

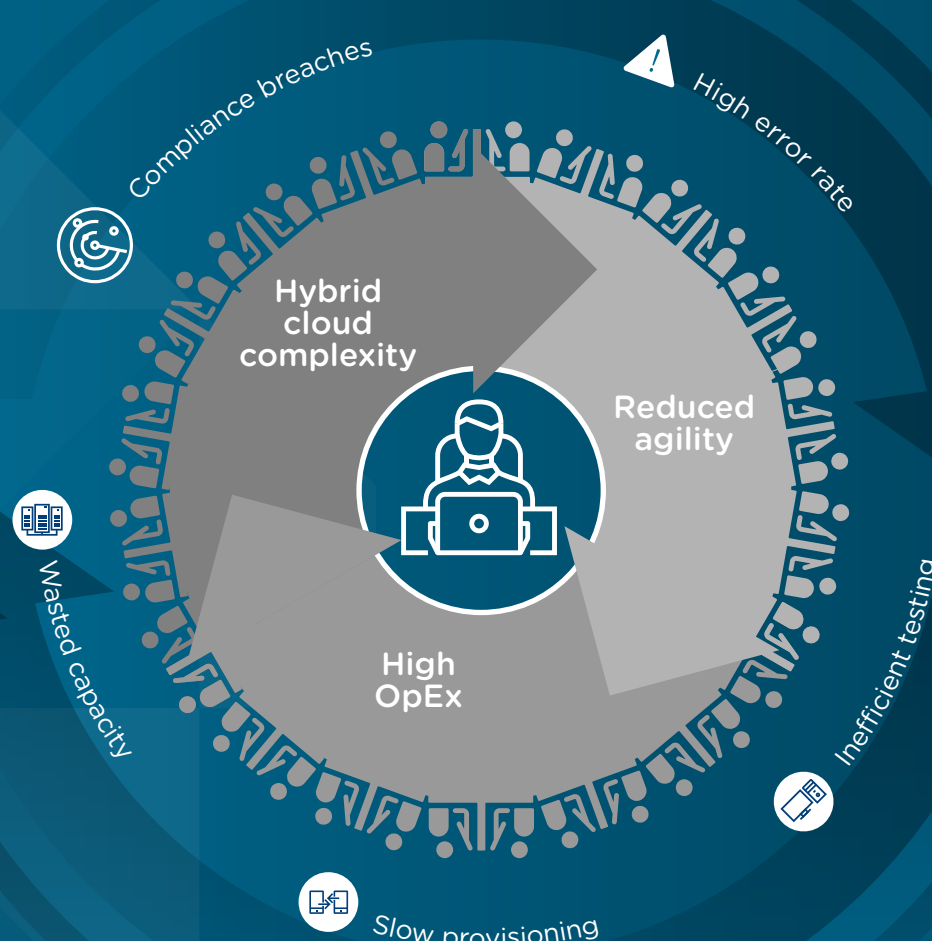
The crisis of IT operations and the journey to agility

Managing infrastructure in a multi-cloud world: how can IT accelerate delivery to meet rising expectations?

Applications in a multi-cloud world: the crisis of IT operations

IT UNDER PRESSURE TO DELIVER

- Faster time to market
- New business models
- Digital transformation

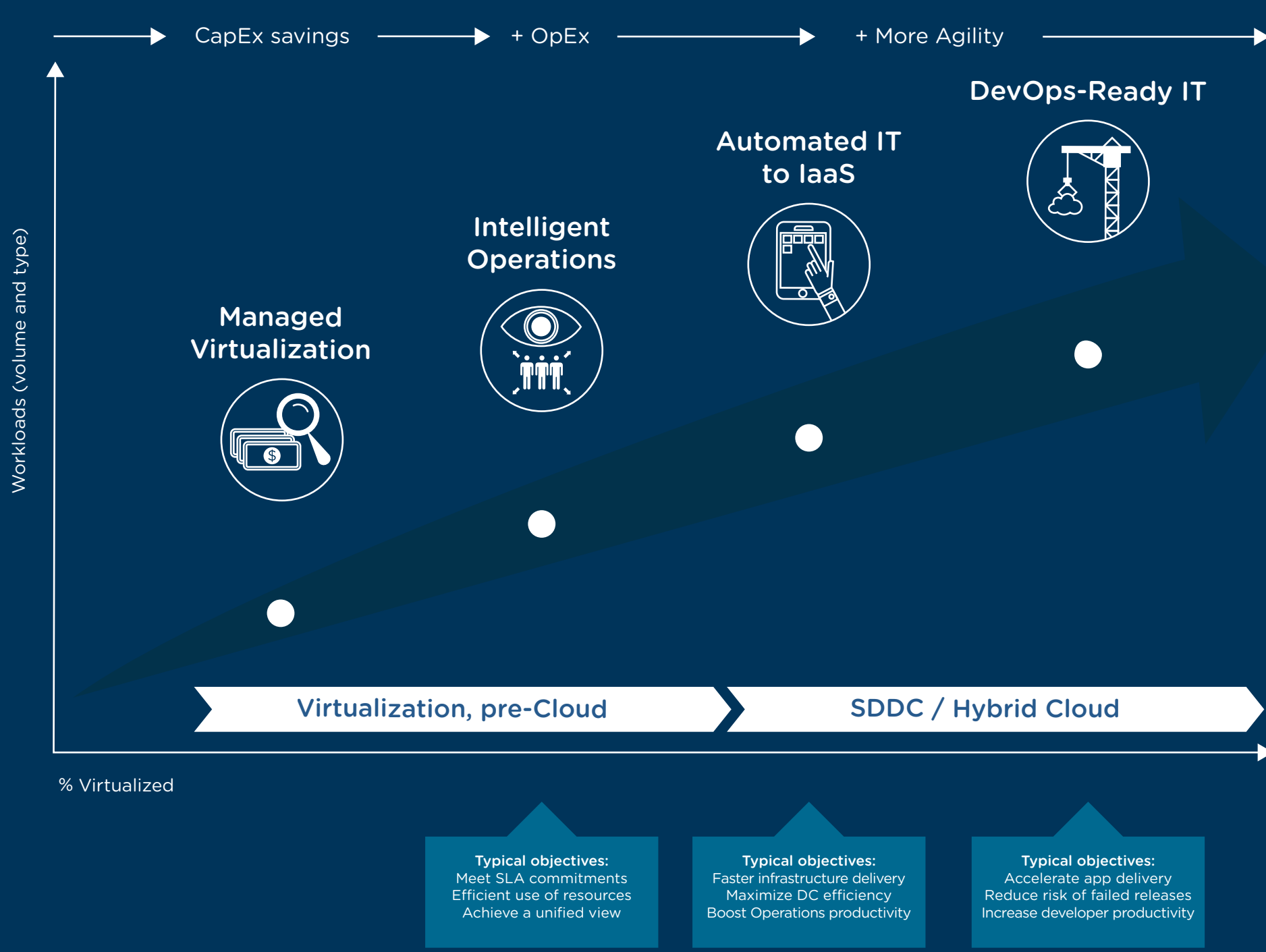


BARRIERS TO AGILITY

- Heterogeneous complexity
- Siloed infrastructure
- Manual work processes

The journey to agility: how enterprises evolve to accelerate operations

When our customers pursue agility they often define their strategy in four stages. The process starts with intelligent management and culminates with accelerated application delivery.



Here's how our customers have used VMware vRealize Suite, our market-leading cloud management platform, to deliver on the new business need for agility as well as the control and efficiency required by IT

Phase 1: Intelligent Operations vRealize Suite Standard Edition

HARDWARE UTILIZATION ↑ 34%

REMEDATION ↑ 22% FASTER

- The key benefits**
- Meet SLA commitments
 - Reduce CapEx
 - Unified view of operations

IT PRODUCTIVITY ↑ 67%

Phase 2: Automated IT to IaaS vRealize Suite Advanced Edition

PROVISIONING: FROM 3-4 WEEKS TO < 1 DAY

- The key benefits**
- Speed up infrastructure delivery
 - Get more out of data center resources
 - Increase IT staff productivity

RIGHT-SIZE AND RECLAIM CAPACITY: +25%

MORE RESPONSIVE TO IT REQUESTS 37%

Phase 3: DevOps-Ready IT vRealize Suite Enterprise Edition

MAKE DEVELOPERS 25% MORE PRODUCTIVE

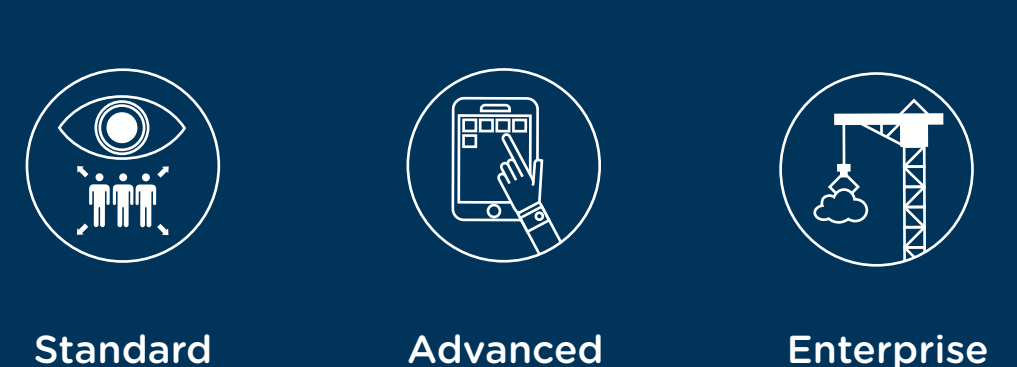
- The key benefits**
- Accelerate application delivery
 - Increase developer productivity
 - Enable continuous delivery

30x FASTER SHIPPING CODE

ENABLE CONTINUOUS DELIVERY

Sources: Forrester (2012 & 2015), VMware (2013), Management Insights (2014), Puppet Labs (2015)

Your journey to agility: how to choose the right edition of vRealize Suite



	Standard	Advanced	Enterprise
Application monitoring For applications, middleware and databases			✓
Application automation App stack provisioning, dynamic scripting, app-centric network and security configuration			✓
Infrastructure automation API-based service catalogue: IaaS & XaaS provisioning, lifecycle management		✓	✓
Cloud planning Forecast the costs of adding capacity and savings from reclamation		✓	✓
Cloud costing & comparison Analyze and optimize cost and usage: virtual, private and public cloud	✓	✓	✓
Log analytics for SDDC Deep visibility: extensible, intuitive, scalable	✓	✓	✓
SDDC monitoring for hybrid cloud Predictive analytics, smart alerts, intelligent workload placement	✓	✓	✓

Learn more about vRealize Suite and our strategy for the Software-Defined Data Center [here](#).