realself

Modern Beauty. Confident Decisions.

RealSelf Shop Launch

THE ASK

A first-of-its-kind skincare shopping experience.

Define a position that RealSelf Shop can uniquely occupy in the skincare retail space.



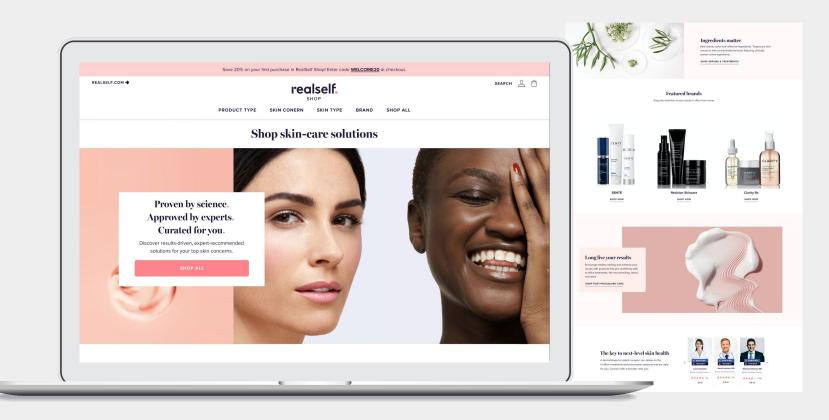
Deliver a multi-channel consumer brand awareness campaign, including creative direction and copy. THE OPPORTUNITY

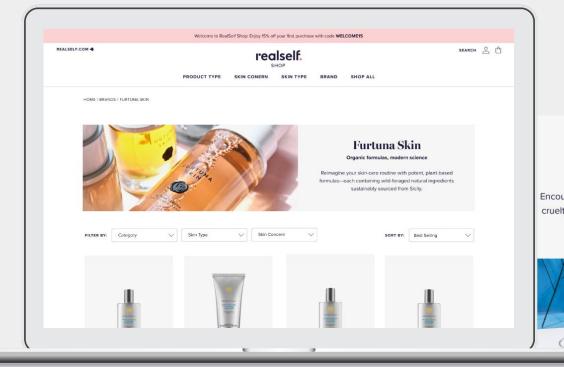
Create an easy, trusted, and personal shopping experience that...

Distinguishes RealSelf Shop as the destination for skincare products that complement cosmetic treatments.

Delivers a best-in-class skincare shopping experience by backing product claims with unbiased doctor recommendations and scientific facts.

Website: Home & Brand Pages



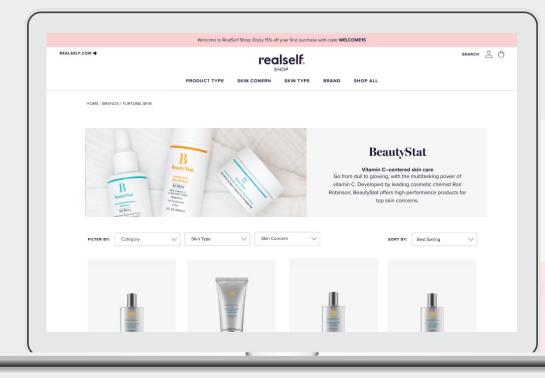


ClarityRx

Pure ingredients, effective results

Encourage healthy, beautiful skin with plant-based, cruelty-free formulas made with naturally sourced, pharmaceutical-grade ingredients.



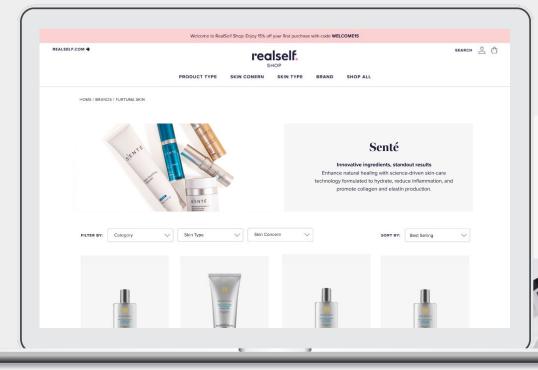


HydroPeptide

Promote healthier skin, at the source

Nourish skin at the cellular level with the power of epigenetic peptides that boost collagen production, speed up wound healing, and reduce fine lines.





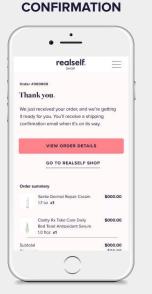
Doctor Rogers RESTORE

Elevated, everyday essentials

Soothe and restore even the most sensitive skin, with dermatologist-created and clinically tested formulas made with biodegradable, vegan ingredients.



Transactional Emails



ORDER

SL: Thank you for your order PH: Here's your confirmation





Updated order summary State Dermal Repair Cream 17 or x1

Solution

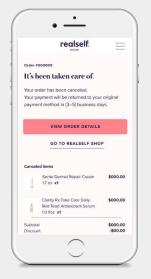
Caller State Care Davy Caller State Care Davy D for x1

Solution

Soluti

SL: Your order has been updated PH: Here are your new details

ORDER CANCELED



SL: Your order has been canceled PH: Here's your confirmation

REFUND ISSUED

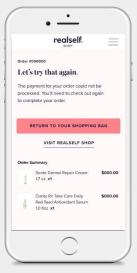
order #000000 Back to you. Your order has been refunded.

You can expect to receive your refund to your original payment method in [7–10] business days.

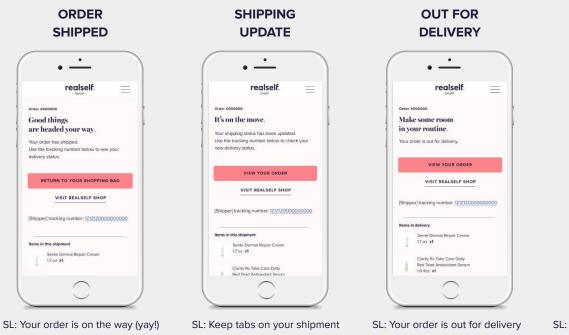
VIEW ORDER DETAILS
GO TO REALSELF SHOP
Refunded Rems
Service Derman Repair Cream
Source Cream
Subscient
Su

SL: Your refund is on the way PH: Here's what to expect next

PROCESSING ERROR



SL: Oops, something went wrong PH: Your payment wasn't processed



PH: Here's your tracking number

PH: Here's the latest update

PH: Get ready to glow

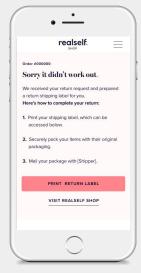
realself. Order #000000 It's here. Your order has been delivered. VIEW YOUR ORDER VISIT REALSELF SHOP [Shipper] tracking number: 1Z1Z1Z0000000000 Items in delivery Sente Dermal Repair Cream 1.7 oz x1 Clarity Rx Take Care Daily Red Tead Antioxidant Serum 1.0 floz x1

ORDER

DELIVERED

SL: Your new skincare is here 🙌 PH: Time for some self-care

RETURN REQUEST

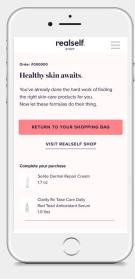


SL: **V** We received your return request

PH: Here's what to do next

Lifecycle Emails

ABANDONED CART



SL: What are you waiting for? PH: These formulas are for you

ABANDONED TRANSACTION

	realself.	=
Order 4	1000000	
You	re so close.	
	lete your order to give your skir e a boost.	rcare
	COMPLETE YOUR PURCH	ASE
	VISIT REALSELF SHOP	
Order	Summary	
- Trial	Sente Dermal Repair Cream 1.7 oz x1	\$000.00
	Clarity Rx Take Care Daily Red Tead Antioxidant Serum 1.0 floz x1	\$000.00

SL: You're *this* close to happier, healthier skin

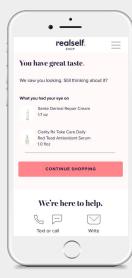
PH: Complete your purchase now

ABANDONED CART PROMO

	realself.	Ξ
You	re oh-so-close.	
saved	ft some items behind. Not to we them for you. Here's 25% off the ess in your cart.	
Use co	ode WEMISSYOU25 at checko	ut.
	RETURN TO YOUR CAR	г
	GO TO REALSELF SHOP	
Items i	n your cart	
-true	Sente Dermal Repair Cream 1.7 oz x1	\$000.00
ġ	Clarity Rx Take Care Daily Red Tead Antioxidant Serum 1.0 floz x1	\$000.00

SL: Forget something? PH: Take 25% off when you complete your purchase today

ABANDONED PRODUCTS



SL: Get it before it's gone PH: Radiant skin awaits

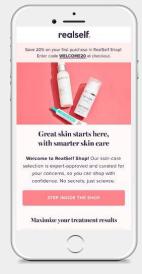
SITE ABANDON

	• —	
	realself.	\equiv
Just	looking?	
Need	ticed you were browsing RealS help choosing the right skin-ca got you covered.	
Produc	ts you'll love	
	Product Name	
	Product Name	
	Product Name	
	SHOP ALL SKIN CARE	
	\bigcirc	

SL: Need help deciding? PH: We've got you covered

Marketing Emails

SHOP LAUNCH



SL: The secret is out: science-backed skin care is in PH: Shop now and take 25% off

WRITE A REVIEW



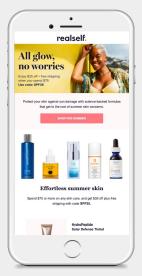
Loving your new skin care? Tell us all about it.

Thanks for your recent skin care purchase at RealSelf Shop! Ready to review it? Share your experience, and we'll enter you for a chance to win \$100 toward your next purchase.



SL: Do you love it, [fname]? PH: Review it for a chance to win \$100

SUMMER PROMO





FATHER'S DAY

SL: Don't get dad another tie PH: Treat him to something unexpected

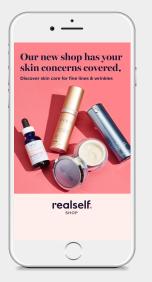
FATHER'S DAY TEST B (WIN)



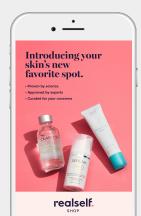
SL: Because dad never passes up a good deal...

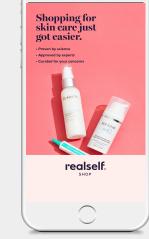
PH: Take 25% off all skincare

Ad Series: Shop Launch









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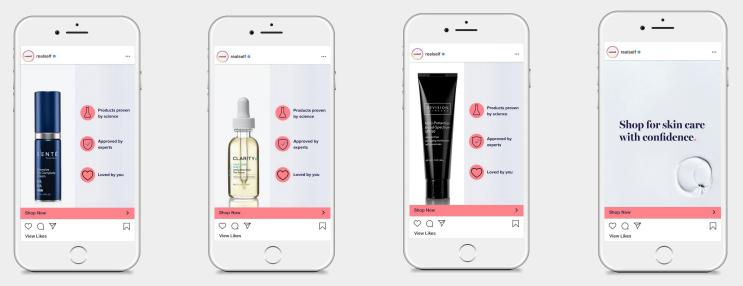
Ad Series: Paid Social



PRIMARY TEXT: That feeling when you know your skincare *really* works.

HEADLINE: RealSelf Shop is now open. Get 25% off.

CTA: Shop Now



PRIMARY TEXT: The secret is out: science-backed skin care is in. Find your formula at RealSelf Shop.

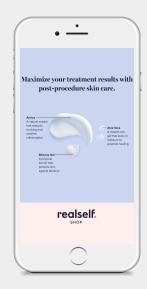
HEADLINE: Get 25% off doctor-recommended skincare.

CTA: Shop Now

Ad Series: Ingredient Benefits





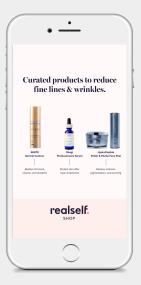


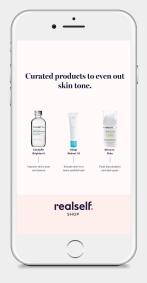
Ad Series: Product Benefits

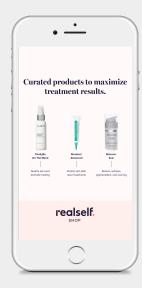












Ad Series: Consumer Quotes



