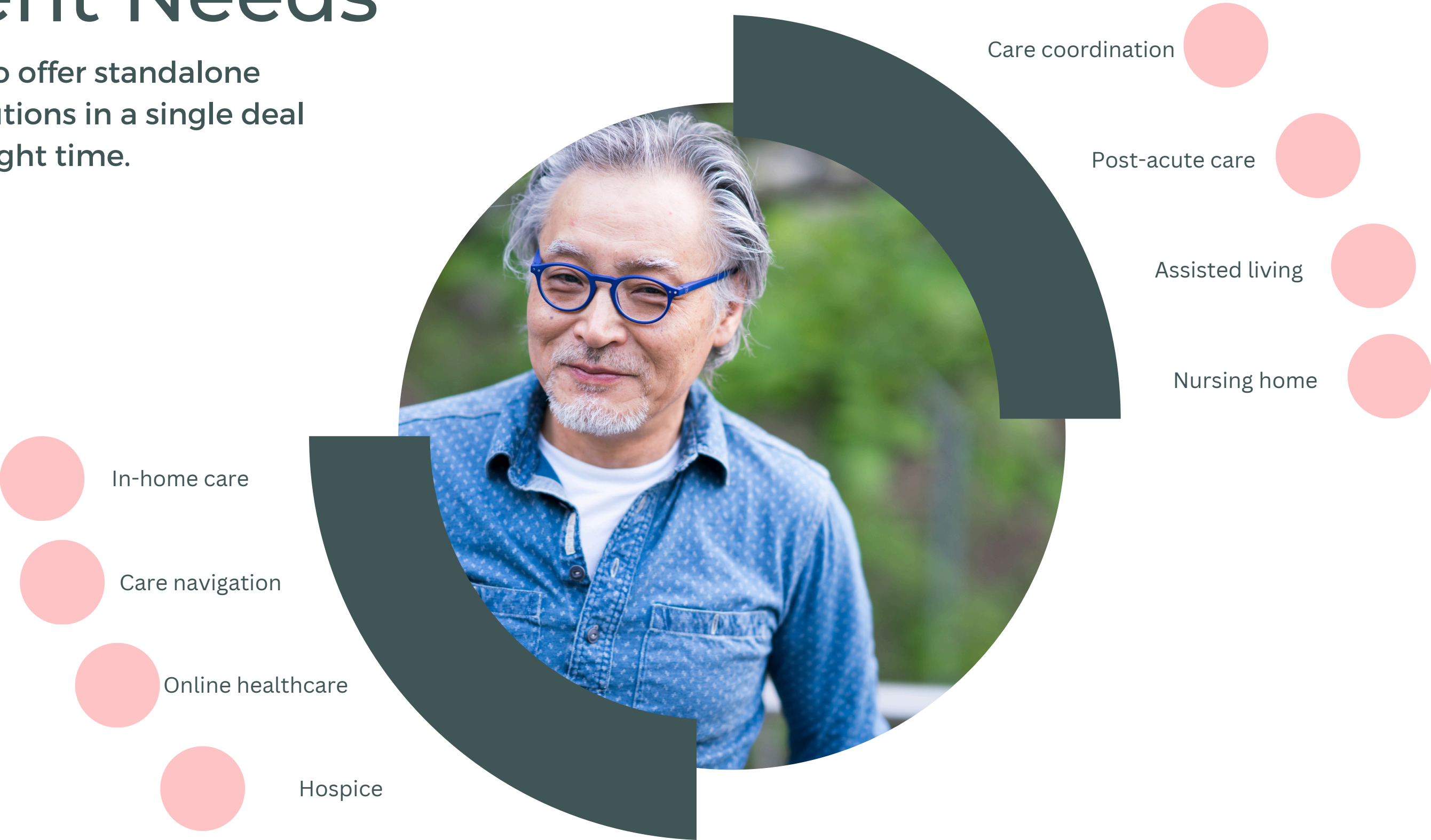
Who We Serve

With a primary focus on B2B clients, we serve many of the nation's top insurance companies and operate in all 50 states.



Meeting Client Needs

Our flexible structure allows us to offer standalone solutions or bundle multiple solutions in a single deal to provide the right care at the right time.



Focus on Care

We provide care throughout the continuum of the aging process.

Strategy 01

We focus on Medicare and Medicaid contracts, serving highest need patients.

Strategy 02

When foundational services are in place, we incorporate additional services, such as in-home care, or nursing home coverage.

Strategy 03

We provide care through the patient's entire aging journey, all the way through to hospice.

Strategic Account Management

Our strategic account managers address the needs of our clients throughout the life of the contract.



Serve as the primary point of contact for the client.



Lead contract discussions.



Identify opportunities for client growth.



Provide support to the client as escalate as needed.

Rapid Growth

We had a tremendous year in 2023, and we are looking to continue that momentum in 2024.



Growth in 2023

through the acquisition of Company X and through organic growth.



Projected Growth in 2024

through additional acquisitions and organic growth.



THANK YOU

Find more information here.

