



A Commercial Real Estate Income REIT

Advisor: Inland InPoint Advisor, LLC, a subsidiary of Inland Real Estate Investment Corporation Sub-Advisor: SPCRE InPoint Advisors, LLC, an affiliate of Sound Point Capital Management, LP



This is neither an offer to sell nor a solicitation of an offer to buy any security, which can be made only by a private placement memorandum (PPM) and sold only by broker dealers and registered investment advisors authorized to do so.

About our Sub-Advisor

SPCRE InPoint Advisors, LLC, a subsidiary of Sound Point Capital Management, LP (Sound Point), was launched in 2016 by Donald MacKinnon and Andrew Winer

- Extensive expertise in commercial real estate (CRE) over multiple market cycles
- 25+ years of experience each, having worked together for 9 years
- Participated in over \$100 billion of commercial real estate-related transactions
- Raised in excess of \$3 billion of capital, which was deployed in approximately \$4.5 billion of assets over the last 3 years
- Both served as President of publicly registered REITs
- Maintain relationships with over 175 independent broker-dealers
- Joined Sound Point in May 2016

Donald MacKinnon

28 Years of ExperiencePortfolio Manager (Commercial Real Estate)

- Founder and President, Realty Finance Trust, Inc. (\$800 million equity raised with a portfolio of \$1.6 billion in assets)
- High Yield CRE Debt Portfolio Manager, Cole Real Estate Investments
- Head of U.S. Commercial Real Estate, Nomura Securities International
- Co-Head of Commercial Real Estate, Donaldson, Lufkin & Jenrette

Andrew Winer

25 Years of ExperiencePortfolio Manager
(Commercial Real Estate)

- Chief Investment Officer, Realty Finance Trust, Inc.
- President and Chief Investment Officer, Global Net Lease (NYSE:GNL)
- Head of Debt Capital Markets, AR Capital
- Head of Global CRE CDOs, Credit Suisse

InPoint Commercial Real Estate Income, Inc.

InPoint Commercial Real Estate Income, Inc. is a commercial mortgage real estate investment trust (REIT). The REIT is raising capital through a private placement to accredited investors and intends to generate current income in order to pay attractive and consistent cash distributions to stockholders.

Investment Focus

Commercial real estate debt and securities (first mortgage, credit loans, CMBS).

The REIT's advisors seek to originate, acquire and manage a diversified debt portfolio secured by CRE properties primarily within the United States. Single-tenant net leased properties also may be acquired as appropriate based on market opportunity.

There is no assurance that we will achieve any of our stated goals and objectives or that distributions will be paid.

Sound Point Capital Management, LP

Experts in Corporate Credit Strategies

Sound Point's primary investment objective is to preserve capital in all market conditions and to generate attractive rates of return with low volatility.

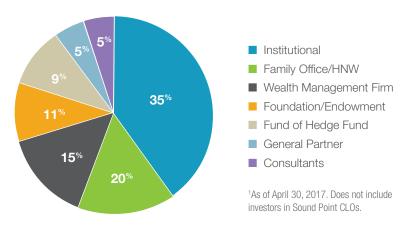
The firm was founded in 2008 by Stephen Ketchum, who serves as the managing partner and chief investment officer, in conjunction with certain principals of Stone Point Capital (www.stonepoint.com), a global private equity firm. Mr. Ketchum has more than 25 years of credit structuring, advisory and investment management experience and a successful track record of building and managing teams. Sound Point's senior management team has an average of 18 years' experience in the credit markets.

Product Suite

Sound Point offers a diversified suite of credit offerings and manages money on behalf of institutions, pensions, foundations, insurance companies, wealth management firms, family offices and high net worth individuals.

- Sound Point Credit Opportunities Master Fund, LP
- Sound Point Senior Floating Rate Master Fund, LP
- Sound Point Beacon Master Fund, LP
- American Beacon Sound Point Floating Rate Income Fund
- Sound Point CLO Fund, LP
- Twelve Collateralized Loan Obligations (CLOs)
- Separately managed accounts

Sound Point Investor Base¹





Stephen Ketchum

Managing Partner and CIO

Mr. Ketchum is the Founder and Managing Partner of Sound Point Capital Management, LP. Previously he was Global Head of Media & Telecom Investment and Corporate Banking for Banc of America Securities (BofA), where he was a member Banking Leadership Team. As Global Head of Media & Telecom Banking, Mr. Ketchum was responsible, together with a risk partner, for a multi-billion dollar loans. Prior to joining BofA, he was a Managing Director at UBS in the TMT Investment Banking Group. From 1990 to 2000, he was employed Department of Donaldson, Lufkin & Jenrette, most recently as a Managing the Board of Trustees of the East Side House Settlement, Widows' & Children's Benefit Fund and the Museum of the City of New York. He earned his B.A. from New England College magna cum laude and an M.B.A. from the Harvard Business School.

Sound Point's track record of outperformance has culminated in nominations for several distinguished hedge fund awards















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The information contained herein has been prepared solely for informational purposes and is not an offer to buy or sell or a solicitation of an offer to buy or sell any security or to participate in any trading strategy. If any offer of securities is made, it will be pursuant to a definitive offering memorandum prepared on behalf of Sound Point which contains material information not contained herein and which supersedes this information in its entirety.

Sound Point Quick Reference Overview

HISTORY	 Launched in 2008 by Stephen Ketchum, Sound Point has expertise in alternative credit strategies with a diverse product suite and a proven track record of outperformance
OWNERSHIP	Privately owned with the Firm's founder maintaining a majority interestStrong equity partner in Stone Point Capital
ASSETS UNDER MANAGEMENT	 Over \$12.1¹ billion in assets across multiple products including: senior bank loans, long/short credit and distressed debt 70% of the Firm's AUM is locked up for over five years
LOCATION	Headquartered in New York, NY with an office in London, UK
IN-DEPTH, BOTTOM-UP APPROACH	 In-depth, bottom-up, fundamental approach with the goal of minimizing credit risk and default Belief that alpha generation is key, which is driven by active management, being highly selective in the new issue market and nimble
LEADERSHIP AND TEAM	Sound Point's senior portfolio management team has an average of 18+ years of experience in the credit markets

¹As of April 30, 2017

Risk Factors

Commercial real estate (CRE) debt and securities investments are subject to the risks typically associated with CRE which include, but are not limited to: market risks such as local property supply and demand conditions; tenants' inability to pay rent; tenant turnover; inflation and other increases in operating costs; adverse changes in laws and regulations; relative illiquidity of real estate investments; changing market demographics; acts of nature such as earthquakes, floods or other uninsured losses; interest rate fluctuations; and availability of financing.

An investment in the REIT's common stock is suitable for accredited investors only. Investing in our common stock involves a high degree of risk. You should purchase these securities only if you can afford the complete loss of your investment. You should carefully review the "Risk Factors" section of the PPM, which contains a detailed discussion of the material risks that you should consider before you invest in our Class P shares. Some of the more significant risks relating to an investment in our shares include, but are not limited to:

- No public market currently exists, and one may never exist, for our shares.
- The initial purchase price per Class P share was determined arbitrarily.
- We have a limited operating history and there is no assurance that we will be able to achieve our investment objectives.
- The amount of distributions we may make is uncertain. We may pay all or a substantial portion of our distributions from sources other than cash flows from operations, including borrowings or the net proceeds of this offering.
- Our advisor and our sub-advisor face conflicts of interest as a result of, among other things, allocation of investment opportunities and the amount of time they allocate between our business and other entities and businesses for which they perform services.
- We may fail to qualify as a REIT, and thus be required to pay corporate income taxes.

This material has been distributed by Inland Securities Corporation, member FINRA/SIPC, dealer manager for InPoint Commercial Real Estate Income, Inc.



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